The Joint Advance CTE/The Center to Advance CTE Board Meeting Agenda

DATE: Wednesday, January 30, 2019

TIME: 2:30 - 3:30 p.m. ET

CONFERENCE #: 877-731-2877 No PIN or pass code needed.

- 1. Welcome to Joint Meeting of the Board (2:30-2:31 p.m.) Bernadette
- 2. Review and approval of the October 22, 2018 Joint Advance CTE/Center to Advance CTE Minutes

(2:32-2:33 p.m.) - Bernadette

File: Joint Board Meeting Minutes - Fall 2018 -final.pdf

3. Review of FY18 Annual Audit (combined audit for Advance CTE and The Center to Advance CTE) $(2:33-2:45 \ p.m.)$

Guest speaker: Jennifer Arminger- Gelman, Rosenberg and Freedman **Files**:

- NASDCTEC & NCTEF 2018 Combined FS(1).pdf
- NASDCTEC & NCTEF 2018 OAC Letter (2).pdf
- NASDCTEC & NCTEF 2018 Combined AU-C 260 Letter (1).pd
- 4. Review of 990s (2:46-2:56 p.m.)

Guest speaker: Carolyn Skinner - Dembo Jones P.C. **Files**:

- Draft 2017 Advance CTE 990.PDF
- Draft 2017 CT Foundation.PDF
- 5. Closing remarks (*Bernadette*) and next meeting reminder (*Shannon*) (2:57 3 p.m.)

Center Board Meeting Agenda

1. Review and approval of the October 22, 2018 Center to Advance CTE Minutes

(3-3:02 p.m.) - Bernadette

File: Center CTE Board Meeting Minutes - Fall 2018- final.pdf

2. Grant and Career Clusters Revision Updates and Forthcoming Budget Modification (3:03-3:13 p.m.) - Kim

- 3. Center Board Nominations Brainstorming (3:14– 3:27 p.m.) Bernadette/Pradeep
- 4. Closing remarks (Bernadette) and next meeting reminder (Shannon) (3:28 3:30 p.m.)

The Center to Advance CTE Board of Directors' Meeting MINUTES

October 22, 2018 BWI Marriott, Linthicum Heights, MD

ATTENDEES: Bernadette Howard, Sarah Heath, Marcie Mack, Pradeep Kotamraju, Nicole Smith

STAFF: Kate Blosveren Kreamer, Kimberly Green, Nicole Howard

ABSENT: Cheryl Carrier, Jennifer Grove

Welcome, Overview of Agenda: Howard* welcomed everyone and called the meeting to order at 4:15 p.m.

Review and Approval of June Board Minutes: Heath presented the minutes from the June 25, 2018 Board Meeting.

MOTION: To approve the June 25, 2018 Board minutes, as presented.

Heath; Howard.
MOTION ADOPTED.

Review and Approval of FY18 budget: The financial information discussed was for July 1, 2017 through June 30, 2018. The Center to Advance CTE received 111 percent of its budgeted income and spent 63 percent of budgeted expenses. Two areas over budget were Career Clusters (over by 42 percent) and project-based salaries and benefits (over by 22 percent).

Budget was below projections for DoDEA and ACTE VISION. The reserve fund did not have any withdrawals due to the success of development efforts. If the reserve fund income were removed from the budget, the total income would be at 118 percent of budgeted targets.

The report from the Merrill Lynch advisor does not call for any adjustments to the portfolio at this time. According to the financial information shared, the Center to Advance CTE is in good financial standing.

Smith asked when The Center to Advance CTE is under budget does it have any repercussions when seeking refunding from founders. Kreamer responded that Siemens Foundation and Joyce have carried forward and we are confident that both grants will be on target. Kreamer provided high-level details about these grants and said the current challenge is trying to figure out how to allocate funds properly according to staff hours and not double pay. Heath responded that sub recipients have their own rules according to their states. For example, payment for video production required a completely new RFP process and therefore funds have not yet been spent.

Kotamraju raised a question about the ACTE Vision budget and how it was resolved between parties. It was reported that the budget was 59 percent below projections. Reasons presented by Green were that there was a new cleaner MOU with a narrow scope of responsibilities. The terms of the agreement have shifted for FY19, with a maximum of \$10,000 reimbursement only (for time and travel costs) and no revenue share component.

MOTION: To approve The Center to Advance CTE FY18 Budget, as presented.

Longhurst; Kotamraju. MOTION ADOPTED.

Review and Approval of FY19 budget: Mack discussed the FY19 budget and noted the grant funding carried over from Siemens and Joyce. The Center to Advance CTE has received 81 percent of its budgeted income. Due to unexpended grant funds that were carried forward into this fiscal year, both Siemens 2.0 and Joyce grants have greater income than originally projected. All other income areas are on target and in line with contract or grant disbursement schedules.

It was noted that the low spend rate of 8 percent in the expenses budget is because the salary and benefits reconciliation has not yet occurred. The goal is to work towards monthly reconcilation of staff time and benefits. Everything is on target and investments remain the same.

MOTION: To approve The Center to Advance CTE FY19 Budget, as presented.

Mack; Heath.

MOTION ADOPTED.

Review and Approval of Center to Advance CTE Proposed Budget Modification: Green presented a summary of changes to the budget due to new grants and a rent adjustment. The Center to Advance CTE saw success in development efforts, leading to two new grants - Gates and PAYA that need to be accounted for in the budget. Modifications based on the new grants are for income and expenses. Due to an analysis by the accountant, we have to make an adjustment in the reported rent allocation.

- Gates: On October 2, we received approval for a Gates grant in the amount of \$300,000. The funds will be used to offset Perkins V regional meetings, the Career Clusters Revision and an expansion of our equity work. The proposed budget modification is to increase both income and expenses by \$300,000.
- **PAYA:** In early October, we were awarded a \$100,000 subcontract from New America for our collaboration in the Partnership to Advance Youth Apprenticeship (PAYA). These funds will be used to offset ½ of a position (the other half will be funded via the Gates grant for the Career Clusters work). The proposed budget modification is to increase both income and expenses by \$100,000.
- **Rent:** The budget proposed to the Board in June included no rent costs for nine of the twelve months in this fiscal year because of a negotiated rent abatement. The accountants have proposed that the rent needs to be covered by **both** Advance CTE and the Center. As a result, it is necessary to a charge the Center for rent during these nine months, which totals \$70,236.

The vote for these budget modifications will occur at a later date due to the need to make additional modifications to the budget.

Career Clusters: Next Steps: Kreamer presented an update on the approved Career Clusters strategy to revise the Framework but to keep some version of the original 16. The Center to Advance CTE has solicited a proposal from Vivayic to lead and document the technical aspects of the revision process from project management, to data analysis and we would focus on the resource development aspect. She mentioned the creation of a communications resource to demonstrate to members and users how to use the Career Clusters. The revision process will take a year to a year and a half including a website refresh to archive some of the related content. The budget for this project will need to cover a contractor and a senior associate role. This new position will be part of the PAYA grant to include the future of work, systems alignment and apprenticeships. Gates funding may also be used. There was a strong pool of candidates and there are plans to send an offer this week with a start date in December. We hope to have a project plan in place in the first quarter of 2019.

Smith asked why the Career Clusters needed to be revised. Kreamer responded that the standards were the main reason for evaluating them. We weren't sure if it was time well spent to rewrite them so a taskforce was created to consider the purpose of the standards and where was best to invest resources. Common core contributed to making the term "standards" receive a negative reaction.

Thoughts to consider for the future framework includes ensuring the full world of work is incorporated, how to consider the need to be flexible and work across Career Clusters. Smith inquired what the timeline would be. Kreamer responded that it would be before 2020 and wasn't sure if we can do it in a year -18 months would be more realistic with staff capacity.

Kotamraju stated that the Career Clusters need to remain in some form due to Perkins V. Green responded that we don't have the new framework and Consulted Annual Report framework is getting set. Howard commented that Hawaii has reduced the number of Career Clusters they use. Koramraju asked will OCTAE not have direct control over Career Clusters – will states have to put 16 Career Clusters or are they permitted to use N/A. For example, Georgia added an Energy Career Cluster.

Public Board Membership: Green shared updates on board membership including an immediate vacancy on the Board due to a resignation by Jennifer Grove and Cheryl Carrier will depart in June but stay on virtually. Consider looking at the criteria for joining the Board such as who are high priority partners and cultivate relationships. We want to add an external voice as well to the board. Other considerations for Board members would be someone from the equity committee, someone from postsecondary, someone from communications (i.e. Hillary from WGBH), or an employer to represent business/industry).

Howard adjourned the meeting at 4:30 p.m.

*Howard in the meeting notes is referring to Bernadette Howard.

Joint Advance CTE/The Center to Advance CTE Board of Directors' Meeting MINUTES

October 22, 2018 BWI Marriott, Linthicum Heights, MD

ATTENDEES: Thalea Longhurt, Bernadette Howard, Sarah Heath, Marcie Mack, Pradeep Kotamraju, Lee Burkett, Jeralyn Jargo, Nicole Smith, Donna Wyatt, Charisse Childers

STAFF: Kathryn Zekus, Kate Kreamer, Kimberly Green, Austin Estes, Meredith Hills

Howard welcomed Smith to the Center Board. Smith provided an overview of her background and her work at the Georgetown Center for Education and the Workforce.

Howard asked for approval of the consent agenda.

MOTION: To approve the consent agenda.

Mack; Heath.

MOTION APPROVED.

Fundraising & Development Update: Over the past three years, Advance CTE/The Center to Advance CTE has successfully raised funds to support new and existing project work, staff time and member resources. Looking at the estimated total income for FY19 – as of July 1, 2018 – funds raised through foundations and contracts account for about 55 percent of our income, while dues account for 26 percent.

Advance CTE/The Center to Advance CTE has continued to pursue fundraising and development opportunities, but is committed to only taking on projects aligned to Putting Learner Success First: A Shared Vision for the Future of CTE, our strategic plan, and our member priorities, as well as be sure we can manage the continued growth of our organization.

Starting in July 2017, we began tracking our fundraising and development activities to capture within the organization's Shared Impact and Reach Dashboard. Since April 2018, Advance CTE staff:

- Maintained four active grants/contracts;
- Actively pursued/developed three proposals, one of which has been secured (PAYA) and the other two of which are very likely to be funded; and
- Directly engaged with an additional three new funders.

Kreamer provided the Joint Board an update on grants including New Skills for Youth, funding to study the JPMC Innovation sites, new funding secured through the Bill & Melinda Gates Foundation, and the Partnership to Advance Youth Apprenticeships. Kreamer also mentioned that the organization has been in touch with the Bill & Melinda Gates Foundation, the Joyce Foundation, ECMC and the Lumina Foundation about additional funding opportunities.

Howard asked the staff to provide strategy updates.

Strategy Updates:

Federal Policy Strategy Update:

Zekus said that a lot of the organization's priorities have been adopted through the recently reauthorized Perkins V, increased appropriations for CTE, and increased appropriations for other related federal programs. She also described each of the supports and resources Advance CTE developed to support state implementation of Perkins V. These resources include online fact sheets, a Perkins IV/Perkins V side-by-side comparison tool, a Lunch and Learn webinar series, a professional learning community on the Moodle platform, and Perkins V regional implementation meetings.

The organization has had a lot of positive media engagement related to the passage of Perkins V. This summer Advance CTE provided a briefing on CTE with the Committee for Education Funding, which sparked several new partnerships. And at the end of July Advance CTE partnered with the House CTE Caucus for a briefing on rural CTE.

Advance CTE's partnerships have helped position the organization to successfully pass a new Perkins Act. These partnerships will also be instrumental in supporting states to implement Perkins V.

Internally, the organization is working to systematize process and protocols by holding monthly strategy meetings with all staff who are involved in the federal policy strategy.

Zekus provided an update on major accomplishments and upcoming priorities for the federal policy strategy. In the near future, Advance CTE will four regional Perkins V implementation meeting, actively implement a new federal policy strategy, and begin to build relationships with a new Congress.

Green added that the purpose of the strategy updates is to give the Board an opportunity to hear about the work beyond the strategy and outcomeas; the organization welcomes any questions and input from the Board.

Jargo observed that there is a lot of language around intersections between Perkins, WIOA and ESSA but that this isn't always the reality in states and on the ground. She raised that her state may need help if true integration is a requirement.

Kotamraju echoed these concerns and raised the question about who will be driving Perkins implementation, whether the state education agency, higher education or workforce development.

Green responded that the Perkins V regional implementation meetings have been planned with collaboration and partnership in mind. Howard agreed that in Hawai'i Perkins is an opportunity to bring key partners back together to secure commitment.

Zekus and Kreamer provided an update on the tools that Advance CTE is producing for the Perkins V regional meeting, including a tool for setting a state vision, guidance around the local needs assessment, a stakeholder engagement resource, a timeline laying out the sequence of Perkins V planning requirements, and a WIOA alignment tool. Green added that OCTAE is planning to release a draft state plan guide this week and that Advance CTE is planning to provide comments on the draft. The guidance will include a template for the transition and four-year state plan as well as guidance for the consolidated annual report.

Smith asked if the positive media engagement is related to a direct strategic engagement by Advance CTE. Zekus responded that being close to the negotiation process positioned Advance CTE to be a trusted source of information for members of the press. Fitzgerald added that Advance CTE's partnership with ACTE helped expand both organizations' reach to new media outlets and helped elevate the voices of local leaders.

Smith also asked about the organization's historical funding and how our current philanthropic funding compares to the past. Kreamer said that after Advance CTE's relationship with JPMC, many more funders have come to the table. Kotamraju added additional context about how Advance CTE's leadership has allowed the organization to move away from fee-based services.

Smith asked for clarification about the organization's relationships with Strada Education. Green and Kreamer said that the organization is currently in conversation with Strada.

Postsecondary Strategy Update

Hills provided a brief overview of the organization's postsecondary strategy, including:

- Revising recommendations for the Higher Education Act
- Grow and utilize the HEA kitchen cabinet
- Sharing stories and strategies
- Including postsecondary content in professional development opportunities
- Building new postsecondary partnerships in the CTE space

Mack asked about representation on the postsecondary kitchen cabinet. Green responded that most members are from postsecondary state agencies.

Heath and Howard said that building partnerships and collaborations are really important, particularly with more than just community colleges. Mack agreed and added that we should also be considering partnerships with non-credit granting institutions and other credential providers. Kotamraju echoed this sentiment and said that there is a need for investing in more research related to non-credit credentials. Howard reemphasized professional development opportunities and said this is an important priority.

Hills provided an update on Advance CTE's major accomplishments including:

- Increasing postsecondary partnerships
- Publishing new policy proviels
- Adding postsecondary examples to resources and publications

- Posting postsecondary-specific blogs
- Publishing a report specifically on postsecondary program quality

Hills gave an overview of the organization's upcoming priorities and opened the discussion around particular content areas that the board is interested in. Heath asked for more tools and resources related to building postsecondary partnerships. Jargo said that there is a need for more resources around postsecondary work-based learning and said that secondary work-based learning has been getting a lot of attention through ESSA, but is interested in more work and resources about aligning secondary and postsecondary work-based learning with WIOA requirements. Specifically, the focus should be on expectations and conversion to college credits. Kotamraju echoed Jargo's question and asked about credit for prior learning for apprenticeship experience.

Smith asked about the objective for the revision of the Career Clusters; staff noted this was on the agenda for the Center Board meeting.

Hills asked what the postsecondary priorities there are for each state. Kotamraju said that teacher education is a priority (many others agreed). The average age of a CTE teacher is 55 and there is nobody in the pipeline. Heath said that in Colorado there is a disconnect between the CTE teacher prep programs (which are often located in four-year colleges and universities) and the CTE system. The exception across states is agricultural programs. Wyatt raised that restrictions on having high school and college students in the same class should be undone.

Green asked if the postsecondary strategy should still be a separate strategy. Many members of the Board agreed that it should be.

Communications Strategy Update and Brand Promise Revision

Fitzgerald presented on the communication strategy objectives. Fitzgerald shared the major accomplishments over the last six months, which included conducting technical assistance, developing and launching the Career Advising and Development workshop, launching a formal sign-on and commitment process for the CTE: Learning that works for America campaign, developing a number of tools based on the pilot activities from grantees that can be utilized by all states and members, promoting the 2018 Excellence and Action awards, releasing a CTE 101 video, increasing social media and open rates, and launching a four-part webinar series aimed at helping states communicate effectively about CTE. Fitzgerald noted that social media engagement is at an all-time high, with Advance CTE e-newsletter open rate being higher than the industry average.

Fitzgerald presented on the communication strategy goals for the next six months, which includes at least 40 State CTE Directors signing the Learning that Works for America campaign, updating the Advance CTE website, continuing to promote the 2018 Excellence in Action award winners current and past, finishing the second round of Siemens technical assistance grantees, finalizing the Career Advisement and Development workshop, conducting a train the trainer to deliver the Career Advisement and Development workshop, launching the Double the

Investment campaign, and formalizing a media engagement strategy.

Fitzgerald presented on the history of the CTE Brand Promise, noting that Siemens funding has helped to boost the visibility of the brand. Fitzgerald presented on the proposed updated CTE Brand Promise and asked the Board if they have any feedback or questions. There was a conversation about the use of the word "college" in the first bullet and whether it should be included or whether postsecondary should be used or both. There was another conversation about whether to use programs of study and CTE pathways in the proposed CTE Brand Promise. As a conclusion could not be reached, Fitzgerald agreed to draft a few options and share it with the Board electronically.

Fitzgerald asked if the Board had feedback on any of the other parts of the proposed CTE Brand Promise. Heath noted that it is important to change "all learners" to "each learner" to align with Advance CTE's equity initiative. Howard announced that the Board is not ready to vote on this today and this will be put to an electronic vote or at the next Board meeting.

State Policy Strategy Update

McFadden presented on the State Policy and Implementation Strategy, noting major accomplishments over the past six months, including providing technical assistance to nine states, the completion of two CTE Virtual Institute cohorts, the Joyce Foundation grant progress, the Resource Center monthly hits averaging 11,050 in 2018, modifications to the Resource Center, and the new JPMC Innovation sites grant.

McFadden presented on the state policy goals in the next six months, which include updating the CTE Virtual Institute cohort (with more of a focus on national partners), carrying out the JPMC Innovation Site grant, carrying out the Joyce Foundation grant, providing technical assistance for Perkins V implementation, and producing publications (e.g. equity, finance, New Skills for Youth snapshots). McFadden asked the Board if they have any questions or research topic they would like Advance CTE to focus on.

Howard noted that the organization is responding to shifting priorities and policy environments quickly and well.

Member Engagement Strategy Update

Zimmermann presented on the member engagement strategy objectives and strategies. Strategies included professional development, leadership development, and healthy membership/membership retention. Zimmerman presented on the member engagement major accomplishments in the past six months, which included a three-year positive trend of registrations and sponsorships, registrations reaching 136% of target, and sponsorships reaching 202% of target. Zimmerman noted that accomplishments also include the re-launched member awards program, expanded focus to include broader definition of state CTE leaders, and winners of the Distinguished Leadership and Rising Star.

Zimmerman noted the high turnover of State CTE Directors in the last four years. Wyatt inquired about states that do not have permanent State CTE Directors. Zimmerman noted that every state has Advance CTE memberships.

Zimmerman presented on the member engagement goals for the next six months, which includes increasing technical assistance to members, continuing to develop virtual professional development offers, expanding programming, re-launching careertech.org's Members Only section, and deepening engagement among and between members beyond the State Director.

Strategic Plan Update:

Rather than present on this topic, Kreamer directed the Board to a page in the Board Report to look at the strategic plan update to allow for more time for the stocktake. Kreamer noted that the with the passage of Perkins V, certain strategies that were grey are now green.

Stocktake:

Estes introduced the stocktake process and objectives for the day. Board members took a few minutes to review prepared stocktake materials. Kreamer and Green emphasized that the capacity ratings reflect staff preparations for Perkins V, even though reauthorization occurred after the stocktake reporting period. Board members suggested conversation topics and voted on the topic they would like to discuss: reprioritization to support Perkins V. Kreamer and Green discussed some of the work already happening to structure internal staff capacity around Perkins V implementation in the form of building knowledge, developing resources and providing technical assistance. Green also discussed some of the planned supports over the next six months, including the hiring of former State CTE Directors as contractors.

Heath mentioned the need for also supporting state staff in project management, in addition to Perkins V content. Kotamraju asked what project commitments staff currently have for funders that could be used to support Perkins V implementation. Green responded that yes, there are numerous spaces for current commitments to be used to support Perkins V implementation and still meet funder requirements. Additionally, resources that already exist can be leveraged to support Perkins V in numerous ways.

Kreamer discussed the challenge of ensuring that all staff members are able to speak equally well to Perkins V. Mack described how her staff are working to consistently use the language and talking points used in Advance CTE materials, and noted how helpful it would be for that consistency to be emphasized even more in Advance CTE resources. Green suggested that Advance CTE could create a one-pager of key federal terms, including crosswalks with WIOA, ESSA and HEA. Kreamer agreed to put Perkins V and regional meeting resources into topic-specific locations on the Advance CTE website and/or on Moodle. Heath mentioned how helpful role-alike groups within Moodle would be. Advance CTE should also work to clarify with OCTAE their planned role in implementation.

Howard requested that virtual convenings on Perkins V implementation continue after the regional planning meetings, perhaps at a monthly routine time.

Kreamer posed a question to Board members about how to address partnerships effectively in this space. Kotamraju noted how important it is for State Directors to communicate with

Advance CTE about interactions they have with regional and national partners. Mack mentioned concerns about the consistency of quality that may or may not exist with external contractors offering assistance with Perkins V implementation, to which Kreamer mentioned Advance CTE's willingness to help vet different organizations and individuals.

Estes closed the stocktake and reviewed next steps.

Next steps:

Howard adjourned the meeting at 4:20 p.m.

COMBINED FINANCIAL STATEMENTS

NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM, INC. AND AFFILIATE

FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
National Association of State Directors of Career Technical
Education Consortium, Inc. and Affiliate
Silver Spring, Maryland

We have audited the accompanying combined financial statements of the National Association of State Directors of Career Technical Education Consortium, Inc. and Affiliate (the Organizations), which comprise the combined statements of financial position as of June 30, 2018 and 2017, and the related combined statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of the Organizations as of June 30, 2018 and 2017, and the combined changes in their net assets and their combined cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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MEMBER OF CPAMERICA INTERNATIONAL, AN AFFILIATE OF HORWATH INTERNATIONAL

MEMBER OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS' PRIVATE COMPANIES PRACTICE SECTION

Other Matter

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplementary information on pages 16 - 21 is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

January 4, 2019

Gelman Kozenberg & Freedman

COMBINED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2018 AND 2017

ASSETS

| | | 2018 | | 2017 |
|--|-------------|---------------------------------------|-------------|-------------------------------------|
| CURRENT ASSETS | | | | |
| Cash and cash equivalents Accounts receivable Inventory Prepaid expenses | \$ | 700,563 132,951 6,473 24,262 | \$ | 411,892 32,024 9,892 5,907 |
| Total current assets | _ | 864,249 | _ | 459,71 <u>5</u> |
| INVESTMENTS | | 3,562,612 | | 3,087,956 |
| PROPERTY AND EQUIPMENT, NET | | 7,633 | | 6,317 |
| OTHER ASSETS | | | | |
| Deposits | _ | 9,000 | | 9,000 |
| TOTAL ASSETS | \$ _ | 4,443,494 | \$ _ | 3,562,988 |
| LIABILITIES AND NET ASSETS | | | | |
| CURRENT LIABILITIES | | | | |
| Accounts payable Accrued payroll Deferred revenue | \$ | 39,335 95,548 256,522 | \$ _ | 35,301 89,430 190,163 |
| Total current liabilities | _ | <u>391,405</u> | _ | 314,894 |
| NET ASSETS | | | | |
| Unrestricted Temporarily restricted | _ | 3,700,095 351,994 | | 3,168,842 79,252 |
| Total net assets | _ | 4,052,089 | _ | 3,248,094 |
| TOTAL LIABILITIES AND NET ASSETS | \$_ | 4,443,494 | \$ <u></u> | 3,562,988 |

COMBINED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

| | | 2018 | |
|---|---------------------|-------------------|---------------------|
| | | Temporarily | |
| SUPPORT AND REVENUES | Unrestricted | Restricted | Total |
| SUPPORT AND REVENUES | | | |
| Publication sales | \$ 5,855 | \$ - | \$ 5,855 |
| Membership dues | 588,675 | - | 588,675 |
| Conference registration | 182,541 | - | 182,541 |
| Interest and dividends | 71,560 | - | 71,560 |
| Conference sponsorships | 99,750 | - | 99,750 |
| Grants and contracts | 824,394 | 511,608 | 1,336,002 |
| Contributed services | 600 | - | 600 |
| Miscellaneous income | 9,240 | - | 9,240 |
| Realized and unrealized gain on investments | 155,188 | - | 155,188 |
| Net assets released from restrictions | 238,866 | (238,866) | |
| Total support and revenues | 2,176,669 | 272,742 | 2,449,411 |
| EXPENSES | | | |
| Program Services: | | | |
| Career Clusters | 41,772 | _ | 41,772 |
| CTE: Learning that Works for America Campaign | 10,317 | | 10,317 |
| Conferences | 220,968 | - | 220,968 |
| Member Services | 362,131 | - | 362,131 |
| State TA Contracts | 10,916 | - | 10,916 |
| Landscape Review of CTE | 25,839 | - | 25,839 |
| Government Relations | 115,454 | - | 115,454 |
| Board | 87,089 | - | 87,089 |
| Virtual Institute | 11,545 | - | 11,545 |
| Excellence in Action Awards | 31,350 | - | 31,350 |
| Funded Projects | 618,847 | - | 618,847 |
| Lobbying | 25,452 | | 25,452 |
| Total program services | 1,561,680 | | 1,561,680 |
| Supporting Services: | | | |
| Management and General | 63,775 | _ | 63,775 |
| Development | 19,961 | | 19,961 |
| Total supporting services | 83,736 | | 83,736 |
| Total expenses | 1,645,416 | | 1,645,416 |
| Changes in net assets | 531,253 | 272,742 | 803,995 |
| Net assets at beginning of year | 3,168,842 | 79,252 | 3,248,094 |
| NET ASSETS AT END OF YEAR | \$ <u>3,700,095</u> | \$ <u>351,994</u> | \$ <u>4,052,089</u> |

COMBINED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

| | 2017 | | | | |
|--|--|---------------------------|--|--|--|
| SUPPORT AND REVENUES | Unrestricted | Temporarily Restricted | Total | | |
| OUT ON AND NEVEROLO | | | | | |
| Publication sales Membership dues Conference registration Interest and dividends Conference sponsorships | \$ 7,265 589,108 171,511 63,984 84,000 | \$ - - - - | \$ 7,265 589,108 171,511 63,984 84,000 | | |
| Grants and contracts | 629,665 | 305,000 | 934,665 | | |
| Contributed services Miscellaneous income | - 4,931 | - | - 4,931 | | |
| Realized and unrealized gain on investments Net assets released from restrictions | 190,194 234,553 | (234,55 <u>3</u>) | 190,194 | | |
| Total support and revenues | 1,975,211 | 70,447 | 2,045,658 | | |
| EXPENSES | | | | | |
| Program Services: | | | | | |
| Career Clusters | 29,663 | - | 29,663 | | |
| CTE: Learning that Works for America Campaign | 9,589 | - | 9,589 | | |
| Conferences | 224,727 | - | 224,727 | | |
| Member Services | 346,155 | - | 346,155 | | |
| Government Relations | 97,343 | - | 97,343 | | |
| Board | 55,267 | - | 55,267 | | |
| Excellence in Action Awards | 26,539 | - | 26,539 | | |
| Funded Projects | 647,792 | - | 647,792 | | |
| Lobbying | 3,254 | | 3,254 | | |
| Total program services | 1,440,329 | | 1,440,329 | | |
| Supporting Services: | | | | | |
| Management and General | 84,767 | - | 84,767 | | |
| Development | <u>10,511</u> | | 10,511 | | |
| Total supporting services | 95,278 | | 95,278 | | |
| Total expenses | 1,535,607 | | 1,535,607 | | |
| Changes in net assets | 439,604 | 70,447 | 510,051 | | |
| Net assets at beginning of year | 2,729,238 | 8,805 | 2,738,043 | | |
| NET ASSETS AT END OF YEAR | \$ 3,168,842 | \$ 79,252 | \$ 3,248,094 | | |

COMBINED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

| | 2018 | | | 2017 | |
|--|------|------------------------------------|----|---------------------------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | |
| Changes in net assets | \$ | 803,995 | \$ | 510,051 | |
| Adjustments to reconcile changes in net assets to net cash provided by operating activities: | | | | | |
| Realized and unrealized gain on Investments Depreciation Amortization of investment bonds Loss on disposal of property and equipment | | (155,188) 3,628 4,702 832 | | (190,194) 3,362 7,600 | |
| (Increase) decrease in: Accounts receivable Inventory Prepaid expenses | | (100,927) 3,419 (18,355) | | 24,771 (1,926) 21,382 | |
| Increase (decrease) in: Accounts payable Accrued payroll Deferred revenue | _ | 4,034 6,118 66,359 | | 20,277 9,410 (48,458) | |
| Net cash provided by operating activities | | 618,617 | _ | 356,275 | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | |
| Purchase of property and equipment Purchase of investments Proceeds from sale of investments | | (5,776) (668,970) 344,800 | | (2,873) (734,985) 311,864 | |
| Net cash used by investing activities | | (329,946) | _ | (425,994) | |
| Net increase (decrease) in cash and cash equivalents | | 288,671 | | (69,719) | |
| Cash and cash equivalents at beginning of year | | 411,892 | | 481,611 | |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ | 700,563 | \$ | 411,892 | |

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30. 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

The National Association of State Directors of Career Technical Education Consortium, Inc., NASDCTEc, DBA Advance CTE (NASDCTEc/ Advance CTE), was organized in 1920 as a state membership organization, for two purposes: (1) promote and advance Career Technical Education in the United States in an effort to provide the country with a world-class work force by building the awareness of and support for high-quality Career Technical Education, and (2) to educate professionals involved with Career Technical Education in the United States by coordinating, developing and conducting programs, seminars and meetings. NASDCTEc/ Advance CTE supports visionary state leadership, cultivate best practices and speaks with collective voice on advance high-quality career Technical Education policies, programs and pathways that ensure career success for each learner. NASDCTEc/ Advance CTE works to transform and expand Career Technical Education so that each learner - of any background, age or zip code - is prepared for career and college success through state leadership, advocacy and partnerships.

Its affiliate, the National Career Technical Education Foundation, NCTEF, DBA The Center to Advance CTE (NCTEF/ The Center to Advance CTE) shares the same mission and vision as NASDCTEc/ Advance CTE. NCTEF/The Center to Advance CTE undertakes policy and program studies, which advance the understanding to the public and of the professional community about the value of Career Technical Education.

NASDCTEc/ Advance CTE and NCTEF/ The Center to Advance CTE, collectively, the Organizations, share a vision that states that through leadership, advocacy and partnerships, the Organizations support an innovative CTE system that prepares individuals to succeed in education and their careers and poises the United States to flourish in a global, dynamic economy.

NASDCTEc/ Advance CTE is primarily supported by membership dues, program service revenue, and contract work. NCTEF/ The Center to Advance CTE is primarily supported through contract work, grants, publication sales and revenue share arrangements.

Basis of presentation -

The accompanying combined financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958-810, *Not-for-Profit Entities*, *Consolidation*.

Combined financial statements -

The accompanying combined financial statements reflect the activity of NASDCTEc/ Advance CTE and NCTEF/ The Center to Advance CTE. The financial statements have been combined because the Organizations are under common control. All significant intercompany balances and transactions have been eliminated in combination.

Cash and cash equivalents -

The Organizations consider all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30. 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Cash and cash equivalents (continued) -

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, the Organizations maintain cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Interest and dividends, and realized and unrealized gains and losses are presented separately in the Combined Statements of Activities and Changes in Net Assets.

Accounts receivable -

Accounts receivable approximate fair value. Management considers all amounts to be fully collectible within one year. Accordingly, an allowance for doubtful accounts has not been established.

Inventory -

Inventory consists of publications. For the year ended June 30, 2018, the Organizations adopted FASB Accounting Standards Update (ASU) 2015-11, *Simplifying the Measurement of Inventory*, and as such, inventory is measured at the lower of cost and net realizable value using the first-in, first-out method of inventory. The ASU is applied prospectively.

Property and equipment -

Property and equipment in excess of \$500 are capitalized and stated at cost. Property and equipment are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to seven years. Renewals and betterments that materially extend the life of the assets are capitalized, while the cost of maintenance and repairs are recorded as expenses as incurred.

Depreciation expense for the years ended June 30, 2018 and 2017 totaled \$3,628 and \$3,362, respectively.

Income taxes -

NASDCTEc/ Advance CTE is exempt from Federal income taxes under Section 501(c)(4) of the Internal Revenue Code (IRC). NCTEF/ The Center to Advance CTE is exempt from Federal income taxes under Section 501(c)(3) of the IRC.

Accordingly, no provision for income taxes has been made in the accompanying combined financial statements.

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30. 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Uncertain tax positions -

For the years ended June 30, 2018 and 2017, the Organizations have documented their consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and have determined that no material uncertain tax positions qualify for either recognition or disclosure in the combined financial statements.

Deferred revenue -

Deferred revenue consists of member dues and conference registration and sponsorship. The Organizations recognize member dues incrementally throughout the year. The membership period begins July 1 and ends June 30. The Organizations recognize conference and sponsorship revenue when the related event has occurred.

Net asset classification -

The net assets are reported in three self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of the Organizations.
- Temporarily restricted net assets include revenue and contributions subject to donor-imposed stipulations that will be met by the actions of the Organizations and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Combined Statements of Activities and Changes in Net Assets as net assets released from restrictions.
- **Permanently restricted net assets** represent funds restricted by the donor to be maintained in perpetuity by the Organizations. Generally, the donors permit the Organizations to use all or part of the income earned on related investments for general or specific purposes. At June 30, 2018 and 2017, there were no permanently restricted net assets.

Grants and contracts -

Unrestricted and temporarily restricted grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such funds in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying combined financial statements.

The Organizations receive funding under contracts from grantors for direct and indirect program costs. This funding is subject to contractual restrictions, which must be met through incurring qualifying expenses for particular programs. Accordingly, such contracts are considered exchange transactions and are recorded as unrestricted income to the extent that related expenses are incurred in compliance with the criteria stipulated in the contracts.

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30. 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Contributed services -

Contributed services consist of printing and consulting services towards various management and program service functions. Contributed services are recorded at their fair market value as of the date of the gift. In addition, volunteers have donated significant amounts of their time to the Organizations; these donated services are not reflected in the combined financial statements since these services do not meet the criteria for recognition as contributed services.

Use of estimates -

The preparation of the combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the combined financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Combined Statements of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Risks and uncertainties -

The Organizations invest in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks.

Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying combined financial statements.

Fair value measurement -

The Organizations adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements.

The Organizations account for a significant portion of their financial instruments at fair value or consider fair value in their measurement.

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30, 2018 AND 2017

2. INVESTMENTS

Investments, at fair value, consisted of the following at June 30, 2018 and 2017:

| | | 2018 | | |
|-------------------|------------|-----------|-----|-----------|
| Government bonds | \$ | 597,210 | \$ | 595,916 |
| Mutual funds | | 824,713 | | 512,198 |
| Equities | | 2,140,689 | _ | 1,979,842 |
| TOTAL INVESTMENTS | \$ <u></u> | 3,562,612 | \$_ | 3,087,956 |

3. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at June 30, 2018 and 2017:

| | | 2018 | | 2017 |
|--------------------------------|------------|--------------------|-----|--------------------|
| Equipment Furniture | \$ | 59,582 34,161 | \$ | 65,678 34,161 |
| Less: Accumulated depreciation | | 93,743 (86,110) | _ | 99,839 (93,522) |
| NET PROPERTY AND EQUIPMENT | \$ <u></u> | 7,633 | \$_ | 6,317 |

4. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at June 30, 2018 and 2017:

| | 2018 | 2017 |
|---|-------------------------------|--------------------------------|
| Global Competency Toolkit Strategies for Attracting Students to High-Quality CTE Increase Effectiveness of Post-Secondary CTE | \$ - 209,230 142,764 | \$ 6,106 73,146 - |
| TOTAL TEMPORARILY RESTRICTED NET ASSETS | \$ <u>351,994</u> | \$ 79,252 |

The following temporarily restricted net assets were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

| | 2018 | 2017 | | |
|--|---------------|------|---------|--|
| Global Competency Toolkit | \$ 12,714 | \$ | - | |
| Strategies for Attracting Students to High-Quality CTE | 168,916 | | 231,854 | |
| Increase Effectiveness of Post-Secondary CTE | 57,236 | | - | |
| Employee Roundtables | | _ | 2,699 | |
| NET ASSETS RELEASED FROM DONOR RESTRICTIONS | \$ 238,866 | \$ | 234,553 | |

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30. 2018 AND 2017

5. LEASE COMMITMENTS

The Organizations lease office space under a ten-year agreement, which began August 1, 2008. Base rent is \$8,913 per month, plus a proportionate share of expenses, increasing by a factor of 3% per year.

In August 2018, the Organizations signed a new lease for 4,630 square feet of office space within the same building beginning September 1, 2018 through June 30, 2029. The lease provided for a ten-month lease abatement and a lease incentive up to \$32,410 for reimbursement of moving costs. Base rent is \$12,154 per month, plus a proportionate share of expenses.

The following is a schedule of the future minimum lease payments:

Year Ending June 30,

| 2020 2021 | | 149,187 153,304 |
|--------------|-------------|--------------------|
| 2022 2023 | | 157,505 161,834 |
| Thereafter | 1 | ,069,036 |
| | \$ <u>1</u> | <u>,702,492</u> |

Rent expense for the years ended June 30, 2018 and 2017 was \$143,727 and \$139,268, respectively

6. RETIREMENT PLAN

The Organizations provide retirement benefits to their employees through a defined contribution plan covering all full-time employees with one year of eligible experience. The Organizations contribute 9% of participants' gross annual salaries to the 401(k) plan. Contributions to the Plan during the years ended June 30, 2018 and 2017 totaled \$52,893 and \$46,467, respectively.

7. COMMITMENTS

The Organizations are committed under agreements for conference space through the year 2019. The total commitments under the agreements are not determinable as they depend upon attendance and other unknown factors. There are cancellation penalties that would be due if the agreements were cancelled prior to the event date. The amount of the cancellation penalties increases through the date of the event.

8. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, Fair Value Measurement, the Organizations have categorized their financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30. 2018 AND 2017

8. **FAIR VALUE MEASUREMENT (Continued)**

Investments recorded in the Combined Statements of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Organizations have the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at June 30, 2018 and 2017.

- Mutual funds The fair value is equal to the reported net asset value of the funds, which is the price at which additional shares can be obtained.
- Equities Valued at the closing price reported on the active market in which the individual securities are traded.
- Government bonds Fair value is based upon current yields available on comparable securities of issuers with similar ratings, the security's terms and conditions, and interest rate and credit

The table below summarizes, by level within the fair value hierarchy, the Organizations' investments as of June 30, 2018:

| , | Level 1 | | Level 2 | | Level 3 | | Total | |
|---|-------------|---------------------------------|---------|-------------|------------|-------------|-------|---------------------------------|
| Asset Class: Mutual funds Equities Government bonds | \$ _ | 824,713 2,140,689 597,210 | \$ | - - - | \$ | - - - | \$ | 824,713 2,140,689 597,210 |
| TOTAL | \$ <u>_</u> | 3,562,612 | \$ | - | \$ <u></u> | - | \$_ | 3,562,612 |

The table below summarizes, by level within the fair value hierarchy, the Organizations' investments as of June 30, 2017:

| | | Level 1 | | Level 2 | | Level 3 | | <u>Total</u> | |
|------------------------------|-----|----------------|----|---------|----|---------|-----|----------------|--|
| Asset Class: Mutual funds | \$ | 512.198 | \$ | _ | \$ | _ | \$ | 512,198 | |
| Equities | Ψ | 1,979,842 | Ψ | - | Ψ | _ | Ψ | 1,979,842 | |
| Government bonds | | <u>595,916</u> | | | | - | _ | <u>595,916</u> | |
| TOTAL | \$_ | 3,087,956 | \$ | | \$ | - | \$_ | 3,087,956 | |

NOTES TO COMBINED FINANCIAL STATEMENTS JUNE 30. 2018 AND 2017

9. NEW ACCOUNTING PRONOUNCEMENTS (NOT YET ADOPTED)

In June 2018, FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made, which is intended to clarify and improve current guidance about whether a transfer of assets is an exchange transaction or a contribution. The amendments in this ASU provide a more robust framework to determine when a transaction should be accounted for as a contribution under Subtopic 958-605 or as an exchange transaction accounted for under other guidance (for example, Topic 606). The amendments also provide additional guidance about how to determine whether a contribution is conditional or unconditional. The amendments in this ASU could result in more grants and contracts being accounted for as contributions than under previous GAAP. The ASU recommends application on a modified prospective basis; however, retrospective application is permitted. The Organizations has not yet decided on a transition method. The ASU is effective for years beginning after December 31, 2018.

In August 2016, the FASB issued ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* (Topic 958), intended to improve financial reporting for not-for-profit entities. The ASU will reduce the current three classes of net assets into two: with and without donor restrictions. The change in each of the classes of net assets must be reported on the Combined Statements of Activities and Changes in Net Assets. The ASU also requires various enhanced disclosures around topics such as board designations, liquidity, functional classification of expenses, investment expenses, donor restrictions, and underwater endowments. The ASU is effective for years beginning after December 15, 2017. Early adoption is permitted. The ASU should be applied on a retrospective basis in the year the ASU is first applied. While the ASU will change the presentation of the Organizations combined financial statements, it is not expected to alter the Organizations reported financial position.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606) (ASU 2014-09). The ASU establishes a comprehensive revenue recognition standard for virtually all industries under generally accepted accounting principles in the United States (U.S. GAAP) including those that previously followed industry-specific guidance. The guidance states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB issued ASU 2015-14 in August 2015 that deferred the effective date of ASU 2014-09 by a year; thus, the effective date is years beginning after December 15, 2018. Early adoption is permitted. The Organizations has not yet selected a transition method and is currently evaluating the effect that the updated standard will have on its combined financial statements.

In 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the Combined Statements of Financial Position and disclosing key information about leasing arrangements. The ASU is effective for private entities for years beginning after December 15, 2019. Early adoption is permitted. The ASU should be applied at the beginning of the earliest period presented using a modified retrospective approach.

The Organizations plan to adopt the new ASUs at the respective required implementation dates.

10. SUBSEQUENT EVENTS

In preparing these combined financial statements, the Organizations have evaluated events and transactions for potential recognition or disclosure through January 4, 2019, the date the combined financial statements were issued.



COMBINING STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2018

ASSETS

| | NASDCTEc/ Advance CTE | NCTEF/ The Center to Advance CTE | Eliminations | Total |
|---|--|--|---------------------------------|---|
| CURRENT ASSETS | <u> </u> | <u> </u> | | - I Otal |
| Cash and cash equivalents Intra-entity asset Accounts receivable Inventory Prepaid expenses | \$ 374,875 85,398 124,733 - 17,033 | \$ 325,688 - 8,218 6,473 7,229 | \$ - (85,398) - - - | \$ 700,563 - 132,951 6,473 24,262 |
| Total current assets | 602,039 | 347,608 | (85,398) | 864,249 |
| INVESTMENTS | 2,737,899 | 824,713 | - | 3,562,612 |
| PROPERTY AND EQUIPMENT, NET | 2,482 | 5,151 | - | 7,633 |
| OTHER ASSETS | | | | |
| Deposits | 9,000 | | | 9,000 |
| TOTAL ASSETS | \$ 3,351,420 | \$ 1,177,472 | \$ (85,398) | \$ 4,443,494 |
| LIABII CURRENT LIABILITIES | LITIES AND NI | ET ASSETS | | |
| Accounts payable Accrued payroll Intra-entity liability Deferred revenue | \$ 17,870 95,548 - 256,522 | \$ 21,465 - 85,398 - | \$ - - (85,398) - | \$ 39,335 95,548 - 256,522 |
| Total current liabilities | 369,940 | 106,863 | (85,398) | 391,405 |
| NET ASSETS | | | | |
| Unrestricted Temporarily restricted | 2,981,480 | 718,615 351,994 | <u>-</u> | 3,700,095 351,994 |
| Total net assets | 2,981,480 | 1,070,609 | | 4,052,089 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 3,351,420 | \$ 1,177,472 | \$ (85,398) | \$ 4,443,494 |

COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2018

| | NASDCTEc/ Advance CTE | NCTEF/ The Center to Advance CTE | Eliminations | Total |
|--|--------------------------|---|--------------|-------------------------|
| UNRESTRICTED SUPPORT AND REVENUES | - | | | |
| Publication sales | \$ - | \$ 5,855 | \$ - | \$ 5,855 |
| Membership dues | 588,675 | - | - | 588,675 |
| Conference registration | 182,541 | - | - | 182,541 |
| Interest and dividends | 55,361 | 16,199 | - | 71,560 |
| Conference sponsorships | 99,750 | - | - | 99,750 |
| Grants and contracts | 98,458 | 725,936 | - | 824,394 |
| Contributed services | 600 | - | - | 600 |
| Miscellaneous income | 4,151 | 5,089 | - | 9,240 |
| Realized and unrealized gain on investments Net assets released from restrictions | 147,504 12,714 | 7,684 226,152 | - | 155,188 238,866 |
| Net assets released from restrictions | 12,714 | 220,132 | | 230,000 |
| Total unrestricted support | | | | |
| and revenues | 1,189,754 | 986,915 | | 2,176,669 |
| EXPENSES | | | | |
| Program Services: | | | | |
| Career Clusters | - | 41,772 | - | 41,772 |
| CTE: Learning that Works for America Campaign | - | 10,317 | - | 10,317 |
| Conferences | 220,968 | - | - | 220,968 |
| Member Services | 362,131 | - | - | 362,131 |
| State TA Contracts | 10,916 | - | - | 10,916 |
| Landscape Review of CTE | 25,839 | - | - | 25,839 |
| Government Relations | 115,454 | - 25 102 | - | 115,454 |
| Board Virtual Institute | 61,896 | 25,193 11,545 | - | 87,089 11,545 |
| Excellence in Action Awards | = | 31,350 | _ | 31,350 |
| Funded Projects | - | 618,847 | _ | 618,847 |
| Lobbying | 25,452 | - | - | 25,452 |
| Total program services | 822,656 | 739,024 | - | 1,561,680 |
| Supporting Services: | | | | |
| Management and General | 61,510 | 2,265 | - | 63,775 |
| Development | | 19,961 | - | 19,961 |
| Total supporting services | 61,510 | 22,226 | - | 83,736 |
| Total expenses | 884,166 | 761,250 | <u>-</u> | 1,645,416 |
| Change in unrestricted net assets | 305,588 | 225,665 | - | 531,253 |
| Unrestricted net assets at beginning of year | 2,675,892 | 492,950 | _ | 3,168,842 |
| UNRESTRICTED NET ASSETS AT END OF YEAR | \$ 2,981,480 | \$ 718,615 | \$ - | \$ 3,700,095 |
| TEMPORARILY RESTRICTED SUPPORT AND REVENUES | | | | |
| Grants and contracts Net assets released from restrictions | \$ 6,608 (12,714) | \$ 505,000 (226,152) | \$ - - | \$ 511,608 (238,866) |
| Change in temporarily restricted net assets | (6,106) | 278,848 | - | 272,742 |
| Temporarily restricted net assets at beginning of year | 6,106 | 73,146 | | 79,252 |
| TEMPORARILY RESTRICTED NET ASSETS AT END OF YEAR | \$ - | \$ 351,994 | \$ - | \$ 351,994 |

STATEMENT OF FUNCTIONAL EXPENSES - NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM, INC. FOR THE YEAR ENDED JUNE 30, 2018

Program Services Conferences **Member Services** Total Spring Fall Total Member Member Conference Conference Conferences Services Communications Services \$ 39,702 \$ 41,178 \$ 80,880 241,568 \$ \$ 265,061 Salaries and benefits 23,493 9,904 3,840 13,744 27,828 27,828 Consultants and subcontracts 606 313 919 481 481 Postage and shipping 6,966 Telephone 48 51 99 4,201 2,765 1.423 431 1.854 1.462 1.462 Equipment and supplies 31,653 91,826 7,358 Travel, meetings and meals 60,173 7,358 Speakers 1,095 225 1,320 Printing and copying 1,561 1,043 2,604 924 231 1,155 375 255 630 Education 560 560 Awards/gifts 125 125 1,823 854 2,677 Publications and subscriptions Audio visual 7,222 3,800 11,022 Bank and credit card fees 1,644 1,188 2,832 1,670 1,670 7.015 6.728 13.743 40.622 4.031 44,653 Rent Licenses and fees 25 25 330 330 Legal fees Accounting and audit fees Insurance 1,275 1,275 Depreciation Miscellaneous 130,518 **TOTAL** 220,968 90,450 \$ 330,502 \$ 31,629 362,131

Supporting Services

| tate TA ontracts | ndscape ew of CTE | ernment lations | Board | Lo | obbying | tal Program Services | Ма | Management and General | | Total xpenses |
|---------------------|----------------------|------------------------|--------------|----|---------|-------------------------|----|---------------------------|----|------------------|
| \$ 5,647 | \$ 19,758 | \$ 85,922 | \$ 26,497 | \$ | 21,005 | \$ 504,770 | \$ | 6,155 | \$ | 510,925 |
| 95 | 220 | 7,515 | 6,950 | | - | 56,352 | | - | | 56,352 |
| 13 | - | 253 | 45 | | - | 1,711 | | - | | 1,711 |
| 6 | 9 | 785 | 51 | | - | 7,916 | | 84 | | 8,000 |
| - | - | 51 | 58 | | - | 3,425 | | 350 | | 3,775 |
| 4,194 | 2,407 | 2,227 | 13,454 | | 62 | 121,528 | | - | | 121,528 |
| - | - | - | - | | - | 1,320 | | - | | 1,320 |
| 4 | - | 265 | 68 | | 205 | 4,301 | | - | | 4,301 |
| - | - | 1,097 | - | | - | 1,727 | | - | | 1,727 |
| - | - | - | 440 | | - | 1,000 | | - | | 1,000 |
| - | - | 2,800 | 666 | | 600 | 6,868 | | - | | 6,868 |
| - | - | - | - | | - | 11,022 | | - | | 11,022 |
| - | - | - | - | | - | 4,502 | | 29,206 | | 33,708 |
| 957 | 3,445 | 14,485 | 4,510 | | 3,580 | 85,373 | | 863 | | 86,236 |
| - | - | - | - | | - | 25 | | 1,680 | | 1,705 |
| - | - | - | 720 | | - | 1,050 | | - | | 1,050 |
| - | - | - | 6,428 | | - | 6,428 | | 21,120 | | 27,548 |
| - | - | - | 2,009 | | - | 3,284 | | - | | 3,284 |
| - | - | - | - | | - | - | | 1,803 | | 1,803 |
| - | = | 54 | - | | - | 54 | | 249 | | 303 |
| \$ 10,916 | \$ 25,839 | \$ 115,454 | \$ 61,896 | \$ | 25,452 | \$ 822,656 | \$ | 61,510 | \$ | 884,166 |

STATEMENT OF FUNCTIONAL EXPENSES - NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION FOR THE YEAR ENDED JUNE 30, 2018

| | | | | | | | | Program Services | | | | | | | |
|--------------------------------|-----------------|--------|----------------------------------|-------|---|--------|---|------------------|--------|----------------------|-----------------------------------|-------|-------|--|--|
| | Career Clusters | | | | | | | | | | | | | | |
| | Taskforce | | Product Taskforce Development | | ACTE/ Total Vision Career Conference Clusters | | CTE: Learning that Works for America Campaign | | Board | Virtual Institute | Excellence in Action Awards | | | | |
| Salaries and benefits | \$ | 6,101 | \$ | 3,212 | \$ | 9,501 | \$ 18,814 | \$ | 5,290 | \$ 14,245 | \$ 11,545 | \$ 10 | 6,847 | | |
| Consultants and subcontracts | | 8,675 | | - | | - | 8,675 | | 5,000 | 3,840 | - | | 1,413 | | |
| Postage and shipping | | - | | 639 | | 20 | 659 | | - | 21 | - | | 14 | | |
| Telephone | | 4 | | - | | - | 4 | | - | 16 | - | | 2 | | |
| Equipment and supplies | | - | | 8 | | - | 8 | | - | 58 | - | | 423 | | |
| Travel, meetings and meals | | 9,505 | | - | | 4,076 | 13,581 | | - | 5,495 | - | 11 | 1,755 | | |
| Printing and copying | | 8 | | 1 | | - | 9 | | - | 54 | - | | 230 | | |
| Publications and subscriptions | | - | | - | | - | - | | 27 | - | - | | 666 | | |
| Bank and credit card fees | | - | | 22 | | - | 22 | | - | - | - | | - | | |
| Rent | | - | | = | | - | - | | - | - | - | | - | | |
| Legal fees | | - | | = | | - | - | | - | - | - | | - | | |
| Accounting and audit fees | | - | | = | | - | - | | - | - | - | | - | | |
| Insurance | | - | | - | | - | - | | - | 1,464 | - | | - | | |
| Depreciation | | - | | - | | - | - | | - | - | - | | - | | |
| Licenses and fees | | - | | - | | - | - | | - | - | - | | - | | |
| Overhead | | - | | - | | - | | | - | - | | | | | |
| TOTAL | \$ | 24,293 | \$ | 3,882 | \$ | 13,597 | \$ 41,772 | \$ | 10,317 | \$ 25,193 | \$ 11,545 | \$ 3 | 1,350 | | |

| Supporting : | Services |
|--------------|----------|
|--------------|----------|

| Effe Se | ncrease ectiveness of Post- econdary Career | New Skills for Youth | Strategies for Attracting Students to High-Quality CTE | Close Out of Federally Funded Projects | Total Funded Projects | Total Program Services | Management and General | Development | Total Expenses |
|------------|---|-------------------------|--|---|-----------------------------|------------------------------|---------------------------|-------------|-------------------|
| \$ | 12,354 | \$ 235,775 | \$ 58,465 | \$ 2,294 | \$ 308,888 | \$ 375,629 | \$ 1,541 | \$ 15,796 | \$ 392,966 |
| | 42,916 | 31,099 | 98,268 | - | 172,283 | 191,211 | - | 2,525 | 193,736 |
| | 5 | 455 | 54 | - | 514 | 1,208 | - | - | 1,208 |
| | 30 | 5,929 | 20 | 4 | 5,983 | 6,005 | = | 7 | 6,012 |
| | - | 3,047 | 94 | - | 3,141 | 3,630 | 172 | - | 3,802 |
| | 1,916 | 9,399 | 5,569 | - | 16,884 | 47,715 | - | 741 | 48,456 |
| | 15 | 17,686 | 2,200 | 141 | 20,042 | 20,335 | = | 892 | 21,227 |
| | - | 3,627 | 515 | - | 4,142 | 4,835 | - | - | 4,835 |
| | - | 7,671 | - | - | 7,671 | 7,693 | - | - | 7,693 |
| | - | 57,491 | - | - | 57,491 | 57,491 | - | - | 57,491 |
| | - | 384 | 204 | - | 588 | 588 | - | - | 588 |
| | - | 17,588 | - | - | 17,588 | 17,588 | - | - | 17,588 |
| | - | 1,079 | - | - | 1,079 | 2,543 | - | _ | 2,543 |
| | - | - | - | - | - | - | 1,825 | _ | 1,825 |
| | - | 1,040 | - | - | 1,040 | 1,040 | 240 | - | 1,280 |
| | - | | 1,513 | | 1,513 | 1,513 | (1,513) | - | · <u>-</u> |
| \$ | 57,236 | \$ 392,270 | \$ 166,902 | \$ 2,439 | \$ 618,847 | \$ 739,024 | \$ 2,265 | \$ 19,961 | \$ 761,250 |



To the Board of Directors National Association of State Directors of Career Technical Education Consortium and Affiliate Silver Spring, Maryland

In planning and performing our audit of the financial statements of the National Association of State Directors of Career Technical Education Consortium and Affiliate (the Organizations) as of and for the year ended June 30, 2018, in accordance with auditing standards generally accepted in the United States of America, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

Our consideration of the Organization's internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in the Organization's internal control that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all such deficiencies have been identified. However, as discussed below, we identified certain matters involving the internal control and other operational matters that are presented for your consideration. This letter does not affect our report dated January 4, 2019 on the financial statements of the Organizations. We will review the status of these comments during our next audit engagement. Our comments and recommendations, all of which have been discussed with appropriate members of management, are intended to improve the internal control or result in other operating efficiencies. We will be pleased to discuss these comments in further detail at your convenience, perform any additional study of these matters, or assist you in implementing the recommendations. Our comments are summarized as follows:

OTHER RECOMMENDATIONS

Revenue Recognition (Future Consideration)

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606) (ASU 2014-09). The ASU establishes a comprehensive revenue recognition standard for virtually all industries under generally accepted accounting principles in the United States (U.S. GAAP) including those that previously followed industry-specific guidance. The guidance states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The implementation of the standard will be required for the Organizations' fiscal year ended June 30, 2020.

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Gelman Rosenberg & Freedman

We feel the new standard and five step revenue recognition framework may potentially significantly impact organizations that have contracts, membership dues, sponsorships and events. Accordingly, we recommend the Organizations' start to evaluate the impact of adoption in future years. Additionally, policies and procedures for compliance with the new standards should be developed and put in place.

This communication is intended solely for the use of the Board of Directors and management of National Association of State Directors of Career Technical Education Consortium and Affiliate, and is not intended to be, and should not be, used by anyone other than these specified parties.

January 4, 2019



January 4, 2019

To the Board of Directors National Association of State Directors of Career Technical Education Consortium and Affiliate Silver Spring, Maryland

We have audited the combined financial statements of the National Association of State Directors of Career Technical Education Consortium and Affiliate (the Organizations), for the year ended June 30, 2018, and have issued our report thereon dated January 4, 2019. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated May 2, 2018.

Professional standards also require that we communicate to you the following information related to our audit.

• Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Council are described in Note 1 to the financial statements. During the year ended June 30, 2018, the Organizations adopted one new Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2015-11, *Simplifying the Measurement of Inventory*, and as such, inventory is measured at the lower of cost and net realizable value using the first-in, first-out method of inventory. The ASU is applied prospectively.

No other new accounting policies were adopted and the application of existing policies was not changed during the year ended June 30, 2018. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

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Accounting estimates are an integral part of the combined financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the combined financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

The most sensitive estimate affecting the combined financial statements was management's estimate of the allocation of expenses to programs, which is based on an allocation of the actual time spent on each program. We evaluated the key factors and assumptions used to develop the allocation in determining that it is reasonable in relation to the combined financial statements taken as a whole.

The combined financial statement disclosures are neutral, consistent and clear.

• Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

• Discussions Prior to Retention

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

• Planned Scope and Timing of the Audit

We performed our audit according to the planned scope and timing previously communicated to you in our engagement letter and our other letter on planning of the engagement dated May 2, 2018.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated January 4, 2019.

• Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Our audit work did not identify any known or likely significant misstatements in the combined financial statements.

• Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the combined financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

• Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organizations' combined financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

• Independence and Non-Audit Services Provided by Audit Firm

In accordance with professional standards, during the fiscal year and currently, all members of our firm were independent with respect to the Organizations.

• Supplementary Information

With respect to the supplementary information accompanying the combined financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the combined financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the combined financial statements or to the combined financial statements themselves.

• New Accounting Standards Update

We noted three new accounting principles that will be adopted at the required implementation dates.

- 1. ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* (Topic 958), effective for fiscal years beginning after December 15, 2017. While the ASU will change the presentation of the financial statements in the year of implementation, it will not alter the reported financial position.
- 2. ASU 2014-09, Revenue from Contracts with Customers (Topic 606), effective for fiscal years beginning after December 15, 2018. The ASU dictates revenue recognition to be based on the transfer of promised goods or service to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services.
- 3. ASU 2016-02, *Leases* (Topic 842), effective for fiscal years beginning after December 15, 2019. The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments, and requires disclosure of key information about leasing arrangements.

Tax Reform:

P.L. 115-97 (the Tax Act) was passed on December 22, 2017 and many of its provisions became effective after December 31, 2017, thus January 1, 2018. There were two provisions included in the legislation which may apply to many tax-exempt organizations, and may lead to an increase in unrelated business taxable income (UBTI).

- 1. A tax-exempt organization will now have UBTI to the extent it provides "qualified transportation fringe benefits" (e.g. pre-tax parking and transit passes) to its employees and does not include such amounts in the employees' income. Although not clear at this point, the IRS has indicated that UBTI will be increased whether the employer pays for the benefit directly or the employee elects to defer a portion of his/her salary to pay for the benefit on a pre-tax basis. If the employer pays and includes the amount in the employees' compensation, then no increase in UBTI should result. Caveat: some jurisdictions like the District of Columbia may require such benefits be provided on a pre-tax basis.
- 2. For organizations that have more than one unrelated trade or business, the Tax Act requires organizations to calculate UBTI separately with respect to each "trade or business". Losses from one trade or business cannot be used to offset income from another trade or business. The impact of this provision may vary greatly depending on how broadly or narrowly the IRS defines a separate trade or business when guidance is ultimately issued.

The Tax Act also changed the corporate tax rate to a flat 21%. For fiscal year filers with year ends after the effective date of December 31, 2017, tax will be calculated using both the pre-enactment graduated rates and the post enactment 21% rate. The tax calculated under each will be apportioned based on the number of days in the taxing period before the new rate and after the new rate.

This information is intended solely for the use of the Board of Directors and management of National Association of State Directors of Career Technical Education Consortium and Affiliate, and is not intended to be, and should not be, used by anyone other than these specified parties.

Gelman Kozenberg & Freedman

January 4, 2019

EXTENDED TO MAY 15, 2019

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information. ax year beginning JUL 1. 2017 and ending JUN 30. and ending JUN 30

Inspection

Open to Public

OMB No. 1545-0047

| | 01 111 | and ending | | ON 30, 2010 | |
|--------------------------------|----------------------------|---|--------|------------------------------|-------------------------------|
| B (| Check if pplicabl | C Name of organization | | D Employer identifie | cation number |
| а | | NATIONAL ASSOCIATION OF STATE DIRECTORS | | | |
| X | Addre: chang | SOURCE OF CAREER TECHNICAL EDUCATION CONSORTIUM | | | |
| | Name chang | ADMANCE COR | \neg | 52-1 | 646898 |
| F | □Initial | Number and street (or P.O. box if mail is not delivered to street address) Room/s | uito | | |
| H | return □Final | | suite | E Telephone number | 588-9630 |
| | Final return/ termin | | | | |
| | ated | City or town, state or province, country, and ZIP or foreign postal code | Į | G Gross receipts \$ | 1,103,390. |
| | Ameno return | SIDVER SERING, MD 20910 | | H(a) Is this a group re | eturn |
| | Applic tion | I F Name and address of principal officer: XIMDEXDI A • GXEEN | | for subordinates | ? Yes X No |
| | pendir | SAME AS C ABOVE | | H(b) Are all subordinates in | ncluded? Yes No |
| $\overline{1}$ | Tax-exe | | 527 | | list. (see instructions) |
| | | te: NWW.CAREERTECH.ORG | | H(c) Group exemption | |
| | | • | / | | State of legal domicile: MD |
| | | | rear c | n formation: 1941 N | State of legal domicile; MD |
| Pá | art I | Summary | | | |
| ø | 1 | Briefly describe the organization's mission or most significant activities: ${	t TO}$ SUPPO | RT | VISIONARY | STATE |
| Governance | | LEADERSHIP, CULTIVATE BEST PRACTICES & SPEAK | W. | ITH A COLLE | CTIVE VOICE |
| Ë | 2 | Check this box if the organization discontinued its operations or disposed of r | nore | than 25% of its net as | ssets. |
| Ş | | Number of voting members of the governing body (Part VI, line 1a) | | | 14 |
| Ğ | | Number of independent voting members of the governing body (Part VI, line 1b) | | | 14 |
| <u>«</u> | | | | | 9 |
| Ë | | Total number of individuals employed in calendar year 2017 (Part V, line 2a) | | | 0 |
| Activities & | | Total number of volunteers (estimate if necessary) | | | - |
| ٩c | | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. |
| | b | Net unrelated business taxable income from Form 990-T, line 34 | | 7b | 2,640. |
| | | | | Prior Year | Current Year |
| Revenue | 8 | Contributions and grants (Part VIII, line 1h) | | 0. | 6,608. |
| | | Program service revenue (Part VIII, line 2g) | | 847,112. | 973,574. |
| Ş | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 78,666. | 79,041. |
| æ | | | - | 1,429. | 0. |
| | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | | |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 927,207. | 1,059,223. |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 0. |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. |
| S | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 452,327. | 510,925. |
| Expenses | | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. |
| Бe | | Total fundraising expenses (Part IX, column (D), line 25) | | | |
| ŭ | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 355,539. | 373,241. |
| | | | | 807,866. | 884,166. |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 119,341. | 175,057. |
| Ses | | | Beg | inning of Current Year | End of Year |
| Net Assets or Fund Balances | 20 | Total assets (Part X, line 16) | L | 2,968,175. | 3,351,420. |
| AS | 21 | Total liabilities (Part X, line 26) | | 286,178. | 369,940. |
| Net | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 2,681,997. | 2,981,480. |
| Pa | art II | Signature Block | | , , | <u> </u> |
| | | Ities of perjury, I declare that I have examined this return, including accompanying schedules and sta | ateme | inter and to the heet of my | v knowledge and helief it is |
| | | t, and complete. Declaration of preparer (other than officer) is based on all information of which prep | | | y Knowledge and Delici, it is |
| uue, | , correc | t, and complete. Decidiation of preparer (other than onicer) is based on an information of which prep L. | Jaiei | ilas ally kilowieuge. | |
| | | Signature of officer | | Doto | |
| Sig | n | · | | Date | |
| Her | е | KIMBERLY A. GREEN, EXECUTIVE DIRECTOR | | | |
| | | Type or print name and title | | | |
| | | Print/Type preparer's name Preparer's signature | D | ate Check | PTIN |
| Paid | i | BERT L. SWAIN, CPA BERT L. SWAIN, CPA | lo. | 1/17/19 if self-employe | P00238304 |
| | parer | Firm's name DEMBO JONES, P.C. | | | 52-1073331 |
| | | | | Firm's EIN ▶ | 27-T01222T |
| use | Only | Firm's address 6010 EXECUTIVE BLVD, SUITE 900 | | , - | 04 \ 000 000 |
| | | ROCKVILLE, MD 20852 | | Phone no. (3 | 01)770-5100 |
| May | / the II | RS discuss this return with the preparer shown above? (see instructions) | | | X Yes No |
| | | | | | E 000 (2243) |

| Form | 990 (2017) OF CAREER TECHNICAL EDUCATION CONSORTIUM 52-1646898 Page 2 |
|------|--|
| Pai | t III Statement of Program Service Accomplishments |
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| | TO SUPPORT VISIONARY STATE LEADERSHIP, CULTIVATE BEST PRACTICES AND |
| | SPEAK WITH A COLLECTIVE VOICE ON NATIONAL POLICY TO PROMOTE ACADEMIC |
| | AND TECHNICAL EXCELLENCE THAT ENSURES A CAREER-READY WORKFORCE. |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$ 220,968 • including grants of \$) (Revenue \$ 282,291 • |
| | THE ASSOCIATION HOSTS TWO NATIONAL MEETINGS EACH YEAR. THESE MEETINGS |
| | PROVIDE ESSENTIAL AND TIMELY INFORMATION REGARDING FEDERAL AND STATE |
| | LEGISLATION, POLICY, RESEARCH, BEST PRACTICES AND NEW AND EMERGING |
| | INITIATIVES RELEVANT TO CAREER TECHNICAL EDUCATION LEADERSHIP. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 4b | (Code:) (Expenses \$ |
| | THE ASSOCIATION HAS TWO STANDING COMMITTEES, THE FINANCE AND AUDIT |
| | COMMITTEE AND NOMINATIONS COMMITTEE. ANNUALLY, THE NOMINATIONS |
| | COMMITTEE DEVELOPS A SLATE OF OFFICERS FOR CONSIDERATION BY THE |
| | MEMBERSHIP. MEMBERS ARE ALSO ENGAGED IN AD HOC TASKS FORCES THAT ARE |
| | TARGETED TOWARD A SPECIFIC PROJECT AND TIMELINE. IN ADDITION, MEMBERS |
| | PROVIDE FEEDBACK THROUGHOUT THE YEAR THROUGH SURVEYS, WEBINARS, |
| | CONFERENCE CALLS AND MEETINGS THAT SEEK THEIR INPUT, GUIDANCE AND |
| | SUPPORT FOR THE WORK OF THE ASSOCIATION. |
| | |
| | |
| | |
| | |
| 4c | (Code:) (Expenses \$202, 802. including grants of \$) (Revenue \$) |
| | THE ASSOCIATION IS ACTIVELY ENGAGED IN INCREASING THE VISIBILITY AND |
| | STANDING OF CAREER TECHNICAL EDUCATION, INCLUDING STATE CAREER |
| | TECHNICAL EDUCATION DIRECTORS AND OTHER STATE LEADERS, BY ATTENDING |
| | HEARINGS, COMMITTEE MEETINGS, AND RELATED MEETINGS IMPACTING CAREER |
| | TECHNICAL EDUCATION. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 4d | Other program services (Describe in Schedule O.) |
| | (Expenses \$ 36,755 • including grants of \$) (Revenue \$ 97,970 •) |
| 4e | Total program service expenses ► 822,656. |

Form **990** (2017)

Part IV | Checklist of Required Schedules

| | | | Yes | No |
|-----|---|-----|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | | X |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | Х | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | Х |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | | X |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | ,, | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | Х | 77 |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | 37 |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | v |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | v |
| 4- | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | v |
| 46 | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | v |
| 40 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | v |
| | complete Schedule G, Part III | 19 | | X |

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Part IV | Checklist of Required Schedules (continued)

| | | | Yes | No |
|-------------|---|------|-----|------------------|
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | l |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | l |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | l |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | l |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | 3,7 |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | Х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | 37 |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | 7.7 |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | _v |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | X |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | Х | |
| ٥- | Part V, line 1 | 34 | | Х |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | 05: | | |
| 20 | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | \vdash |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | 26 | | |
| 27 | If "Yes," complete Schedule R, Part V, line 2 | 36 | | \vdash |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 37 | | x |
| 30 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 31 | | ^ ` |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | 38 | Х | |
| | Note. All Form 990 filers are required to complete Schedule O | J 30 | 23 | |

Form 990 (2017)

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O Contains a response of note to any line in this Part V | | | | Ш | |
|-----|---|---------------------------------------|-----|-----|----------|--|
| | | | | Yes | No | |
| | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a 12 | | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b U | | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and r | | | v | | |
| | (gambling) winnings to prize winners? | I | 1c | X | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | 2a 9 | | | | |
| | filed for the calendar year ending with or within the year covered by this return | | | Х | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax retu | | 2b | Λ | | |
| 0- | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | | 0- | Х | | |
| | | | 3a | X | | |
| | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule | | 3b | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other financial account in a foreign country (such as a bank account, securities account, or other financial | • | 40 | | х | |
| h | If "Yes," enter the name of the foreign country: | account)? | 4a | | 22 | |
| D | See instructions for filling requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | Accounts (ERAD) | | | | |
| 52 | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | Х | |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction at any time during the tax year? | | 5b | | X | |
| | | | 5c | | | |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the statement of the statem | | 30 | | | |
| ou | any contributions that were not tax deductible as charitable contributions? | | 6a | | х | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions. | | | | | |
| - | were not tax deductible? | | 6b | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | 0.5 | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se | rvices provided to the payor? | 7a | | Х | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | 7b | | | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w | | | | | |
| | to file Form 8282? | | | | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of | contract? | 7e | | Х | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont | ract? | 7f | | Х | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file F | orm 8899 as required? | 7g | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | ation file a Form 1098-C? | 7h | | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | I by the | | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | 8 | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | | 9a | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | 9b | | | |
| 10 | Section 501(c)(7) organizations. Enter: | 1 1 | | | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | - | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | المدا | | | | |
| a | Gross income from members or shareholders | 11a | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | 445 | | | | |
| 40- | amounts due or received from them.) | 11b | 40- | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | l I | 12a | | | |
| | , | 12b | - | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | 120 | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O. | | 13a | | | |
| h | Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| D | organization is licensed to issue qualified health plans | 13b | | | | |
| ^ | Enter the amount of reserves on hand | 13c | - | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | | 14a | | Х | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul | | 14b | | <u> </u> | |
| D | in 100, mad it into a form 120 to report these payments: in 100, provide an expandition in deficient | · · · · · · · · · · · · · · · · · · · | | 990 | /0047 | |

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | | X |
|------------|--|------------------------------|-----------|------|----|
| <u>Sec</u> | tion A. Governing Body and Management | | | | |
| | | 1 1 | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a 14 | <u> </u> | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1b 14 | <u> </u> | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationsh | p with any other | | | |
| | officer, director, trustee, or key employee? | | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | e direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form | 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's as | sets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | | 6 | Х | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or a | | | | |
| | more members of the governing body? | | 7a | Х | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | | |
| | persons other than the governing body? | | 7b | Х | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the ye | | | | |
| а | The governing body? | | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | 9 | | Х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal R | | | • | |
| | | , | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | | 10a | | Х |
| | If "Yes," did the organization have written policies and procedures governing the activities of such c | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing boo | | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | , 0 | | | |
| 12a | Did the appropriation become without a distance to the O.K. Not. II are to line 10 | | 12a | Х | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | | 12b | Х | |
| | Did the organization regularly and consistently monitor and enforce compliance with the policy? If ") | | | | |
| | in Schedule O how this was done | | 12c | х | |
| 13 | Did the organization have a written whistleblower policy? | | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | | 14 | Х | |
| 15 | Did the process for determining compensation of the following persons include a review and approv | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | |
| а | The organization's CEO, Executive Director, or top management official | | 15a | Х | |
| | Other officers or key employees of the organization | | 15b | | Х |
| ~ | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange | ment with a | | | |
| iou | taxable entity during the year? | | 16a | | х |
| h | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluation | | 100 | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of the organizati | | | | |
| | exempt status with respect to such arrangements? | | 16b | | |
| Sec | tion C. Disclosure | | 100 | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed NONE | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- | (Section 501(c)(3)s only) | availah | ıle | |
| | for public inspection. Indicate how you made these available. Check all that apply. | . (Coolier of Hollers of Hy) | availal | | |
| | | in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, co | , | d finan | cial | |
| פו | statements available to the public during the tax year. | minor or interest policy, an | u iiilali | cial | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's bo | noke and records: | | | |
| 20 | KIMBERLY A. GREEN - 301-588-9630 | ons and records. | | | |
| | | 20910 | | | |

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OF CAREER TECHNICAL EDUCATION CONSORTIUM

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

| Check if Schedule O contains a response or note to any line in this Part VII |
|--|
|--|

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

oxdet Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | Ĭ | | ((| C) | | | (D) | (E) | (F) |
|--------------------------------|------------------------|--------------------------------|-----------------------|----------|--------------|------------------------------|--------|------------------|----------------------------------|-----------------------|
| Name and Title | Average | (do | not c | Pos | ition | than | one | Reportable | Reportable | Estimated |
| | hours per | box | , unle cer an | ss pe | rson i | is bot | h an | compensation | compensation | amount of |
| | week | | CCI aii | lu a u | II GCIC | n/ ii us | 100) | from | from related | other |
| | (list any hours for | Individual trustee or director | | | | _ | | the organization | organizations (W-2/1099-MISC) | compensation from the |
| | related | ee or | stee | | | nsate | | (W-2/1099-MISC) | (11 2) 1000 111100) | organization |
| | organizations | Itrust | nal tru | | oyee | ompe | | | | and related |
| | below | ividua | Institutional trustee | Offlicer | Key employee | Highest compensated employee | Former | | | organizations |
| 41) | line) | lu | lns | ij. | , Ke | Hig | 윤 | | | |
| (1) MARIE BARRY | 0.88 | X | | | | | | 0. | 0. | ^ |
| DIRECTOR | 0.88 | Α. | | | | | | 0. | 0. | 0. |
| (2) LEE BURKET | 0.00 | x | | | | | | 0. | 0. | 0. |
| DIRECTOR (3) JEAN MASSEY | 0.88 | ^ | | | | | | 0. | 0. | 0. |
| DIRECTOR | 0.00 | x | | | | | | 0. | 0. | 0. |
| (4) MARGARET HARVEY | 0.88 | | abla | | | | | - | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (5) JERALYN JARGO | 0.88 | | | | | | | | | |
| DIRECTOR | | X | | | | | | 0. | 0. | 0. |
| (6) RICH KATT | 0.88 | | 7 | | | | | | | |
| DIRECTOR | | X | | | | | | 0. | 0. | 0. |
| (7) SARAH HEATH | 1.50 | | | | | | | | | |
| SECRETARY- TREASURER | | Х | | Х | | | | 0. | 0. | 0. |
| (8) ROD DUCKWORTH | 1.50 | | | | | | | | | |
| PAST PRESIDENT | | Х | | Х | | | | 0. | 0. | 0. |
| (9) BERNADETTE HOWARD | 1.50 | | | | | | | | _ | _ |
| VICE PRESIDENT | | Х | | Х | | | | 0. | 0. | 0. |
| (10) PRADEEP KOTAMRAJU | 1.50 | ļ | | l | | | | | | • |
| PRESIDENT | | Х | | Х | | | | 0. | 0. | 0. |
| (11) ELENI PAPADAKIS | 0.88 | ١ | | | | | | | | • |
| DIRECTOR | 0 00 | Х | | | | | | 0. | 0. | 0. |
| (12) SHEILA RUHLAND | 0.88 | X | | | | | | 0. | 0. | ^ |
| DIRECTOR | 0.88 | Α. | | | | | | 0. | 0. | 0. |
| (13) CHARISSE CHILDERS | 0.88 | X | | | | | | 0. | 0. | ^ |
| DIRECTOR (14) THALEA LONGHURST | 0.88 | ^ | | | | | | 0. | 0. | 0. |
| DIRECTOR | 0.00 | X | | | | | | 0. | 0. | 0. |
| (15) KIMBERLY GREEN | 41.50 | ^ | | | | | | 0. | 0. | <u></u> |
| EXECUTIVE DIRECTOR | =1.30 | 1 | | x | | | | 204,160. | 0. | 27,779. |
| (16) KATE BLOSVEREN KREAMER | 34.00 | | | 122 | | | | 204,100• | 0. | 21,117• |
| DEPUTY EXECUTIVE DIRECTOR | 34.00 | 1 | | | | Х | | 126,162. | 0. | 12,261. |
| | | | | | | | | ., | | |
| | | 1 | | | | | | | | |
| | | - | | | | - | | • | | F 000 (0047) |

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| Pai | t VII Section A. Officers, Directors, Trus | tees, Key Em (B) | ploy | ees | , and (C | | ighe | st C | | | | | / E\ | |
|-----|---|---------------------|--------------------------------|-----------------------|------------------|--------------|------------------------------|-----------|---------------------------------|--------------------------|-------|---------|-----------------|------------|
| | (A) Name and title | Average | | | Posi | itior | 1 | | (D) Reportable | (E) Reportable | | Ec | (F) timate | 5 d |
| | Name and the | hours per | | not c | heck | more | than | | compensation | compensatio | | | nount | |
| | | week | \vdash | cer an | d a d | irecto | or/trus | tee) | from | from related | i | | other | |
| | | (list any hours for | irector | | | | | | the | organization | | | pensa | |
| | | related | e or di | stee | | | sated | | organization (W-2/1099-MISC) | (W-2/1099-MIS | SC) | | om th anizat | - |
| | | organizations | truste | ıal trus | | yee | omper | | (** 2, 1000 111100) | | | _ | d relat | |
| | | below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | mer | | | | orga | anizati | ons |
| | | iii ie) | Pul | lns | Offi | Key | Hig | 쥰 | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | _ | | | | | | | | | | | |
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| | | | | | | | | | | | | | | |
| | | | | | 4 | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | Sub-total | | | | | | | | 330,322. | | 0. | 4 | 0,0 | |
| | Total from continuation sheets to Part V | | | | | | | | 0. | | 0. | 4 | | 0. |
| | Total (add lines 1b and 1c) | | | | | | | <u> </u> | 330,322. | 000 of war and als | 0. | 4 | 0,0 | 40. |
| 2 | Total number of individuals (including but no compensation from the organization | ot iirriited to tr | iose | IISLE | eu ai | DOV | e) wi | 10 1 | eceived more than \$100 | ,000 or reportab | ie | | | 2 |
| | | | | | | | | | | | | | Yes | No |
| 3 | Did the organization list any former officer, line 1a? <i>If</i> "Yes," <i>complete Schedule J for</i> s | | | | • | • | • | | | | | 3 | | Х |
| 4 | For any individual listed on line 1a, is the su | | | | | | | | | | | | | |
| | and related organizations greater than \$15 | - | | - | | | | | • | | | 4 | Х | |
| 5 | Did any person listed on line 1a receive or | | | | | • | | | • | | | | | |
| Sec | rendered to the organization? If "Yes," combined to the organization? If "Yes," combined to the organization? | plete Schedul | e J f | or st | uch _I | pers | son . | | | | | 5 | | Х |
| 1 | Complete this table for your five highest co | mpensated in | depe | ende | ent c | onti | racto | ors t | hat received more than | \$100,000 of con | npens | ation f | rom | |
| | the organization. Report compensation for (A) | the calendar y | ear | endi | ng v | vith | or w | ithir | n the organization's tax y | /ear. | | (C | 2) | |
| | Name and business | address | N | INC | 3 | | | | Description of s | ervices | С | ompe | | n |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | \dashv | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| 2 | Total number of independent contractors (i | | ot li | mite | d to | | _ | stec | d above) who received m | ore than | | | | |
| | \$100,000 of compensation from the organi | zation > | | | | | 0 | | | | | Form | 990 <i>(</i> | 2017) |

Form 990 (2017)

OF CAREER TECHNICAL EDUCATION CONSORTIUM

| Pai | t VII | II Statement of Reven | ue | | | | | |
|--|---|---|---------------------------------------|--------------------|-----------------------------|--|--|--|
| | | Check if Schedule O conta | ins a response | or note to any lir | ne in this Part VIII | | | |
| | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| nts | 1 a | Federated campaigns | 1a | | | | | |
| ar our | b | Membership dues | 1b | | | | | |
| S, (| С | Fundraising events | 1c | | | | | |
| ar | | Related organizations | | | | | | |
| JS, | е | Government grants (contribution | ons) 1e | | | | | |
| i tio | f | All other contributions, gifts, grants | s, and | | | | | |
| 真 | | similar amounts not included above | e 1f | 6,608. | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | g | Noncash contributions included in lines | 1a-1f: \$ | | | | | |
| <u>ā č</u> | h | Total. Add lines 1a-1f | | | 6,608. | | | |
| | | CMAME MEMBERGILL | D.C. | Business Code | | F26 200 | | |
| ice | | STATE MEMBERSHI | | 900099 | 526,388. | 526,388. | | |
| erv ne | b | | | 900099 | 182,541. | 182,541. | | |
| m S | С. | CONFERENCE SPONG CONTRACT INCOME | SURSHIP | 900099 | 99,750. 98,458. | 99,750. 98,458. | | |
| Program Service Revenue | d | ASSOCIATE MEMBER | DCUTDC | 900099 | 62,287. | 62,287. | | |
| | e | | | 900099 | 4,150. | 4,150. | | |
| _ | | All other program service rever | | | 973,574. | 4,130. | | |
| \dashv | | Total. Add lines 2a-2f | | | 313,314. | | | |
| | 3 Investment income (including dividends, intere other similar amounts) | | | | 55,362. | | | 55,362. |
| | 4 | Income from investment of tax | | | 33,3321 | | | 33,3321 |
| | 5 | Royalties | | | | | | |
| | Ū | | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | () 1100. | (1) 1 0100110. | | | | |
| | | Less: rental expenses | | | | | | |
| | | Rental income or (loss) | | | | | | |
| | d | Net rental income or (loss) | | | | | | |
| | 7 a | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | assets other than inventory | 67,846. | | | | | |
| | b | Less: cost or other basis | | | | | | |
| | | and sales expenses | 44,167. | | | | | |
| | С | Gain or (loss) | 23,679. | | | | | |
| | | Net gain or (loss) | | . <u></u> | 23,679. | | | 23,679. |
| e | 8 a | Gross income from fundraising | · · · · · · · · · · · · · · · · · · · | | | | | |
| /en | | including \$ | | | | | | |
| Other Revenue | | contributions reported on line | - | | | | | |
| her | | Part IV, line 18 | | | | | | |
| ₹ | | Less: direct expenses | | | | | | |
| | | Net income or (loss) from funda Gross income from gaming act | | | | | | |
| | Эа | Part IV, line 19 | | | | | | |
| | h | Less: direct expenses | | | | | | |
| | | Net income or (loss) from gami | | | | | | |
| | | Gross sales of inventory, less r | | | | | | |
| | | and allowances | | | | | | |
| | b | Less: cost of goods sold | | | | | | |
| | | Net income or (loss) from sales | | • | | | | |
| Ī | | Miscellaneous Revenue | | Business Code | | | | |
| Ī | 11 a | | | | | | | |
| | b | | | | | | | |
| | С | | | | | | | |
| | d | All other revenue | | | | | | |
| | | Total. Add lines 11a-11d | | > | | 000: | | 50 011 |
| | 12 | Total revenue See instructions | | • | 1,059,223. | 973 574 | 0. | 79.041. |

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (D) (C) (A) Do not include amounts reported on lines 6b. Program service expenses Total expenses Management and general expenses Fundraising 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 144,223. 145,308. 1,085. trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 287,135. 282,953. 4,182. 7 Other salaries and wages Pension plan accruals and contributions (include 20,101 19,877. 224 section 401(k) and 403(b) employer contributions) 29,760. 29,414. 346. Other employee benefits 9 28,303. 28,621. 318. Payroll taxes 10 Fees for services (non-employees): 11 a Management 1,050.1,050. Legal 27,548. 6,428. 21,120. Accounting Lobbying Professional fundraising services. See Part IV, line 17 29,206. 29,206. Investment management fees Other, (If line 11g amount exceeds 10% of line 25, 42,608. 42,608 column (A) amount, list line 11g expenses on Sch O.) Advertising and promotion 12 15,686. 13,572. 2,114.Office expenses 13 14 Information technology Royalties 15 72,493. 71,630. 863. 16 Occupancy 29,702. 29,702. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 140,088. 140,088. Conferences, conventions, and meetings 19 20 Payments to affiliates _____ 21 1,803. 1,803. Depreciation, depletion, and amortization 22 3,284. 3,284. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 6,743. 6,743. PUBLICATIONS AND SUBSCR EDUCATION 1,727. 1,727. **AWARDS** 1,000. 1,000. d MISCELLANEOUS 303. 249. 54. e All other expenses 61,510 884,166. 822,656. 0. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

| | 990 (| | CONSORTIUM | 52- | 1646898 Page 11 |
|-----------------------------|--------------------|--|---------------------------------|------------------|---------------------------|
| Pa | rt X | Balance Sheet | | | |
| | | Check if Schedule O contains a response or note to any line in this Part X | | | <u></u> |
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | 1 | |
| | 2 | Savings and temporary cash investments | 270,231. | 2 | 374,875. |
| | 3 | Pledges and grants receivable, net | | 3 | |
| | 4 | Accounts receivable, net | 104,171. | 4 | 210,131. |
| | 5 | Loans and other receivables from current and former officers, directors, | | | |
| | | trustees, key employees, and highest compensated employees. Complete | | | |
| | | Part II of Schedule L | | 5 | |
| | 6 | Loans and other receivables from other disqualified persons (as defined under | | | |
| | | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| əts | | employees' beneficiary organizations (see instr). Complete Part II of Sch L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | 7 | |
| 4 | 8 | Inventories for sale or use | F 630 | 8 | 4 |
| | 9 | Prepaid expenses and deferred charges | 5,630. | 9 | 17,033. |
| | 10a | Land, buildings, and equipment: cost or other | | | |
| | | basis. Complete Part VI of Schedule D 10a 36, 171. | 2 205 | | 0 400 |
| | | Less: accumulated depreciation 10b 33,689. | | 10c | 2,482. |
| | 11 | Investments - publicly traded securities | 2,575,758. | | 2,737,699. |
| | 12 | Investments - other securities. See Part IV, line 11 | * | 12 | |
| | 13 | Investments - program-related. See Part IV, line 11 | | 13 | |
| | 14 | Intangible assets | 9,000. | 14 | 9,000. |
| | 15 | Other assets. See Part IV, line 11 | 2,968,175. | 15 16 | 3,351,420. |
| | 16 17 | Total assets. Add lines 1 through 15 (must equal line 34) | 96,015. | 17 | 113,418. |
| | 18 | Accounts payable and accrued expenses Grants payable | 30,013. | 18 | 113,410. |
| | 19 | Deferred revenue | 190,163. | 19 | 256,522. |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| ý | 22 | Loans and other payables to current and former officers, directors, trustees, | | | |
| II | | key employees, highest compensated employees, and disqualified persons. | | | |
| Liabilities | | Complete Part II of Schedule L | | 22 | |
| 5 | 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third | | | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part X of | | | |
| | | Schedule D | 206 450 | 25 | 262 242 |
| | 26 | Total liabilities. Add lines 17 through 25 | 286,178. | 26 | 369,940. |
| | | Organizations that follow SFAS 117 (ASC 958), check here ▶ X and | | | |
| Ses | | complete lines 27 through 29, and lines 33 and 34. | 2 675 001 | | 2 001 400 |
| au | 27 | Unrestricted net assets | 2,675,891. | 27 | 2,981,480. |
| Ba | 28 | Temporarily restricted net assets | 6,106. | 28 | <u> </u> |
| pur | 29 | Permanently restricted net assets | | 29 | |
| Ę. | | Organizations that do not follow SFAS 117 (ASC 958), check here | | | |
| <u>8</u> | 20 | and complete lines 30 through 34. | | 20 | |
| se | 30 | Capital stock or trust principal, or current funds Paid-in or capital surplus, or land, building, or equipment fund | | 30 | |
| Net Assets or Fund Balances | 31 | Retained earnings, endowment, accumulated income, or other funds | | 32 | |
| Š | 32 33 | Total net assets or fund balances | 2,681,997. | 33 | 2,981,480. |
| | 34 | Total liabilities and net assets/fund balances | 2,968,175. | 34 | 3,351,420. |
| | , , , , | Total habilities and not assets/fund balances | | , J , | Earm 990 (2017) |

Form **990** (2017)

Form **990** (2017)

| LOIII | 1990 (2017) OI CIMEDIN IDEMNITED DECEMBER TON | <u> </u> | T0 T0 0 0 0 0 | , г | age 12 |
|-------|---|----------|---------------|----------------|--------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 1,05 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | 166. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 17 | 75,0 | 057. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 2,68 | 31,9 | 997. |
| 5 | Net unrealized gains (losses) on investments | 5 | 12 | 23,8 | 326. |
| 6 | Donated services and use of facilities | 6 | | (| 500. |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 2,98 | 31,4 | <u> 180.</u> |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | X |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | Ο. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat | e basis, | , | | |
| | consolidated basis, or both: | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | edule O |). | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir | ngle Au | dit | | |
| | Act and OMB Circular A-133? | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | ired aud | dit | | |
| | ar guidite, explain why in Schedule O and describe any stone taken to undergo such guidite | | 26 | 1 | 1 |

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Name of the organization

NATIONAL ASSOCIATION OF STATE DIRECTORS
OF CAREER TECHNICAL EDUCATION CONSORTIUM

Employer identification number

52-1646898

| Organization type (ch | eck one): |
|---|--|
| Filers of: | Section: |
| Form 990 or 990-EZ | \overline{X} 501(c)($f 4$) (enter number) organization |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation |
| | 527 political organization |
| Form 990-PF | 501(c)(3) exempt private foundation |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation |
| | 501(c)(3) taxable private foundation |
| , , | tion is covered by the General Rule or a Special Rule . |
| Note: Only a section 5 | 601(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. |
| General Rule | |
| • | ization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or nany one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. |
| Special Rules | |
| sections 509 any one cont | ization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under (a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from ributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; 90-EZ, line 1. Complete Parts I and II. |
| year, total co | ization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the ntributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for or o |
| year, contribu is checked, e purpose. Dor | ization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the utions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., o't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively ritable, etc., contributions totaling \$5,000 or more during the year \ \bigsim \frac{1}{2} \infty |
| | |

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Name of organization
NATIONAL ASSOCIATION OF STATE DIRECTORS
OF CAREER TECHNICAL EDUCATION CONSORTIUM

Employer identification number

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional | al space is needed. | |
|------------|---|----------------------------|--|
| (a) | (b) | (c) | (d) |
| | Name, address, and ZIP + 4 ASIA SOCIETY 725 PARK AVENUE NEW YORK, NY 10021 | \$ 6,608. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization
NATIONAL ASSOCIATION OF STATE DIRECTORS
OF CAREER TECHNICAL EDUCATION CONSORTIUM

Employer identification number

| Part II | Noncash Property (see instructions). Use duplicate copies of Part II if a | idditional space is needed. | |
|------------------------------|---|---|----------------------|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| Part I | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |

Name of organization
NATIONAL ASSOCIATION OF STATE DIRECTORS
OF CAREER TECHNICAL EDUCATION CONSORTIUM
Part III

Exclusively religious, charitable, etc., contributions to organizations of the year from any one contributor. Complete columns (a) through (e) and

Employer identification number

| Part III | Exclusively religious, charitable, etc., cont the year from any one contributor. Complete of | ributions to organizations described | ribed in section | on 501(c)(7), (8), or (10) that total more than \$1,000 for |
|---------------------------|---|--|--------------------|---|
| | completing Part III, enter the total of exclusively religiou | s, charitable, etc., contributions of \$1, | 000 or less for th | the year. (Enter this info. once.) |
| (a) Na | Use duplicate copies of Part III if addition | al space is needed. | | |
| (a) No. from | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held |
| Part I | | | | |
| | | | | |
| | | | | - |
| | | | | |
| | | (e) Transfer o | of gift | |
| | | ., | • | |
| | Transferee's name, address, a | nd ZIP + 4 | Re | elationship of transferor to transferee |
| | | | | |
| | | | | |
| | | | | |
| (a) No. | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held |
| Parti | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | (e) Transfer o | of gift | |
| | | | | |
| _ | Transferee's name, address, a | nd ZIP + 4 | Re | elationship of transferor to transferee |
| | | | | |
| | | | | |
| | | | | |
| (a) No. from | | | | |
| from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held |
| | | | | |
| | | | | |
| | | | | |
| _ | | | | |
| | | (e) Transfer o | f gift | |
| | Transferes's name address of | nd 7 ID + 4 | D. | plationable of transform to transform |
| - | Transferee's name, address, a | IU ZIF + 4 | n | elationship of transferor to transferee |
| | | | | |
| | | | | |
| | | | | |
| (a) No. from | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held |
| Part I | (b) i dipose oi giit | (0) 000 01 giit | | (a) Bescription of now gift to held |
| | | | | |
| | | | | |
| | | | | |
| - | | (e) Transfer o | l of aift | |
| | | (e) Hanslei U | Aur | |
| | Transferee's name, address, a | nd ZIP + 4 | Re | elationship of transferor to transferee |
| | , | | | · |
| | | | | |
| | | | | |
| | | | | |

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

| - Court | (a) | | | | |
|---|----------------------|--|--------------------------|---|--|
| Section 501(c)(4), Name of organization | (5), or (6) organiza | tions: Complete Part III. L ASSOCIATION OF | CUNUE DIDE | CITIOD C | mlavar idantification number |
| name or organization | | ER TECHNICAL EDU | | | ployer identification number 52-1646898 |
| Part I-A Com | | ganization is exempt un | | | |
| Part I-A Com | piete ii tile oi | ganization is exempt une | der section soric) | or is a section ser | organization. |
| | | | | | |
| | | zation's direct and indirect politi | | | |
| | | tures | | | \$ |
| 3 Volunteer hours t | for political campa | ign activities | | | |
| D 11D 0 | | | 1 11 504() | (0) | |
| | | ganization is exempt un | | | |
| 1 Enter the amoun | t of any excise tax | incurred by the organization un | der section 4955 | ······································ | ·\$ |
| 2 Enter the amoun | t of any excise tax | incurred by organization manage | gers under section 4955 | 5 > | \$ |
| | | on 4955 tax, did it file Form 4720 | | | |
| | | | | | Yes Mo |
| b If "Yes," describe | e in Part IV. | | day a satism 504/a) | | 4/-\/0\ |
| | · | ganization is exempt un | | • | · / · / |
| | • • | d by the filing organization for se | | *************************************** | \$ |
| | 0 0 | nization's funds contributed to o | • | | |
| | | | | | \$ |
| | • | s. Add lines 1 and 2. Enter here | | • | |
| | | | | | |
| | | 1120-POL for this year? | | | |
| | | mployer identification number (E | | - | |
| • • | - | ation listed, enter the amount pa | | | • |
| | • | comptly and directly delivered to | | , , | arate segregated fund or a |
| political action co | ommittee (PAC). If | additional space is needed, pro | vide information in Part | IV. | |
| (a) Na | me | (b) Address | (c) EIN | (d) Amount paid from | |
| | | | | filing organization's | contributions received and promptly and directly |
| | | | | funds. If none, enter -0 | delivered to a separate |
| | | | | | political organization. |
| | | | | | If none, enter -0 |
| | | | | | |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2017

LHA

732041 11-09-17

NATIONAL ASSOCIATION OF STATE DIRECTORS Schedule C (Form 990 or 990-EZ) 2017 OF CAREER TECHNICAL EDUCATION CONSORTIU 52-1646898 Page 2 Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)). A Check ► 🔟 if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures). if the filing organization checked box A and "limited control" provisions apply. B Check ▶ (a) Filing (b) Affiliated group **Limits on Lobbying Expenditures** organization's totals (The term "expenditures" means amounts paid or incurred.) totals **1a** Total lobbying expenditures to influence public opinion (grass roots lobbying) **b** Total lobbying expenditures to influence a legislative body (direct lobbying) c Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures (add lines 1c and 1d) Lobbying nontaxable amount. Enter the amount from the following table in both columns. If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 20% of the amount on line 1e. Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000. Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000. Over \$17,000,000 \$1,000,000. g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a. If zero or less, enter -0-..... i Subtract line 1f from line 1c. If zero or less, enter -0i If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? Yes J No 4-Year Averaging Period Under section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) Total (or fiscal year beginning in)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)

(a) 2014
(b) 2015
(c) 2016
(d) 2017
(e) Total

2a Lobbying nontaxable amount
(150% of line 2a, column(e))

c Total lobbying expenditures

d Grassroots nontaxable amount
(150% of line 2d, column (e))

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2017

NATIONAL ASSOCIATION OF STATE DIRECTORS

Schedule C (Form 990 or 990-EZ) 2017 OF CAREER TECHNICAL EDUCATION CONSORTIU 52-1646898 Page 3

Part II-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| | each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description | (a |) | (b |) |
|---------------------------------|--|------------------------|-------------------------------|--------------|----------|
| of th | e lobbying activity. | Yes | No | Amo | ount |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or | | | | |
| | local legislation, including any attempt to influence public opinion on a legislative matter | | | | |
| | or referendum, through the use of: | | | | |
| а | Volunteers? | | | | |
| | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | | | |
| | Media advertisements? | | | | |
| | Mailings to members, legislators, or the public? | | | | |
| | Publications, or published or broadcast statements? | | | | |
| | Grants to other organizations for lobbying purposes? | | | | |
| | Direct contact with legislators, their staffs, government officials, or a legislative body? | | | | |
| h | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | | | |
| | Other activities? | | | | |
| | Total. Add lines 1c through 1i | | | | |
| | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | | | |
| | If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | 5047) | /= \ | | |
| Pai | TIII-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6). | on 501(c)(| 5), or se | ction | |
| | 33 (3)(4)1 | | | Yes | No |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | 1 | Х | |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | | Х |
| 3 | Did the organization agree to carry over lobbying and political campaign activity expenditures from the | | | | X |
| Pai | t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A lines 1 and 2 are answered | on 501(c)(| 5), or se | | |
| | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." | on 501(c)("No," OF | 5), or se R (b) Par | | |
| 1 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members | on 501(c)("No," OF | 5), or se R (b) Par | | |
| | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures). | on 501(c)("No," OF | 5), or se R (b) Par | | |
| 1 2 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). | on 501(c)("No," OF | (5), or se R (b) Par | | |
| 1 2 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year | on 501(c)("No," OF | 5), or se R (b) Par | | |
| 1 2 a b | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year | on 501(c)("No," OF | 5), or se (b) Par | | |
| 1 2 a b | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total | on 501(c)("No," OF | 5), or sea (b) Par 1 2a 2b 2c | | |
| 1 2 a b c 3 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | on 501(c)("No," OF | 5), or sea (b) Par 1 2a 2b 2c | | |
| 1 2 a b | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds | on 501(c)("No," OF | 5), or sea (b) Par 1 2a 2b 2c | | |
| 1 2 a b c 3 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and particles. | on 501(c)("No," OF | 2a 2b 2c 3 | | |
| 1 2 a b c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? | on 501(c)("No," OF | 2a 2b 2c 3 | | |
| 1 2 a b c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) | on 501(c)("No," OF | 2a 2b 2c 3 | | |
| 1 2 a b c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |
| 1 2 a b c c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) **TIV Supplemental Information** ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |
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| 1 2 a b c c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) **TIV Supplemental Information** ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |
| 1 2 a b c c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) **TIV Supplemental Information** ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |
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| 1 2 a b c c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) **TIV Supplemental Information** ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |
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| 1 2 a b c c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) **TIV Supplemental Information** ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |
| 1 2 a b c c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) **TIV Supplemental Information** ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |
| 1 2 a b c 3 4 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? Taxable amount of lobbying and political expenditures (see instructions) **TIV Supplemental Information** ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated groups) | on 501(c)("No," OF | 2a 2b 2c 3 4 5 | t III-A, lir | |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM

Employer identification number 52-1646898

| Pa | | unds or Other Similar Funds | or Accou | unts.Complete if the |
|----|---|--|----------------|----------------------------------|
| | organization answered "Yes" on Form 990, Part IV, line 6. | | | · |
| | | (a) Donor advised funds | (b) Fur | nds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate value of contributions to (during year) | | | |
| 3 | Aggregate value of grants from (during year) | | | |
| 4 | Aggregate value at end of year | | | |
| 5 | Did the organization inform all donors and donor advisors in writi | ng that the assets held in donor advise | ed funds | |
| | are the organization's property, subject to the organization's exc | _ | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor advis | | | |
| | for charitable purposes and not for the benefit of the donor or do | | | |
| | | | _ | Yes No |
| Pa | | | | |
| 1 | Purpose(s) of conservation easements held by the organization (| | <u> </u> | |
| | Preservation of land for public use (e.g., recreation or educ | | rically impo | rtant land area |
| | Protection of natural habitat | Preservation of a certif | | |
| | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualified | conservation contribution in the form of | of a conserv | ation easement on the last |
| | day of the tax year. | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a | |
| b | | | | |
| С | Number of conservation easements on a certified historic structu | | | |
| d | Number of conservation easements included in (c) acquired after | | | |
| | listed in the National Register | | ı | |
| 3 | Number of conservation easements modified, transferred, releas | | | n during the tax |
| | year▶ | | | |
| 4 | Number of states where property subject to conservation easem | ent is located > | | |
| 5 | Does the organization have a written policy regarding the periodi | c monitoring, inspection, handling of | | |
| | violations, and enforcement of the conservation easements it ho | ds? | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, han | dling of violations, and enforcing cons | ervation eas | sements during the year |
| | > | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling | of violations, and enforcing conservat | ion easeme | nts during the year |
| | > \$ | | | |
| 8 | Does each conservation easement reported on line 2(d) above sa | atisfy the requirements of section 170(| h)(4)(B)(i) | |
| | and section 170(h)(4)(B)(ii)? | | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation e | easements in its revenue and expense | statement, | and balance sheet, and |
| | include, if applicable, the text of the footnote to the organization' | s financial statements that describes t | he organiza | tion's accounting for |
| | conservation easements. | | | |
| Pa | t III Organizations Maintaining Collections of A | - | her Simi | lar Assets. |
| | Complete if the organization answered "Yes" on Form 990 | | | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 9 | 58), not to report in its revenue statem | ent and bal | ance sheet works of art, |
| | historical treasures, or other similar assets held for public exhibit | ion, education, or research in furtherar | nce of public | service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that describes | these items. | | |
| b | If the organization elected, as permitted under SFAS 116 (ASC 9 | 58), to report in its revenue statement | and balance | e sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, educa- | ation, or research in furtherance of pub | olic service, | provide the following amounts |
| | relating to these items: | | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | | \$ |
| | | | | \$ |
| 2 | If the organization received or held works of art, historical treasur | res, or other similar assets for financial | gain, provid | de |
| | the following amounts required to be reported under SFAS 116 (a | | | |
| а | Revenue included on Form 990, Part VIII, line 1 | | | \$ |
| b | Assets included in Form 990, Part X | | | \$ |

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Schedule D (Form 990) 2017

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply): a Public exhibition b Scholarly research c Preservation for future generations 4 Provide a description of the organizations 4 Provide a description of the organizations 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Part IV Exorow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X; line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X; line 21. 1b If "Yes," explain the arrangement in Part XIII and complete the following table: C Beginning balance 1 | | t III Organizations Maintaining O | Collections of Ar | | | | | | | ts/continu | 95 |
|--|------|---|----------------------------|-------------|------------------|----------------|--------------|---------------------|------------|----------------------|------------|
| a Public exhibition d Loan or exchange programs a Public exhibition d Other b Scholarly research e Other c Preservation for future generations d Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assests to be sold to raise funds rather than to be maintained as part of the organization collection? Yes No Part W Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 900, Part IV, line 9, or reported an amount on Form 900, Part X, line 21. 1a Is the organization an agent, flustee, custodian or other intermediary for contributions or other assets not included on Form 900, Part X, line 21. 1b Step organization and year 1d | 3 | | | - | | | | | | • | |
| a Public exhibition d Loan or exchange programs b Scholarly research e Other chery for the preservation for future generations e Other chery further the organization's exempt purpose in Part XIII. 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. 5 During the year, did the organization scolor or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" on Form 900, Part XI, line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part XI, line 9, or reported an amount on Form 990, Part XI, line 9, or reported an amount on Form 990, Part XI, line 9, or reported an amount on Form 990, Part XIII and complete the following table: Amount to Additions during the agent of the present o | • | | ion, and other records | o, oncon | arry or arro | Tollowing that | it are a erg | , mount c | .00 01 110 | 00110011011 | 1101110 |
| b Scholarly research ce | а | , | Ь | | oan or exc | hange progra | ams | | | | |
| c | | | | | | nango progre | | | | | |
| 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Part V Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part XX line 21. 1b Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part XX line 21. 1c Beginning balance 1c Amount 1c Amount 1c Amount 1c Amount 1c Id | | | Ü | 0 | | | | | | | |
| 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sed to craise funds rather than to be maintained as part of the organization's collection? Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X line 21. Is the organization an angent, flustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Is 1 Yes No If "Yes," explain the arrangement in Part XIII and complete the following table: Beginning balance 1 1 | | • | ollections and explain | how the | v further tl | he organizati | on's exem | not purpo | se in Par | t XIII | |
| to be sold to raise funds rather than to be maintained as part of the organization's collection? | | | | | | | | | 50 III | . 7 | |
| Part V Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? □ Yes □ No If "Yes," explain the arrangement in Part XIII and complete the following table: □ Beginning balance □ Amount □ C Beginning balance □ I I I I I I I I I I I I I I I I I I I | Ŭ | | | | | | | | | Ves | □ No |
| reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodial or other intermediary for contributions or other assets not included on Form 990, Part X? b If "Yes," explain the arrangement in Part XIII and complete the following table: C Beginning balance d Additions during the year 16 Tell Distributions during the year 17 Tell Distributions during the year 18 Tell Distributions during the year 19 Tell Distributions during the year 19 Tell Distributions during the year 10 Tell Distributions during the year 10 Tell Distributions during the year 11 Tell Distributions during the year 12 Tell Distributions during the year 15 Tell Distributions during the year 16 Tell Distributions during the year 17 Tell Distributions during the year 18 Tell Distributions during the year 19 Tell Distributions during the year 19 Tell Distributions during the year 10 Tell Distribution during the year 10 Tell Distributions during the year 10 Tell Distribution during the year 10 T | Par | | | | | | | | | | |
| Tall Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? | | | | | or garnizatio | 11 41101101 | 100 0111 | 01111 000 | , , | | |
| on Form 990, Part X? b If *Yes, * explain the arrangement in Part XIII and complete the following table: c Beginning balance d Additions during the year e Distributions during the year f Ending balance 22 Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Ves No b If *Yes, * explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII. Part V Endowment Funds. Complete if the organization answered *Yes, or Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back or Net investment earnings, gains, and losses of Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ 96 b Permanent endowment ▶ 96 c Temporarily restricted endowment | 1a | | | iary for co | ontribution | s or other as | sets not i | ncluded | | | |
| b If "Yes," explain the arrangement in Part XIII and complete the following table: Amount 1c | | | | | | | | | | Yes | No |
| c Beginning balance d Additions during the year e Distributions during the year 1 te 1d | b | If "Yes " explain the arrangement in Part XIII. | and complete the following | lowing ta | ble [.] | | | | | _ 100 | |
| c Beginning balance d Additions during the year e Distributions during the year f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes Info If 'Yes', explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII Part V Endowment Funds. Complete if the organization answered "Yes' on Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back Contributions c Net investment earnings, gains, and losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ 96 b Permanent endowment planes 2, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations (iii) related organizations (iii) related organizations (iii) related organizations (iii) related organizations (ives in a 3(ii), are the related organization is endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value basis (investment) 1a Land b Buildings c Leasehold improvements d Equipment Complete if the organization answered "Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Cost or other basis (investment) 4 Description of property (a) Cost or other basis (other) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value (d) Book value (e) Cher. | | Troo, explain the arrangement in that the | and complete the for | iowing ta | .610. | | | | | Amount | |
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| e Distributions during the year f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII. Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10. [a] Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back or Net investment earnings, gains, and losses of Grants or scholarships Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment 96 The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations (iii) related organizations (iii) related organizations 3a(ii) 3a(ii) | | | | | | | | | | | |
| f Ending balance | | | | | | | | | | | |
| 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10. 1a Beginning of year balance (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back to Contributions. c Net investment earnings, gains, and losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ %6 c Temporarily restricted endowment ▶ %6 The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations iii r've's', explain the arrangement in Part XIII. the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment (a) Cost or other basis (o | | | | | | | | | | | |
| Part V Endowment Funds. Complete if the explanation has been provided on Part XIII | | | | | | | | | | Voc | No |
| Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10. Table Beginning of year balance (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back | | • | | | | | | .у: | | _ 103 | |
| (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back | | | | | | | | n. | | | |
| 1a Beginning of year balance b Contributions c Net investment earnings, gains, and losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ % b Permanent endowment ▶ % The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations (iii) related organizations (iii) related organizations (iii) related near the related organizations listed as required on Schedule R? 4 Describe in Part XII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) depreciation 1a Land b Buildings c Leasehold improvements d Equipment 36,171. 33,689. 2,482. | | | | | | | | | ears hack | (a) Four | vears hack |
| b Contributions c Net investment earnings, gains, and losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment | 12 | Reginning of year halance | (a) current year | (6)111 | or your | (0) 1110 your | o baon (| u j 111100 y | ouro buon | (C) rour | youro buon |
| c Net investment earnings, gains, and losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ | | | | | | | | | | | |
| d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ 6 Permanent endowment ▶ 7 The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation 1a Land b Buildings c Leasehold improvements d Equipment 4 Equipment 6 Equipment 7 S A S A S A S A S A S A S A S A S A S | | | | | | | | | | | |
| e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment | | | | | | | | | | | |
| and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ y6 b Permanent endowment ▶ The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations (iii) related organizations b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (b) Cost or other c) Accumulated depreciation 1a Land b Buildings c Leasehold improvements d Equipment 36,171, 33,689, 2,482,6 e Other | | | | | | | | | | | |
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| g End of year balance 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ % b Permanent endowment ▶ % The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations 3a(i) 3a(i) b If "Yes" on line 3a(ii), are the related organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) basis (other) (c) Accumulated depreciation 1a Land b Buildings c Leasehold improvements d Equipment 36,171 33,689 2,482 4 | | | | | - | | | | | | |
| Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ | | | | | · · | | | | | | |
| a Board designated or quasi-endowment ▶ | _ | | ront year and balance | o (lino 1a | column (c |)) hold as: | I | | | | |
| b Permanent endowment ▶ | | | Territ year erru balarice | | , coluitiii (a | ajj rielu as. | | | | | |
| c Temporarily restricted endowment ▶ | | ' | 0/4 | | | | | | | | |
| The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations 3a(ii) 1 Percentages on line 3a(ii) (ii) related organizations 3a(ii) 3a(ii) 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) b Buildings c Leasehold improvements d Equipment e Other Other | | · ———— | _ | | | | | | | | |
| Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations (ii) related organizations b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) b Buildings c Leasehold improvements d Equipment e Other Other | C | | | | | | | | | | |
| by: (i) unrelated organizations (ii) related organizations (iii) related organizations | 20 | | | tion that | ara hald a | nd administs | rad for th | o organiz | otion | | |
| (ii) unrelated organizations (iii) related organizations b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) b Buildings c Leasehold improvements d Equipment | Ja | | ession of the organiza | ilion inal | are rielu a | nu auministe | ileu ioi iii | e organiz | ation | Г | Vos No |
| (ii) related organizations b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value b Buildings c Leasehold improvements d Equipment e Other | | • | | | | | | | | | 165 140 |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) b Buildings c Leasehold improvements d Equipment e Other | | | | | | | | | | · - · · - | - |
| 4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (b) Cost or other basis (other) (c) Accumulated depreciation 1a Land b Buildings c Leasehold improvements d Equipment o Other Other | h | | | | | | | | | | - |
| Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (c) Accumulated depreciation 1a Land b Buildings c Leasehold improvements d Equipment 36,171. 33,689. 2,482. | 4 | | | | | | | | | _ GD | |
| Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (b) Cost or other basis (other) (c) Accumulated depreciation 1a Land b Buildings c Leasehold improvements d Equipment Other Other | Par | | | willelli lu | iiius. | | | | | | |
| Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value | ı uı | | | Part IV | line 11a S | Saa Form 000 | Dart Y I | ine 10 | | | |
| basis (investment) basis (other) depreciation 1a Land b Buildings c Leasehold improvements d Equipment 36,171. 33,689. 2,482. e Other | | | | | | | | | <u> </u> | (d) Pook | value |
| 1a Land b Buildings c Leasehold improvements d Equipment 36,171. 33,689. 2,482. e Other 0.000 0.000 0.000 0.000 | | Description of property | l ' ' | | | | | | u | (u) book | value |
| b Buildings c Leasehold improvements d Equipment 36,171. 33,689. 2,482. e Other | 10 | Land | - ` ` | , | 54010 | (5.11.01) | ч | 20,41011 | | | |
| c Leasehold improvements 36,171. 33,689. 2,482. e Other 0 | | | | | | | | | | | |
| d Equipment 36,171. 33,689. 2,482. e Other | | | | | | | | | | | |
| e Other | | | | | વ | 6 171 | | 33 68 | 39. | 2 | 182 |
| 2 122 | | | | | | ~, <u> </u> | | 55,00 | | | ., |
| | | | | X colum | 1 (R) lin≥ 1 | (Oc.) | | | | 2 | 482 |

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| OF | CAREER | TECHNICAL | EDUCATION | CONSORTIUM | 52-1646898 | Page |

| Part VII Investments - Other Securities. | | | rugo e |
|--|--------------------------|--|-------------------------|
| Complete if the organization answered "Yes" of | | | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or er | nd-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" of | | | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or er | nd-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | 4 | |
| Part IX Other Assets. | F 200 P-+IV II | a 44 d Oca Farm 000 Bart V Ba 45 | |
| Complete if the organization answered "Yes" (a) [| Description | ne 11d. See Form 990, Part X, line 15. | (b) Book value |
| | 2000 I priori | | (b) Book value |
| | | | |
| (3) | | | |
| | | | |
| (4) (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 15) | | |
| Part X Other Liabilities. | | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, li | ne 11e or 11f. See Form 990, Part X, line 2 | 5. |
| 1. (a) Description of liability | | (b) Book value | |
| (1) Federal income taxes | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 25.) | | |
| 2 Liability for upportain tay positions. In Part VIII. provide | 41 44 41 444- | a to the organization's financial statements | Alask war and a day |

Schedule D (Form 990) 2017

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

| Par | t XI Reconciliation of Revenue per Audited Financial State | ements With Reve | enue per Return. | Ť |
|----------|---|-------------------------|-----------------------|---|
| | Complete if the organization answered "Yes" on Form 990, Part IV, line | 12a. | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | |
| а | Net unrealized gains (losses) on investments | 2a | | |
| | | | | |
| С | Recoveries of prior year grants | | | |
| d | , | 2d | | |
| | Add lines 2a through 2d | | | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | 1.1 | | |
| | Investment expenses not included on Form 990, Part VIII, line 7b | ····· | | |
| | Other (Describe in Part XIII.) | | 40 | |
| _ | Add lines 4a and 4b Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | |
| 5 Par | t XII Reconciliation of Expenses per Audited Financial State | | | _ |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line | - | onece per metarm | |
| 1 | Total expenses and losses per audited financial statements | | 1 | |
| | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | |
| | Donated services and use of facilities | 2a | | |
| | Prior year adjustments | | | |
| | Other losses | | | |
| | | | | |
| | Add lines 2a through 2d | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | 4b | | |
| | Add lines 4a and 4b | | 4c | |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | 5 | |
| | t XIII Supplemental Information. | D 10/11 41 101 | D 177 4 D 177 0 D 177 | _ |
| | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; | | | |
| nes | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any | additional information. | | |
| | | | | _ |
| PAF | RT X, LINE 2: | | | |
| | | | | _ |
| OF | R THE YEARS ENDED JUNE 30,2018 AND 2017, | THE ORGANI | ZATIONS HAVE | |
| | | | | _ |
| 000 | CUMENTED THEIR CONSIDERATION OF FASB ASC | 740-10, INC | COME TAXES, THAT | |
| | | | | |
| PRC | OVIDES GUIDANCE FOR REPORTING UNCERTAINT | Y IN INCOME | TAXES AND HAVE | |
| חשר | TERMINED THAT NO MATERIAL UNCERTAIN TAX | DOCTUTONS OF | INTTEV EOD ETTED | |
| נ ניני | TERMINED THAT NO MATERIAL UNCERTAIN TAX | TODITIOND Q | OADIFI FOR EITHER | — |
| REC | COGNITION OR DISCLOSURE IN THE COMBINED | FINANCIAL S' | TATEMENTS. | |
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

Questions Regarding Compensation

Department of the Treasury

Internal Revenue Service

Part I

NATIONAL ASSOCIATION OF STATE DIRECTORS
OF CAREER TECHNICAL EDUCATION CONSORTIUM

Employer identification number 52-1646898

No Yes 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Health or social club dues or initiation fees Tax indemnification and gross-up payments Discretionary spending account Personal services (such as, maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain _____ 1b 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Written employment contract Compensation committee X Compensation survey or study Independent compensation consultant X Approval by the board or compensation committee □ Form 990 of other organizations During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment? X b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b X c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. 5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Х a The organization? 5a $\overline{\mathbf{x}}$ **b** Any related organization? If "Yes" on line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: Х a The organization? 6a X **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III Х 8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III Х If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and (D) Nontaxable | (E) Total of columns (F) Compensation (B)(i)-(D) in column (B) | | |
|--------------------|-------------|--|---|---|-----------------------------------|--|------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(i)-(D) | reported as deferred on prior Form 990 |
| (1) KIMBERLY GREEN | (i) | 180,556. | 23,604. | 0. | 16,342. | 11,437. | 231,939. | 0. |
| EXECUTIVE DIRECTOR | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) (i) | | | | | | | |
| | (ii) | | | | | | | |
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| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) (ii) | | | | | | | |
| | [(II)] | | | | | | | <u> </u> |

| Part III Supplemental Information |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
| |
| PART I, LINE 6: |
| EXECUTIVE DIRECTOR'S CONTRACT INDICATES THAT HER PERFORMANCE EVALUATION AND |
| RESULTING SALARY INCREASES AND/OR BONUSES CONSIDER THE OVERALL FISCAL |
| HEALTH OF THE ORGANIZATION. |
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SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM

Employer identification number 52-1646898

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: ON NATIONAL POLICY TO PROMOTE ACADEMIC AND TECHNICAL EXCELLENCE THAT ENSURES A CAREER-READY WORKFORCE.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: ADVANCE CTE WON A CONTRACT TO PROVIDE THE STATE OF VERMONT WITH TECHNICAL ASSISTANCE AND SUPPORT TO GATHER STAKEHOLDER INPUT, SYNTHESIZE THE FEEDBACK AND TO DRAFT A VISION TO ADVANCE HIGH-QUALITY CAREER TECHNICAL EDUCATION IN VERMONT.

EXPENSES \$ 10,916. INCLUDING GRANTS OF \$ 0. **REVENUE** \$ 12,000.

ADVANCE CTE, UNDER A CONTRACT WITH THE BILL AND MELINDA GATES FOUNDATION, CONDUCTED A LANDSCAPE REVIEW TO CONTENT, TOPICS AND TRENDS IMPACTING CAREER READINESS AND CAREER TECHNICAL EDUCATION. THE ANALYSIS REVIEWED AND SYNTHESIZED BEST PRACTICES AND RESEARCH ON TOPICS SUCH AS CREDENTIALS, CAREER PATHWAYS, GUIDANCE AND ADVISEMENT, ETC. EXPENSES \$ 25,839. INCLUDING GRANTS OF \$ 0. **REVENUE** \$ 85,970.

FORM 990, PART VI, SECTION A, LINE 6:

THE ASSOCIATION HAS THREE CATEGORIES OF MEMBERSHIP - STATE DIRECTORS, ASSOCIATE MEMBERS AND ORGANIZATIONAL MEMBERS. THE STATE DIRECTORS ARE DESIGNATED BY THE STATE AND ARE THE INDIVIDUAL WHO LEADS THE PERKINS-DEFINED ELIGIBLE AGENCY. THERE IS ONLY ONE STATE DIRECTOR PER STATE AND SAID STATE DIRECTOR IS INDIVIDUALLY ELIGIBLE TO VOTE AT ASSOCIATION BUSINESS MEETINGS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)

Name of the organization NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM

Employer identification number 52-1646898

FORM 990, PART VI, SECTION A, LINE 7A:

THE BYLAWS PROVIDE GUIDANCE FOR THE ELECTION OF OFFICERS. ANNUALLY, THE NOMINATIONS COMMITTEE PUTS FORTH A SLATE OF OFFICERS - PRESIDENT, VICE PRESIDENT, SECRETARY/TREASURER AND PAST PRESIDENT - FOR CONSIDERATION BY THE MEMBERSHIP. NOMINATIONS ARE SOLICITED FROM THE STATE DIRECTORS AND ARE VETTED BY THE COMMITTEE. THE COMMITTEE PREPARES THE BALLOT FOR PRESENTATION AT THE ANNUAL BUSINESS MEETING. AT THE ANNUAL BUSINESS MEETING NOMINATIONS ARE ALSO ACCEPTED FROM THE FLOOR. THE STATE DIRECTORS OR THEIR PROXIES CAST VOTES AT THE ANNUAL MEETING FOR THE OFFICERS. VACANT OFFICER POSITIONS ARE ADDRESSED BY THE PROCEDURE IN THE BYLAWS.

FORM 990, PART VI, SECTION A, LINE 7B:

THE BYLAWS DEFINE WHICH DECISIONS MUST BE APPROVED BY THE MEMBERSHIP. AT EACH MEETING OF THE MEMBERSHIP, A BUSINESS MEETING IS HELD. AT SAID BUSINESS MEETING OFFICERS PROVIDE A BOARD AND FINANCIAL/AUDIT UPDATE TO THE MEMBERSHIP.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS REVIEWED BY MANAGEMENT, AND THEN REVIEWED BY THE FINANCE COMMITTEE. THE FINANCE COMMITTEE, ONCE COMFORTABLE WITH THE RETURN, FORWARDS IT TO THE BOARD WITH A RECOMMENDATION FOR APPROVAL. THE BOARD REVIEWS THE 990 AND APPROVES THE 990 FOR FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

BYLAWS REQUIRE COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY. BOARD MEMBERS ARE ASKED TO RECUSE THEMSELVES SHOULD THEY HAVE ANY POSSIBLE CONFLICTS.

| | | CHNICAL EDUCATION | | Employer identification number 52-1646898 |
|----------------|---------------|-------------------|----------------|---|
| FORM 990, PART | VI, SECTION | B, LINE 15A: | | |
| THE EXECUTIVE | DIRECTOR HAS | AN EMPLOYMENT CO | NTRACT THAT ES | TABLISHES A |
| BASELINE SALAR | Y. THE CONTRA | ACT ALLOWS FOR AN | ANNUAL BONUS | IF AGREED UPON |
| PERFORMANCE ME | ASURES ARE ME | ET. SALARY INCREA | SES ARE DETERM | IINED BY THE |
| EXECUTIVE COMM | ITTEE. WHEN A | A SALARY INCREASE | IS CONSIDERED | , THE EXECUTIVE |
| COMMITTEE DOES | BENCHMARK SA | LARY AND BENEFIT | S USING THE AS | AE GUIDE, AS WELL |
| AS OTHER RESOU | RCES, AND ALS | O TAKES INTO CON | SIDERATION THE | E EXECUTIVE'S |
| LONGEVITY WITH | THE ORGANIZA | ATION AND STANDIN | G IN THE CAREE | R TECHNICAL |
| EDUCATION COMM | UNITY. | | | |
| | | | | |
| FORM 990, PART | VI, SECTION | C, LINE 19: | | |
| THE ASSOCIATIO | N WILL PROVID | DE A COPY OF THEI | R GOVERNING DO | CUMENTS, CONFLICT |
| OF INTEREST PO | LICY AND FINA | ANCIAL STATEMENTS | UPON REQUEST. | |
| | | | | |
| FORM 990, PART | XII, 2C | | | |
| THERE WAS NO C | HANGE TO THE | OVERSIGHT PROCES | S OR SELECTION | I PROCESS. |
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SCHEDULE R (Form 990)

Part I

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

➤ Attach to Form 990.

(c)

(d)

(e)

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

(a)

► Go to www.irs.gov/Form990 for instructions and the latest information. NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM

(b)

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

Employer identification number 52-1646898

(f)

| () | () | \-/ | l () | \-/ | | | | |
|---|---|---|-------------------------------|--|-------------|---------------------------------|--|----|
| Name, address, and EIN (if applicable) of disregarded entity | Primary activity | Legal domicile (state of foreign country) | or Total inco | me End-of-yea | r assets | | ontrolling itity | 9 |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Part II Identification of Related Tax-Exempt Organizations during the tax year. | zations. Complete if the organization a | answered "Yes" on Form 990 | D, Part IV, line 34, | because it had one | e or more i | related tax-exe | mpt | |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | | (f) et controlling entity | (g) Section 512(b)(13) controlled entity? Yes No | |
| NATIONAL CAREER TECHNICAL EDUCATION | | | | (// // | + | | res | NO |
| FOUNDATION - 73-1086246, 8484 GEORGIA AVE, | ADVANCE AND SUPPORT CAREER | | | | | | | |
| SILVER SPRING, MD 20910-5604 | TECHNICAL EDUCATION | MARYLAND | 501(C)(3) | 509(A)(2) | N/A | | | Х |
| | | | | | | | | |

Page 2

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (| h) | (i) | (j) | (k) |
|--|------------------|-------------------|--------------------|--|----------------|-----------------------|---------|-----------|--|---------|-------------------------|
| Name, address, and EIN of related organization | Primary activity | Legal domicile | Direct controlling | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share of total | Share of | Disprop | ortionate | Code V-UBI | General | Percentage ownership |
| of related organization | | (state or foreign | entity | excluded from tax under | income | end-of-year assets | alloca | ations? | amount in box 20 of Schedule | partner | ownersnip |
| | | country) | | sections 512-514) | | 455515 | Yes | No | amount in box 20 of Schedule K-1 (Form 1065) | Yes No | o |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | Sec 512(I conti ent | (i) ction (b)(13) trolled tity? |
|--|-----------------------------|--------------------------------------|-------------------------------|---|---------------------------------|--|--------------------------------|------------------------------|---|
| | | country) | | S. 1.40t/ | | 455615 | | Yes | No |
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Schedule R (Form 990) 2017

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| | | | | , | | | |
|-------------|---|----------------------|------------------------------|---------------------------------------|-------|-----|----|
| Note: C | complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | | Yes | No |
| 1 Du | ring the tax year, did the organization engage in any of the following transactions | s with one or more r | elated organizations listed | in Parts II-IV? | | | |
| a Re | ceipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | <i>'</i> | | | 1a | | X |
| b Gi | t, grant, or capital contribution to related organization(s) | | | | 1b | | X |
| | t, grant, or capital contribution from related organization(s) | | | | 1c | | X |
| d Lo | ans or loan guarantees to or for related organization(s) | | | | 1d | | Х |
| e Lo | ans or loan guarantees by related organization(s) | | | | 1e | | Х |
| | | | | | | | |
| f Div | vidends from related organization(s) | | | | 1f | | Х |
| g Sa | le of assets to related organization(s) | | | | 1g | | X |
| | rchase of assets from related organization(s) | | | | 1h | | Х |
| | change of assets with related organization(s) | | | | 1i | | Х |
| | ase of facilities, equipment, or other assets to related organization(s) | | | | 1j | | Х |
| • | , | | | | | | |
| k Le | ase of facilities, equipment, or other assets from related organization(s) | | | | 1k | | Х |
| | rformance of services or membership or fundraising solicitations for related orga | | | | 11 | | X |
| | rformance of services or membership or fundraising solicitations by related orga | | | | 1m | | X |
| | aring of facilities, equipment, mailing lists, or other assets with related organizati | | | | 1n | Х | |
| | | | | | 10 | Х | |
| | amig or paid omprojecto mini otatica organization (e) | | | | | | |
| n Be | imbursement paid to related organization(s) for expenses | | | | 1p | | Х |
| | imbursement paid by related organization(s) for expenses | | | | 1q | Х | |
| 9 | inibariositionic para by rotated organization(c) for experience | | | | | | |
| r Ot | her transfer of cash or property to related organization(s) | | | | 1r | | Х |
| | her transfer of cash or property from related organization(s) | | | | 1s | | X |
| | he answer to any of the above is "Yes," see the instructions for information on w | | | | 1 .0 | | |
| | 1-1 | | | · | | | |
| | (a) Name of related organization | (b) Transaction | (c) Amount involved | (d) Method of determining amount inv | olved | | |
| | v | type (a-s) | 7 4110 4111 1111 1110 1110 4 | | | | |
| NA' | TIONAL CAREER TECHNICAL EDUCATION | | | | | | |
| | UNDATION | 0 | 391,954. | TIME ALLOCATION | | | |
| | TIONAL CAREER TECHNICAL EDUCATION | | , - | | | | |

NATIONAL CAREER TECHNICAL EDUCATION
(1) FOUNDATION
NATIONAL CAREER TECHNICAL EDUCATION
(2) FOUNDATION
(2) FOUNDATION
(3)

(4)

(5)

(6)

(b)

Transaction
Type (a·s)

Amount involved

Method of determining amount i

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) | (b) | (c) | (d) | (e) Are all | (f) | (g) | (h) | (i) | (j) | (k) |
|------------------------|------------------|-------------------|--|-----------------------------------|-------------|-------------|-------------|--|------------|------------|
| Name, address, and EIN | Primary activity | Legal domicile | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Are all partners se | c. Share of | Share of | Dispropor | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | General or | Percentage |
| of entity | | (state or foreign | (related, unrelated, | partners se 501(c)(3 orgs.? | total | end-of-year | allocations | amount in box 20 | partner? | ownership |
| | | country) | sections 512-514) | Yes No | | assets | Yes No | (Form 1065) | Yes NO | 1 |
| | | | , | 100 11 | | | 100110 | , , , | 100110 | |
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NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM52-1646898

| Part VII Supplemental In | information. The instructions of the instruction of the in |
|--------------------------|--|
| FIOVIGE additional limit | officialion for responses to questions on scriedule n. See instructions. |
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FORM 990 PAGE 10 990

| Asset No. | Description | Date Acquired | Method | Life | C o n v | _ine No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
|--------------|--|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|-----------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| | MACHINERY & EQUIPMENT | | | | | | | | | | | | | | |
| 1 | COMPUTER AND EQUIPMENT | VARIOUS | SL | 3.00 | 1 | .6 | 11,064. | | | | 11,064. | 7,303. | | 1,697. | 9,000. |
| 2 | FURNITURE AND FIXTURE | VARIOUS | SL | 7.00 | 1 | .6 | 25,107. | | | | 25,107. | 24,583. | | 106. | 24,689. |
| | * 990 PAGE 10 TOTAL MACHINERY & EQUIPMENT | | | | | | 36,171. | | | | 36,171. | 31,886. | | 1,803. | 33,689. |
| | * GRAND TOTAL 990 PAGE 10 DEPR | | | | | | 36,171. | | | | 36,171. | 31,886. | | 1,803. | 33,689. |
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2018 ESTIMATED TAX FILING INSTRUCTIONS

FORM 990-W

FOR THE YEAR ENDING

June 30, 2019

| Prepared for | NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM 8484 Georgia Avenue No. 620 Silver Spring, MD 20910 | | | | | | | |
|---|---|--|--|--|--|--|--|--|
| Prepared by | DEMBO JONES, P.C. 6010 EXECUTIVE BLVD, SUITE 900 ROCKVILLE, MD 20852 | | | | | | | |
| Amount of tax | Total Estimated Tax Less credit from prior year Less amount already paid on 2018 estimate Balance due Payable in full or in installments as follows: Installment No. 1 \$ 120 October 15, 2018 No. 2 \$ 120 December 17, 2018 No. 3 \$ 120 March 15, 2019 No. 4 \$ 120 June 17, 2019 | | | | | | | |
| Make check payable to | Payments should be made using the Electronic Federal Tax Payment System (EFTPS). | | | | | | | |
| Mail voucher and check (if applicable) to | Not applicable | | | | | | | |
| Special Instructions | | | | | | | | |

TAX RETURN FILING INSTRUCTIONS

FORM 990-T

FOR THE YEAR ENDING

June 30, 2018

| Prepared for | NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM 8484 Georgia Avenue No. 620 Silver Spring, MD 20910 |
|--|--|
| Prepared by | DEMBO JONES, P.C. 6010 EXECUTIVE BLVD, SUITE 900 ROCKVILLE, MD 20852 |
| Amount due or refund | Balance due of \$475 |
| Make check payable to | Payments should be made using the Electronic Federal Tax Payment System (EFTPS). |
| Mail tax return and check (if applicable) to | Department of the Treasury Internal Revenue Service Center Ogden, UT 84201-0027 |
| Return must be mailed on or before | May 15, 2019 |
| Special Instructions | The return should be signed and dated. |

NOTICE 2018-100

OMB No. 1545-0687 **Exempt Organization Business Income Tax Return** Form **990-T** (and proxy tax under section 6033(e)) For calendar year 2017 or other tax year beginning JUL~1, 2017 , and ending JUN~30, 2018► Go to www.irs.gov/Form990T for instructions and the latest information. Department of the Treasury Internal Revenue Service ▶ Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3). Name of organization (Check box if name changed and see instructions.) X Check box if address changed NATIONAL ASSOCIATION OF STATE DIRECTORS OF CAREER TECHNICAL EDUCATION CONSORTIUM 52-1646898 **B** Exempt under section Print Unrelated business activity codes X 501(c)(4) Number, street, and room or suite no. If a P.O. box, see instructions. Type 408(e) 220(e) 8484 GEORGIA AVENUE, NO. 620 City or town, state or province, country, and ZIP or foreign postal code __530(a) __ 408A L SILVER SPRING, MD 900099 529(a) C Book value of all assets F Group exemption number (See instructions.) at end of year 3, 351, 420. G Check organization type ► X 501(c) corporation 501(c) trust 401(a) trust Other trust H Describe the organization's primary unrelated business activity. TRANSPORTATION BENEFITS During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? Yes X No If "Yes," enter the name and identifying number of the parent corporation. J The books are in care of **KIMBERLY A. GREEN** Telephone number \triangleright 301-588-9630 Part I Unrelated Trade or Business Income (A) Income (B) Expenses (C) Net 1a Gross receipts or sales c Balance **b** Less returns and allowances 1c Cost of goods sold (Schedule A, line 7) 3 Gross profit. Subtract line 2 from line 1c 4 a Capital gain net income (attach Schedule D) 4a **b** Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797) 4b c Capital loss deduction for trusts 4c Income (loss) from partnerships and S corporations (attach statement) 5 5 6 Rent income (Schedule C) 6 7 7 Unrelated debt-financed income (Schedule E) 8 8 Interest, annuities, royalties, and rents from controlled organizations (Sch. F) Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G) 9 9 Exploited exempt activity income (Schedule I) 10 10 Advertising income (Schedule J) 11 11 Other income (See instructions; attach schedule) STATEMENT 12 3,640. 3,640. 12 13 3,640. 3.640 13 Total. Combine lines 3 through 12 Deductions Not Taken Elsewhere (See instructions for limitations on deductions.) (Except for contributions, deductions must be directly connected with the unrelated business income.) Compensation of officers, directors, and trustees (Schedule K) 14 14 15 Salaries and wages 15 16 Repairs and maintenance 16 17 Bad debts 17 18 Interest (attach schedule) 18 19 19 Charitable contributions (See instructions for limitation rules) 20 20 21 Depreciation (attach Form 4562) Less depreciation claimed on Schedule A and elsewhere on return 22b 22 23 Depletion 23 24 Contributions to deferred compensation plans 24 25 Employee benefit programs 25 Excess exempt expenses (Schedule I) 26 26 27 Excess readership costs (Schedule J) 27 Other deductions (attach schedule) 28 28 0. Total deductions. Add lines 14 through 28 29 29 3,640. Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13 30 Net operating loss deduction (limited to the amount on line 30) 31 31 Unrelated business taxable income before specific deduction. Subtract line 31 from line 30 3,640. 32 Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions) 1,000. 33 33 34 Unrelated business taxable income. Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32 2.640

NATIONAL ASSOCIATION OF STATE DIRECTORS 52-1646898 Form 990-T (2017) OF CAREER TECHNICAL EDUCATION CONSORTIUM Page 2 Part III Tax Computation Organizations Taxable as Corporations. See instructions for tax computation. Controlled group members (sections 1561 and 1563) check here See instructions and: a Enter your share of the \$50,000, \$25,000, and \$9,925,000 taxable income brackets (in that order): (2) \$ **b** Enter organization's share of: (1) Additional 5% tax (not more than \$11,750) (2) Additional 3% tax (not more than \$100,000) 475. c Income tax on the amount on line 34 ${f SEE}$ STATEMENT 35c Trusts Taxable at Trust Rates. See instructions for tax computation. Income tax on the amount on line 34 from: Tax rate schedule or Schedule D (Form 1041) 36 37 Proxy tax. See instructions 37 38 Alternative minimum tax 38 Tax on Non-Compliant Facility Income. See instructions 39 39 475. **Total.** Add lines 37, 38 and 39 to line 35c or 36, whichever applies 40 Part IV Tax and Payments **41a** Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116) **b** Other credits (see instructions) 41b c General business credit. Attach Form 3800 41c d Credit for prior year minimum tax (attach Form 8801 or 8827) e Total credits. Add lines 41a through 41d 41e 475 42 Subtract line 41e from line 40 42 Other taxes. Check if from: Form 4255 Form 8611 Form 8697 Form 8866 43 Total tax. Add lines 42 and 43 475. 45 a Payments: A 2016 overpayment credited to 2017 **b** 2017 estimated tax payments 45b c Tax deposited with Form 8868 45c **d** Foreign organizations: Tax paid or withheld at source (see instructions) e Backup withholding (see instructions) 45e f Credit for small employer health insurance premiums (Attach Form 8941) 45f Form 2439 g Other credits and payments: Form 4136 Other 46 Total payments. Add lines 45a through 45g 46 47 Estimated tax penalty (see instructions). Check if Form 2220 is attached 47 Tax due. If line 46 is less than the total of lines 44 and 47, enter amount owed 475. 48 48 Overpayment. If line 46 is larger than the total of lines 44 and 47, enter amount overpaid 49 49 Enter the amount of line 49 you want: Credited to 2018 estimated tax 50 50 Statements Regarding Certain Activities and Other Information (see instructions) Part V At any time during the 2017 calendar year, did the organization have an interest in or a signature or other authority Yes No over a financial account (bank, securities, or other) in a foreign country? If YES, the organization may have to file FinCEN Form 114, Report of Foreign Bank and Financial Accounts. If YES, enter the name of the foreign country Х here > X 52 During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If YES, see instructions for other forms the organization may have to file. Enter the amount of tax-exempt interest received or accrued during the tax year > \$ Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. Sign May the IRS discuss this return with Here EXECUTIVE DIRECTOR the preparer shown below (see Signature of officer Date Title instructions)? X Yes Print/Type preparer's name Preparer's signature Date Check PTIN self- employed Paid

Form **990-T** (2017)

P00238304

Phone no. (301)770-5100

52-1073331

Preparer

Use Only

BERT L. SWAIN, CPA 01/17/19

6010 EXECUTIVE BLVD, SUITE 900

BERT L. SWAIN, CPA

Firm's name ▶ DEMBO JONES, P.C.

Firm's address ► ROCKVILLE, MD 20852

Firm's EIN ▶

| Schedule A - Cost of Good | s Sold. Enter | method of inven | tory v | aluation N/A | | | | | |
|--|----------------------------|---|---------|---|----------|--|---------------|--|----|
| 1 Inventory at beginning of year | 1 | | 6 | Inventory at end of year | r | | 6 | | |
| 2 Purchases | 2 | | | Cost of goods sold. Su | | | | | |
| 3 Cost of labor | 3 | | | from line 5. Enter here | and in F | Part I, | | | |
| 4a Additional section 263A costs | | | 1 | line 2 | | | 7 | | |
| (attach schedule) | 4a | | 8 | Do the rules of section | 263A (\ | with respect to | | Yes | No |
| b Other costs (attach schedule) | 4b | | | property produced or a | cquirec | l for resale) apply to | | | |
| 5 Total. Add lines 1 through 4b | 5 | | | the organization? | | | | | |
| Schedule C - Rent Income (see instructions) | (From Real | Property and | d Pe | rsonal Property | Leas | ed With Real Pro | perl | ty) | |
| 1. Description of property | | | | | | | | | |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| | 2. Rent receiv | ed or accrued | | | | | | | |
| (a) From personal property (if the per rent for personal property is more 10% but not more than 50% | than | of rent for p | ersonal | onal property (if the percenta property exceeds 50% or if ed on profit or income) | ige | 3(a) Deductions directly columns 2(a) a | | ected with the income (attach schedule) | in |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| Total | 0. | Total | | | 0. | | | | |
| (c) Total income. Add totals of columns here and on page 1, Part I, line 6, column | 2(a) and 2(b). Er ı (A) | ter | | | 0. | (b) Total deductions. Enter here and on page 1, Part I, line 6, column (B) | | | 0. |
| Schedule E - Unrelated Deb | | | instru | ctions) | | | | | |
| | | | | Gross income from | | 3. Deductions directly conto debt-finant | | perty | |
| 1. Description of debt-fir | nanced property | | K | or allocable to debt- financed property | (a) | Straight line depreciation (attach schedule) | | (b) Other deduction (attach schedule) | ıs |
| (1) | | | | | | | | | |
| (2) | | | | 4 | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | of or a debt-fina | e adjusted basis allocable to unced property h schedule) | (| . Column 4 divided by column 5 | | 7. Gross income reportable (column 2 x column 6) | | 8. Allocable deduct (column 6 x total of co 3(a) and 3(b)) | |
| (1) | | | 1 | % | | | \top | | |
| (2) | | | 1 | % | | | \top | | |
| (3) | | | 1 | % | | | | | |
| (4) | | | | % | | | | | |
| | | | • | | | nter here and on page 1, Part I, line 7, column (A). | | Enter here and on pag Part I, line 7, column | |
| Totals | | | | . | | 0 | | | 0. |
| Total dividends-received deductions in | | | | | | | $\overline{}$ | | 0. |

Form **990-T** (2017)

| Schedule F - Interest | , Annuities, Roy | alties, ar | | S From Co Controlled O | | | zatio | ns (see ins | struction | ns) |
|-------------------------------------|-----------------------------------|--------------------|-------------------------|-----------------------------|--------------|---|-----------|---------------------------------|---------------------|---|
| 1. Name of controlled organi | ization 2 F | mployer | <u> </u> | elated income | | al of specified | 5 Par | t of column 4 | that is | 6. Deductions directly |
| 1. Name of controlled organi | ident | ification imber | | instructions) | | nents made | includ | ed in the cont ation's gross | rolling | connected with income in column 5 |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| (4) Nonexempt Controlled Orga | nizatione | | | | | | | | | |
| 7. Taxable Income | 8. Net unrelated inc | ome (loss) | 0 Total | of specified payr | nente | 10. Part of colu | mn Q tha | t is included | 11 D | eductions directly connected |
| 7. Taxable income | (see instruction | | g. rotare | made made | nents | in the controll | ing organ | nization's | | th income in column 10 |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| ., | • | | | | | Add colur Enter here and | | e 1, Part I, | | add columns 6 and 11. here and on page 1, Part I, line 8, column (B). |
| Totals | | | | | | ille o, | column (| 0. | | ine 6, column (b). |
| Schedule G - Investn | nent Income of a | Section | 501(c)(| 7), (9), or | (17) Or | ganization | <u> </u> | 0. | | |
| | structions) | | | | | | | 1 | | |
| 1 . De | escription of income | | | 2. Amount of | income | Deduction directly connected (attach sched) | ected | 4. Set- (attach s | asides schedule) | 5. Total deductions and set-asides (col. 3 plus col. 4) |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| (') | | | | Enter here and | on page 1, | | | | | Enter here and on page |
| | | | | Part I, line 9, co | | | | | | Part I, line 9, column (B) |
| Totals | | | | | 0. | | | | | 0 |
| Schedule I - Exploite | d Exempt Activit | ty Incom | e, Other | Than Ad | | ng Income | 9 | | | |
| (300 1113 | | | | 4. Net incom | ie (loss) | | | | | 7 - |
| 1. Description of | 2. Gross unrelated business | directly of | penses connected | from unrelated | trade or | 5. Gross inco | | 6 . Exp | enses | 7. Excess exempt expenses (column |
| exploited activity | income from | | oduction related | business (co minus colum | n 3). If a | from activity is not unrela | ted | attribut colur | | 6 minus column 5, but not more than |
| | trade or business | | s income | gain, compute through | | business inco | ome | Colu | | column 4). |
| (1) | | | | - | | | | | | |
| | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | Catanhana and an | Forton has | | | | | | | | Fatan have and |
| | Enter here and on page 1, Part I, | page 1 | re and on I, Part I, | | | | | | | Enter here and on page 1, |
| | line 10, col. (A). | | col. (B). | | | | | | | Part II, line 26. |
| Totals | 0. | | 0. | | | | | | | 0 |
| Schedule J - Advertis | | | | | | | | | | |
| Part I Income From | n Periodicals Re | ported o | n a Con | solidated | Basis | | | | | |
| | 2. Gross | | 3. Direct | 4. Advert | ising gain | 5. Circula | tion | 6. Read | avala in | 7. Excess readership costs (column 6 minus |
| 1. Name of periodical | advertising income | | ertising costs | col. 3). If a ga | ain, compute | | | cost | | column 5, but not more than column 4). |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| | | | ^ | | | | | | | |
| Totals (carry to Part II, line (5)) | P | 0. | 0 | • | | | | | | 0 000 T |
| | | | | | | | | | | Form 990-T (201 |

Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|-----------------------------|--|--|--|-----------------------|---------------------|---|
| (1) | | | | | | |
| (2) | | | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| Totals from Part I | 0. | 0. | | | | 0. |
| | Enter here and on page 1, Part I, line 11, col. (A). | Enter here and on page 1, Part I, line 11, col. (B). | | | | Enter here and on page 1, Part II, line 27. |
| Totals, Part II (lines 1-5) | 0. | 0. | | | | 0. |

Schedule K - Compensation of Officers, Directors, and Trustees (see instructions)

| 1. Name | 2. Title | 3. Percent of time devoted to business | Compensation attributable to unrelated business |
|---|----------|--|---|
| (1) | | % | |
| (2) | | % | |
| (3) | | % | |
| (4) | | % | |
| Total. Enter here and on page 1, Part II, line 14 | | > | 0. |

Form 990-T (2017)

| FORM 990-T | OTHER INCOME | STATEMENT 1 |
|--------------------------------------|--------------|-------------|
| DESCRIPTION | | AMOUNT |
| TRANSPORTATION BENEFITS | 3,640. | |
| TOTAL TO FORM 990-T, PAGE 1, LINE 12 | | 3,640. |



| FORM | 990-T LINE 35C TAX COMPUTAT | 'ION | S | TATEMENT | 2 |
|------------|---|------------|------------|----------|-----|
| 1. | TAXABLE INCOME | | 2,640 | | |
| 2. | LESSER OF LINE 1 OR FIRST BRACKET AMOUNT | • • | 2,640 | | |
| 3. | LINE 1 LESS LINE 2 | | 0 | | |
| 4. | LESSER OF LINE 3 OR SECOND BRACKET AMOUN | T | 0 | | |
| 5. | LINE 3 LESS LINE 4 | | 0 | | |
| 6. | INCOME SUBJECT TO 34% TAX RATE | | 0 | | |
| 7. | INCOME SUBJECT TO 35% TAX RATE | | 0 | | |
| 8. | 15 PERCENT OF LINE 2 | | 396 | | |
| 9. | 25 PERCENT OF LINE 4 | | 0 | | |
| 10. | 34 PERCENT OF LINE 6 | .,. | 0 | | |
| 11. | 35 PERCENT OF LINE 7 | | 0 | | |
| 12. | ADDITIONAL 5% SURTAX | | 0 | | |
| 13. | ADDITIONAL 3% SURTAX | | 0 | | |
| 14. | TOTAL INCOME TAX | | | : | 396 |
| | | | _ | | |
| 15. | TAX AT 21% RATE EFFECTIVE AFTER 12/31/20 | 17 | 554 | | |
| | | DAYS | | | |
| 16. 17. | TAX PRORATED FOR NUMBER OF DAYS IN 2017 TAX PRORATED FOR NUMBER OF DAYS IN 2018 | 184 181 | 200 275 | | |
| 18. | TOTAL TAX PRORATED | 365 | | • | 475 |

Depreciation and Amortization (Including Information on Listed Property)

► Attach to your tax return.

OMB No. 1545-0172

990

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

► Go to www.irs.gov/Form4562 for instructions and the latest information.

Business or activity to which this form relates

Identifying number

| | TIONAL ASSOCIATION | | | | | | |
|------------|--|------------------------|---|-----------------------|------------------|-------------------|----------------------------|
| | CAREER TECHNICAL E | | | | | | 52-1646898 |
| Pa | art Election To Expense Certain Prop | erty Under Section 1 | 79 Note: If you have any I | isted proper | ty, complete Par | | |
| | Maximum amount (see instructions) | | | | | | 510,000. |
| | Total cost of section 179 property place | | | | | | 2 020 000 |
| | Threshold cost of section 179 propert | | | | | | 2,030,000. |
| | Reduction in limitation. Subtract line 3 | | | | | | |
| | Dollar limitation for tax year. Subtract line 4 from lin | | | ness use only) | (c) Elected | | |
| _6_ | (a) Description of p | поренту | (b) Cost (busi | ness use only) | (c) Elected | COST | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 7 | Listed property. Enter the amount from | n line 29 | I | 7 | | | |
| | Total elected cost of section 179 prop | | | | | 8 | |
| | Tentative deduction. Enter the smalle | | | | | | |
| | Carryover of disallowed deduction from | | | | | | |
| | Business income limitation. Enter the | | | | | | |
| | Section 179 expense deduction. Add | | | | | | |
| 13 | Carryover of disallowed deduction to 2 | 2018. Add lines 9 a | and 10, less line 12 | 13 | | | |
| Not | te: Don't use Part II or Part III below for | r listed property. In | stead, use Part V. | | | | |
| | art II Special Depreciation Allow | | | | | | |
| 14 | Special depreciation allowance for qua | alified property (oth | ner than listed property) p | laced in ser | vice during | | |
| | | | | | | | |
| 15 | Property subject to section 168(f)(1) e | lection | | | | 15 | 1 000 |
| | Other depreciation (including ACRS) | | | | | 16 | 1,803. |
| Pa | art III MACRS Depreciation (Don' | t include listed pro | | | | | |
| _ | | | Section A | | | | <u> </u> |
| | MACRS deductions for assets placed | | | | | <u></u> 17 | |
| 18 | If you are electing to group any assets placed in se | | into one or more general asset ac e During 2017 Tax Year | | | _ ation Svet | em |
| | Gection B - Asset | (b) Month and | (c) Basis for depreciation | | | | |
| | (a) Classification of property | year placed in service | (business/investment use only - see instructions) | (d) Recove period | (e) Convention | (f) Method | (g) Depreciation deduction |
| | 3-year property | | | | | | |
| <u>100</u> | | | | | | | |
| | | | | | | | |
| d | | | | | | | |
| е | 45 . | | | | | | |
| f | | | | | | | |
| g | 25 | | | 25 yrs | | S/L | |
| | | / | | 27.5 yr | s. MM | S/L | |
| h | Residential rental property | / | | 27.5 yr: | s. MM | S/L | |
| _ | Names idential real presents. | / | | 39 yrs | . MM | S/L | |
| i | , , , | / | | | MM | S/L | |
| | Section C - Assets | Placed in Service | During 2017 Tax Year U | Jsing the Al | ternative Depre | ciation Sys | stem |
| <u>20a</u> | a Class life | | | | | S/L | |
| b | 12-year | | | 12 yrs | | S/L | |
| _ | | / | | 40 yrs | . MM | S/L | |
| | Summary (See instructions.) | | | | | | |
| | Listed property. Enter amount from lin | | | | | 21 | |
| | Total. Add amounts from line 12, lines | | | | | | 1 002 |
| | Enter here and on the appropriate line | | | ations - <u>see i</u> | nstr T | 22 | 1,803. |
| 23 | For assets shown above and placed in | | | | | | |
| | portion of the basis attributable to sec | ルいロ ∠OSA COSTS | | 23 | 1 | | |

Form 4562 (2017)

CAREER TECHNICAL EDUCATION CONSORTIUM

52-1646898

Part V Listed Property (Include automobiles, certain other vehicles, certain aircraft, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A - Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.) 24a Do you have evidence to support the business/investment use claimed? Yes 24b If "Yes," is the evidence written? Yes No No (b) (c) (i) (e) (f) (g) (h) (a) Type of property Date Business/ Elected Basis for depreciation Method/ Depreciation Cost or Recovery placed in investment (business/investment section 179 (list vehicles first) other basis period Convention deduction service use percentage cost 25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use 25 26 Property used more than 50% in a qualified business use: % % % 27 Property used 50% or less in a qualified business use: % S/L % S/L % S/L -28 Add amounts in column (h), lines 25 through 27. Enter here and on line 21, page 1 28 29 29 Add amounts in column (i), line 26. Enter here and on line 7, page 1 Section B - Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person. If you provided vehicles

to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles.

| 30 Total business/investment miles driven during the year (don't include commuting miles) | (a Veh | • | (k Veh | o) ricle | Veh | • | Veh | • | (€ Veh | • | (1 Veh | f) iicle |
|---|-----------|----|-----------|-------------|-----|----|-----|----|------------------|----|-----------|-------------|
| 31 Total commuting miles driven during the year32 Total other personal (noncommuting) miles driven | | | | | | | | | | | | |
| 33 Total miles driven during the year.Add lines 30 through 32 | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| during off-duty hours? 35 Was the vehicle used primarily by a more than 5% owner or related person? 36 Is another vehicle available for personal use? | | | | | | | | | | | | |

Section C - Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who aren't more than 5% owners or related persons.

| 37 | Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your | Yes | No |
|----|--|-----|----|
| | employees? | | |
| 38 | Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your | | |
| | employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners | | |
| 39 | Do you treat all use of vehicles by employees as personal use? | | |
| 40 | Do you provide more than five vehicles to your employees, obtain information from your employees about | | |
| | the use of the vehicles, and retain the information received? | | |
| 41 | Do you meet the requirements concerning qualified automobile demonstration use? | | |
| | Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," don't complete Section B for the covered vehicles. | | |
| P | art VI Amortization | | |

| (b) Date amortization begins | (c) Amortizable amount | (d) Code section | | | (f) Amortization for this year | | | |
|---|--|---|---|--|--|--|--|--|
| 42 Amortization of costs that begins during your 2017 tax year: | | | | | | | | |
| : : | | | | | | | | |
| : : | | | | | | | | |
| 43 Amortization of costs that began before your 2017 tax year | | | | | | | | |
| tructions for | where to report | | | 44 | | | | |
| | begins 2017 tax yea :::::::::::::::::::::::::::::::::::: | Date amortization begins Amortizable amount 2017 tax year: | Date amortization begins Amortizable amount Section 2017 tax year: :::::::::::::::::::::::::::::::::: | Date amortization begins Amortizable amount Section Amortization period or perconduction section Amortization period or perconduction section Section Amortization period or perconduction section Sec | Date amortization begins Amortizable amount Section Amortization period or percentage 2017 tax year: : : : | | | |

Form 4562 (2017) 716252 01-25-18

EXTENDED TO MAY 15, 2019

Department of the Treasury

Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information. ax year beginning JUL 1 , 2017 and ending JUN 30 .

OMB No. 1545-0047 Open to Public Inspection

| A | For the | 2017 calendar year, or tax year beginning JUL 1, 2017 and ending | JUN 30, 2018 | |
|--------------------------------|---------------------|--|------------------------------|------------------------------------|
| | | | D Employer identifi | cation number |
| - ; | Check if applicable | NATIONAL CAREER TECHNICAL EDUCATION | 2 | |
| \[\frac{1}{2}\] | Address change | | | |
| | Name | | ─ | **6246 |
| F | change Initial | g | | |
| 느 | return | Number and street (or P.O. box if mail is not delivered to street address) Room/st | | |
| | Final return/ | 8484 GEORGIA AVENUE 620 | 301- | 588-9630 |
| | termin- ated | City or town, state or province, country, and ZIP or foreign postal code | G Gross receipts \$ | 1,388,180. |
| | Amender return | SILVER SERING, MD 20910-3004 | H(a) Is this a group re | eturn |
| | Applica tion | F Name and address of principal officer: A IMDERUL A. GREEN | for subordinates | ? Yes X No |
| | pending | SAME AS C ABOVE | H(b) Are all subordinates in | |
| $\overline{\Gamma}$ | Tax-exe | mpt status: $X = 501(c)(3) = 501(c)(3)$ (insert no.) $= 4947(a)(1)$ or $= 501(c)(1)$ | | list. (see instructions) |
| | | WWW.CAREERTECH.ORG | H(c) Group exemptio | |
| | | | | State of legal domicile; MD |
| | | Summary | our or formation. | VI Citato di logal dollilollo; === |
| | | Briefly describe the organization's mission or most significant activities: TO PROVI | DE THE SUPPOR | TS AND |
| Governance | ' ; | DEVELOP THE RESOURCES AND PARTNERSHIPS NECES | SARV TO ENGUE | F. |
| Jan | | | | |
| Je. | | Check this box if the organization discontinued its operations or disposed of n | | ssets. I 7 |
| é | | Number of voting members of the governing body (Part VI, line 1a) | | 7 |
| જ | | Sumber of independent voting members of the governing body (Part VI, line 1b) | | 7 |
| ies | | otal number of individuals employed in calendar year 2017 (Part V, line 2a) | | 0 |
| ₹ | | otal number of volunteers (estimate if necessary) | | 0 |
| Activities | | otal unrelated business revenue from Part VIII, column (C), line 12 | | 0. |
| _ | ۱d | let unrelated business taxable income from Form 990-T, line 34 | 7b | 0. |
| | | | Prior Year | Current Year |
| ø | 8 (| Contributions and grants (Part VIII, line 1h) | 328,175. | 505,000. |
| ž | 9 F | Program service revenue (Part VIII, line 2g) | 629,665. | 725,936. |
| Revenue | 10 I | nvestment income (Part VIII, column (A), lines 3, 4, and 7d) | 8,421. | 33,881. |
| Œ | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 8,274. | 10,943. |
| | | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 974,535. | 1,275,760. |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 0. | 0. |
| | | Benefits paid to or for members (Part IX, column (A), line 4) | 0. | 0. |
| 'n | ۔ ۔ ا | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 361,176. | 392,966. |
| Expenses | 160 | Professional fundraising fees (Part IX, column (A), line 11e) | 0. | 0. |
| Je L | 10a | . 10 061 | | <u> </u> |
| ă | 1.0 | | 389,740. | 368,284. |
| | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 750,916. | 761,250. |
| | | otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 222 | |
| <u> </u> | | Revenue less expenses. Subtract line 18 from line 12 | 223,619. | 514,510. |
| Net Assets or Fund Balances | | | Beginning of Current Year | End of Year |
| Ssel | [20 ⊺ | otal assets (Part X, line 16) | 670,793. | 1,177,472. |
| HA India | 21 ⊺ | otal liabilities (Part X, line 26) | 104,697. | 106,863. |
| | | let assets or fund balances. Subtract line 21 from line 20 | 566,096. | 1,070,609. |
| | art II | Signature Block | | |
| | | ties of perjury, I declare that I have examined this return, including accompanying schedules and sta | | y knowledge and belief, it is |
| true | , correct | , and complete. Declaration of preparer (other than officer) is based on all information of which prep | arer has any knowledge. | |
| | | | | |
| Sig | ın | Signature of officer | Date | |
| He | re | KIMBERLY A. GREEN, EXECUTIVE DIRECTOR | | |
| | | Type or print name and title | | |
| | | Print/Type preparer's name Preparer's signature | Date Check | PTIN |
| Pai | | BERT L. SWAIN, CPA BERT L. SWAIN, CPA | 12/28/18 if self-employ | P00238304 |
| Pre | - | Firm's name DEMBO JONES, P.C. | Firm's EIN | **-***3331 |
| | | Firm's address 6010 EXECUTIVE BLVD, SUITE 900 | 5 2 | |
| | - | ROCKVILLE, MD 20852 | Phone no (3 | 01)770-5100 |
| Ma | v the IR | S discuss this return with the preparer shown above? (see instructions) | 1, | X Yes No |

| Pai | t III Statement of Program Service Accomplishments |
|-----|--|
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: TO PROVIDE THE SUPPORTS AND DEVELOP THE RESOURCES AND PARTNERSHIPS |
| | NECESSARY TO ENSURE HIGH-QUALITY CAREER TECHNICAL EDUCATION IS |
| | ADVANCED THROUGHOUT THE COUNTRY, LEADING TO A HIGHLY SKILLED WORKFORCE |
| | AND PRODUCTIVE ECONOMY. |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No |
| • | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| • | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$ 25,193 • including grants of \$) (Revenue \$) |
| | ASSOCIATION'S BOARD PROVIDES POLICY LEADERSHIP FOR THE FOUNDATION'S |
| | ACTIVITIES, WHICH INCLUDES THE CAREER CLUSTERS INITIATIVE. |
| | |
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| | |
| | |
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| | |
| | |
| | |
| | |
| 4b | (Code:) (Expenses \$ 52,089 • including grants of \$) (Revenue \$ 17,551 •) |
| | THE FOUNDATION DEVELOPS AND SELLS PRODUCTS THAT ADVANCE AND SUPPORT THE |
| | ADOPTION OF CAREER CLUSTERS BY SECONDARY, POST SECONDARY AND ADULT |
| | PROGRAMS. THESE PRODUCTS ARE BUILT UPON THE COPYRIGHTED CAREER CLUSTER |
| | KNOWLEDGE AND SKILLS STATEMENTS AND THE COMMON CAREER TECHNICAL CORE |
| | STANDARDS AND ARE DESIGNED TO HELP EDUCATORS AND OTHER STAKEHOLDERS AS |
| | THEY SEEK TO ADOPT AND EXPAND THEIR IMPLEMENTATION OF CAREER CLUSTERS, |
| | PATHWAYS AND PROGRAMS OF STUDY. |
| | |
| | |
| | |
| | |
| | |
| 4c | (Code:) (Expenses \$ 618,847. including grants of \$) (Revenue \$ 719,328.) |
| | THE FOUNDATION RECEIVES GRANTS/CONTRACTS AND PARTNERS WITH OTHER |
| | ORGANIZATIONS TO DEVELOP THE RESOURCES AND SUPPORTS NECESSARY TO ENSURE |
| | HIGH-QUALITY CAREER TECHNICAL EDUCATION IS ADVANCED THROUGHOUT THE |
| | COUNTRY. ONE STRATEGY TO ACHIEVE THIS GOAL IS TO DELIVER SESSIONS AND |
| | WORKSHOPS HELD AT PARTNERING ORGANIZATIONS' EVENTS OR CONFERENCES. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 4d | Other program services (Describe in Schedule O.) |
| | (Expenses \$ 42,895 • including grants of \$) (Revenue \$) |
| 4e | Total program service expenses ► 739,024. |
| | Form 990 (2017) |

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|---|--------|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," <i>complete Schedule C, Part II</i> | 4 | | х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | • | | |
| • | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i> | 8 | | х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | х |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | X | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | x |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | | x |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | 124 | | |
| _ | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | X | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | 37 |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | ا مد ا | | Х |
| 17 | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | '' | | <u> </u> |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | х |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | Х |

Form **990** (2017)

Page 4

NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION

Form 990 (2017)

Part IV Checklist of Required Schedules (continued)

| 20 Did the organization operate one or more hospital facilities # If "Yes" complete Schedule # 20 Did to the organization partial and copy of its audited financial statements to this return? 20 Did by 11 Prise* 10 me 20, aid that congruination attach a copy of its audited financial statements to this return? 21 Did the organization report more than \$5.00 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 71 Prise*, complete Schedule IX and III 22 Did the organization answer Yes* to Part VII, Section A. line 3, 4, or 5 about compensation of the organization scurrent and former officers, directors, fusices, key employees, and highest compensation of the organization in some officers of the part IX, column (A), line 27 Prise*, complete Schedule IX and III Pr | | | | Yes | No |
|--|-----|---|----------|-----|---------------|
| 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic operamement on Part IX, column (A), line 17 ll "Ns", complete Schedule I, Parts I and III 22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 27 ll "Yes", complete Schedule I, Parts I and III 23 Did the organization nemer "Yes" to Part IVI, Section A), line 34, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule I. J "Visit In IVI IVI IVI IVI IVI IVI IVI IVI IVI | 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| domestic government on Part IX, column (A), line 17 If "Yes," complete Schedule I, Parts I and II | b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 22 IX 23 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Pes," to omplete Schedule I, Parts I and III, and former officers, directors, trustees, key employees, and highest compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule I. 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule III, III on III, and the III of III | 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| Part IX, coturnin (A), line 27 if "Yes," complete Schedule I, Parts I and III 23 Did the organization answer "Yes" to Part VIII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule I, Part III in the "Part III in the "Part III in the "Part III in the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 240 through 24d and complete Schedule I, "Part I in the "Part III in the organization in west any proceeds of tax-exempt bonds beyond a temporary period exception? 24d | | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J. 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," anaware lines 24th through 24d and complete Schedule K. If "No", 9 to line 25s 25b Did the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 26c Did the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 27c Did the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 28d Did the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 28d Did the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 28d Did the organization invest as an "on behalf of" issuer for bonds outstanding at any time during the year? 28d Did the organization aware that it engaged in an excess benefit transaction with a disqualified person of in the year? If "Yes," complete Schedule L, Part II 28d Did the organization aware that it engaged in an excess benefit transaction with a disqualified persons in a prior year, and that the transaction report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former efficers, citestees, key employees, highest compensated employees, or disqualidad persons? If "Yes," complete Schedule L, Part IV in the organization provide a grant or other assistance to an officer, director, trustee, or key employees, or disqualidad persons? If "Yes," complete Schedule L, Part IV in a full the organization provide a grant or other assistance to an officer, director, trustee, or key employee? If "ws," complete Schedule L, Part IV in a full the organization | 22 | | | | |
| and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J. 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule I, "Part Ip In Intel 25a 24a X 25a Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 25b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 25c Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 25d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year 10 defease any tax-exempt bonds? 25d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25d Did the organization aware that te regaged in an excess benefit transaction with a disqualified person during the year? "If "Yes," complete Schedule L, Part I 25a X 25b Did the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction what an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization provide a grant or other assistance to an officer, director, trustee, or expendence of the organization are prior forms 990 or 990 EZ? If "Yes," complete Schedule I, Part II 27d Did the organization are prior to the resistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a Sign Sc controlled entity or family member of a current of former officer, director, trustee, or key employee, substantial contributor or employee thereof, a grant selection committee member, or to a Sign Sc controlled entity or family member the | | | 22 | | <u> </u> |
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| director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28 | | | 28b | | <u> </u> |
| Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? The "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 The organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | С | | | | |
| Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M 30 X 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I 31 X 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II 32 X 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I 33 X 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 34 X 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b X 5 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 X 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Intes 11b and 19? | | | | | |
| contributions? If "Yes," complete Schedule M 30 | | | 29 | | |
| Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 To did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | 30 | | 30 | | х |
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| Part V, line 1 34 X 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35a X 35a X 4 5 If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 Jid the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 37 Jid the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | 34 | | | | |
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| and that is treated as a partnership for federal income tax purposes? <i>If</i> "Yes," <i>complete Schedule R, Part VI</i> | 37 | | | | |
| 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | 37 | | х |
| | 38 | | | | |
| | | | 38 | Х | |

| | 990 (2017) FOUNDATION CONDITION OF THE PROPERTY OF THE PROPERT | <u> 40</u> | P | age ɔ |
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| Pai | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | Ш |
| | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | Х | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country: ► | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | Х |
| С | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 5с | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | |
| | to file Form 8282? | 7с | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | Х |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders 11a | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | |

Form **990** (2017)

14a

X

b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans

14a Did the organization receive any payments for indoor tanning services during the tax year?

c Enter the amount of reserves on hand

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

13b

Form 990 (2017)

-*6246

Page 6

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | | X |
|-----|--|----------------------------|----------|------|----|
| Sec | tion A. Governing Body and Management | | | | |
| | | 1 1 | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | 4 | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule 0. | | _ | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1b | 7 | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationsh | ip with any other | | | |
| | officer, director, trustee, or key employee? | | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under t | he direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? \dots | | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form | 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's as | ssets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | | 6 | | Х |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or a | appoint one or | | | |
| | more members of the governing body? | | 7a | | Х |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | | |
| | persons other than the governing body? | | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | | |
| а | The governing body? | | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be re | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | 9 | | Х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal F | | | | |
| | | • | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | | 10a | | Х |
| | If "Yes," did the organization have written policies and procedures governing the activities of such | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing bo | | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | |
| 12a | Diddle and in the second of th | | 12a | Х | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ris | | 12b | Х | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If " | | | | |
| | in Schedule O how this was done | | 12c | Х | |
| 13 | Did the organization have a written whistleblower policy? | | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | | 14 | Х | |
| 15 | Did the process for determining compensation of the following persons include a review and approx | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision | | | | |
| а | The organization's CEO, Executive Director, or top management official | | 15a | Х | |
| | Other officers or key employees of the organization | | 15b | | Х |
| - | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | - 3.5 | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange | ement with a | | | |
| | taxable entity during the year? | | 16a | | х |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evalu | | | | |
| - | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of the steps are steps and take steps to safeguard the organization of the steps are steps and take steps are steps are steps and take steps are steps and take steps are steps are steps are steps are steps are steps are steps and take steps are step are steps are steps are steps are steps are steps are steps are step are steps are step are steps are steps are step are steps are steps are step are step are step are steps are step are ste | | | | |
| | exempt status with respect to such arrangements? | | 16b | | |
| Sec | tion C. Disclosure | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ► NONE | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- | T (Section 501(c)(3)s only | availah | ole | |
| | for public inspection. Indicate how you made these available. Check all that apply. | . (= 22 23 ((3)(3)3 0)119 | | | |
| | | n in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, co | , | nd finan | cial | |
| | statements available to the public during the tax year. | zor or artoroor policy, al | mian | J.41 | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's b | ooks and records: | | | |
| | KIMBERLY A. GREEN - 301-588-9630 | | | | |
| | 8484 GEORGIA AVENUE, NO. 620, SILVER SPRING, MD | 20910-5604 | | | |

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| Check this box if neither the organiza (A) | (B) | (C) | | | | npe | isal | (D) | (E) | (F) |
|---|-----------------------|---------------------------------|-----------------------|---------------|--------------|------------------------------|--------|-----------------|---------------------------|-----------------------------|
| (A) Name and Title | Average | Position | | | | 1 | | Reportable | (ב) Reportable | (୮) Estimated |
| Name and The | hours per | box | not c | heck ss pe | more rson | than | h an | compensation | compensation | amount of |
| | week | officer and a director/trustee) | | | or/trus | tee) | from | from related | other | |
| | (list any | ector | | | | | | the | organizations | compensation |
| | hours for | or dir | æ | | | ated | | organization | (W-2/1099-MISC) | from the |
| | related organizations | ustee | truste | | 9 0 | suadı | | (W-2/1099-MISC) | | organization and related |
| | below | dual tr | tional | ١. | nploy | st con yee | _ | | | organizations |
| | line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | orgamianome |
| (1) ROD DUCKWORTH | 1.00 | | | | | | | | | |
| PAST PRESIDENT | | X | | X | | | | 0. | 0. | 0 |
| (2) CHERYL CARRIER | 0.50 | | | | | | | 7 | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0 |
| (3) JENNIFER GROVE | 0.50 | | | | | | | | | |
| DIRECTOR | | X | Ľ. | | | | | 0. | 0. | 0 |
| (4) PRADEEP KOTAMRAJU | 1.00 | | M | | | ľ | | | • | |
| PRESIDENT | 1 00 | X | | X | | | | 0. | 0. | 0 |
| (5) HILLARY WELLS | 1.00 | | | | | | | | 0 | 0 |
| DIRECTOR | 1 00 | Х | | | | | | 0. | 0. | 0 |
| (6) SARAH HEALTH | 1.00 | \. | | \ \ ** | | | | | 0 | 0 |
| SECRETARY-TREASURER | 1.00 | X | | Х | | | | 0. | 0. | 0 |
| (7) BERNADETTE HOWARD VICE PRESIDENT | 1.00 | X | | x | | | | 0. | 0. | 0 |
| (8) KIMBERLY GREEN | 14.00 | ^ | | ^ | | | | 0. | 0. | 0 |
| EXECUTIVE DIRECTOR | 14.00 | 1 | | x | | | | 0. | 204,160. | 27,779 |
| (9) KATE BLOSVEREN KREAMER | 12.00 | | | | | | | 0. | 204,100 | 21,110 |
| DEPUTY EXECUTIVE DIRECTOR | 12,00 | 1 | | | | x | | 0. | 126,162. | 12,261 |
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| Part VII Section A. Officers, Directors, Trus | | ploy | ees | | | ighe | st C | Compensated Employe | es (continued) | | | | |
|--|------------------------|--------------------------------|-----------------------|------------------|--------------|------------------------------|----------|----------------------------|---------------------------|-------------------|---------|------------------|-----|
| (A) | (B) | | | ((| | | | (D) | (E) | | | (F) | |
| Name and title | Average | | not c | | more | than | | Reportable | Reportable | | | timate | |
| | hours per week | | | | | is bot or/trus | | compensation from | compensation from related | | | nount c other | of |
| | (list any | for | | | | | | the | organization | | | pensat | ion |
| | hours for | r direc | | | | pei | | | (W-2/1099-MI | | | om the | |
| | related | stee o | rustee | | | ensat | | (W-2/1099-MISC) | | | • | anizatio | |
| | organizations below | ual tru | onal t | | ployee | t comp | | | | | | d relate | |
| | line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | ormer | | | | orga | anizatio | 115 |
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| | | - | | | | | | | | - | | | |
| | | 1 | | | | | | | | | | | |
| | | | | | | | K | | | | | | |
| | | | | | | | | | | | | | |
| | | \vdash | | | | | | | | | | | |
| | | | | | | | | | | \longrightarrow | | | |
| | | | | | | | | | | | | | |
| 1b Sub-total | | | ., | | | | ▶ | 0. | 330,3 | | 4 | 0,04 | |
| c Total from continuation sheets to Part VI | II, Section A | <i></i> . | | | | | | 0. | | 0. | | 0 0 | 0. |
| d Total (add lines 1b and 1c) | | | | | | | <u> </u> | 0. | 330,3 | | 4 | 0,04 | 10. |
| 2 Total number of individuals (including but n | ot limited to th | iose | liste | ed al | bove | e) wh | no r | eceived more than \$100 | 0,000 of reportab | ole | | | 0 |
| compensation from the organization | | 7 | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, | director, or tru | uste | e, ke | v en | npla | ovee | . or | highest compensated e | mplovee on | Г | | | |
| line 1a? If "Yes," complete Schedule J for s | | | | - | | - | | - | | | 3 | | Х |
| 4 For any individual listed on line 1a, is the su | | | | | | | | | | | | | |
| and related organizations greater than \$150 | 0,000? <i>If</i> "Yes, | " co | mple | ete S | Sche | edule | e J i | for such individual | | | 4 | Х | |
| 5 Did any person listed on line 1a receive or a | accrue compe | nsat | ion f | rom | any | / unr | elat | ted organization or indivi | idual for services | 3 | | | |
| rendered to the organization? If "Yes," com | plete Schedul | e J f | or su | ıch | pers | son . | | | | | 5 | | X |
| Section B. Independent Contractors | | | | | | | | | * | | , | | |
| Complete this table for your five highest co the organization. Report compensation for | = | - | | | | | | | | npensa | ation t | rom | |
| (A) | trie caleridar y | eare | enui | ng v | VILII | OI W | 111111 | (B) | year. | | (0 | <u>.,</u> | |
| Name and business | address | | | | | | | Description of s | ervices | С | | nsation | 1 |
| EDGE RESEARCH , 1560 WILSON BLVD. SUITE | | | | | | | | | | | | | |
| 475, ARLINGTON, VA 22209 CONSULTANT | | | | | | | 12 | 0,80 | 00. | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent contractors (i | ncluding but n | ot li | mite | d to | tho | se li | stec | d above) who received m | nore than | | | | |

Form **990** (2017)

\$100,000 of compensation from the organization

Form 990 (2017) FOUNDAT
Part VIII | Statement of Revenue

| ı a | I V I | | | or note to any lir | ae in this Part VIII | | | |
|--|--------|---|--|--------------------|----------------------|---|---|--|
| | | Check if Schedule O conf | tains a response | or note to any iii | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sections 512 - 514 |
| Contributions, Gifts, Grants and Other Similar Amounts | 1 a | Federated campaigns | 1a | | | | | |
| 3ra Ioui | b | Membership dues | 1b | | | | | |
| ts, (Arr | c | Fundraising events | 1c | | | | | |
| Giff | c | Related organizations | 1d | | | | | |
| ns, Simi | | Government grants (contribute | | | | | | |
| rtio | f | All other contributions, gifts, gran | nts, and | | | | | |
| jb Th | | similar amounts not included abo | ve 1f | 505,000. | | | | |
| ont ope | ç | Noncash contributions included in lines | s 1a-1f: \$ | | | | | |
| <u>a</u> <u>C</u> | h | Total. Add lines 1a-1f | | | 505,000. | | | |
| | | COMMD A CM TNCOMI | 7 | Business Code | | 725 026 | | |
| jce | 2 a | | <u>. </u> | 900099 | 725,936. | 725,936. | | |
| ser, ue | b | | | | | | | |
| m S | c | | | | | | | |
| gra Re | 0 | | | | | | | |
| Program Service Revenue | e • | All other program service reve | | | | | | |
| | | Total. Add lines 2a-2f | | | 725,936. | | | |
| | 3 | Investment income (including | | | 723,3331 | | | |
| | Ū | other similar amounts) | | | 16,199. | | | 16,199. |
| | 4 | Income from investment of ta | | | | | | , |
| | 5 | Royalties | · · | = | | | | |
| | | , | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | | | | | | |
| | b | Less: rental expenses | | | | | | |
| | | Rental income or (loss) | | | | | | |
| | c | Net rental income or (loss) . | | | | | | |
| | 7 a | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | assets other than inventory | 124,912 | | | | | |
| | b | Less: cost or other basis | 107 000 | | | | | |
| | | and sales expenses | 107,230 | | | | | |
| | c | Gain or (loss) | 17,002 | • | 17 600 | | | 15 600 |
| | C | Net gain or (loss) | | . <u></u> | 17,682. | | | 17,682. |
| enne | 8 a | Gross income from fundraisin including \$ | ig events (not of | | | | | |
| Other Revenu | | contributions reported on line | 1c). See | | | | | |
| erF | | Part IV, line 18 | | 1 | | | | |
| £ | | Less: direct expenses | | · | | | | |
| | | Net income or (loss) from fund | - | _ | | | | |
| | 9 a | Gross income from gaming a | | | | | | |
| | | Part IV, line 19 | | | | | | |
| | | Less: direct expenses | | | | | | |
| | | Net income or (loss) from gan | - | ······ • | | | | |
| | 10 a | Gross sales of inventory, less | | 11,044. | | | | |
| | | and allowances | | 5,190. | 1 | | | |
| | | Less: cost of goods sold | | | 5,854. | 5,854. | | |
| | | Net income or (loss) from sale Miscellaneous Revenu | | Business Code | | 3,034. | | |
| | 11 a | OTHER INCOME | .C | 900099 | 5,089. | 5,089. | | |
| | b | | | | -,,,,,,,, | | | |
| | | | | | | | | |
| | | All other revenue | | | | | | |
| | | Total. Add lines 11a-11d | | | 5,089. | | | |
| | 12 | Total revenue. See instructions. | | | 1,275,760. | 736,879. | 0. | 33,881. |

Part IX | Statement of Functional Expenses

| | on 501(c)(3) and 501(c)(4) organizations must comp Check if Schedule O contains a respons | | | , | X |
|----------|--|--------------------|------------------------------|---|--------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | · | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 87,647. | 79,654. | 809. | 7,184 |
| ^ | trustees, and key employees | 07,047. | 13,054. | 009. | 7,104 |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| 7 | persons described in section 4958(c)(3)(B) | 243,424. | 236,269. | 541. | 6,614 |
| 7 8 | Other salaries and wages Pension plan accruals and contributions (include | 447,444 | 230,209. | 241. | 0,014 |
| 0 | section 401(k) and 403(b) employer contributions) | 16,452. | 15,949. | 38. | 465 |
| 9 | Other employee benefits | 23,096. | 22,093. | 101. | 902 |
| 0 | Payroll taxes | 22,347. | 21,664. | 52. | 631 |
| 1 | Fees for services (non-employees): | 22,31,4 | 2270011 | | |
| | Management | | | | |
| b | Legal | 588. | 588. | | |
| | Accounting | 17,588. | 17,588. | | |
| | Lobbying | , | | | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| | Investment management fees | 7,640. | 7,640. | | |
| | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| Ū | column (A) amount, list line 11g expenses on Sch O.) | 193,736. | 191,211. | | 2,525 |
| 2 | Advertising and promotion | | | | |
| 3 | Office expenses | 38,417. | 37,106. | 412. | 899 |
| 4 | Information technology | | | | |
| 5 | Royalties | | | | |
| 6 | Occupancy | 57,491. | 57,491. | | |
| 7 | Travel | 48,456. | 47,715. | | 741 |
| 8 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 9 | Conferences, conventions, and meetings | | | | |
| 0 | Interest | | | | |
| 1 | Payments to affiliates | 1 225 | | 1 005 | |
| 2 | Depreciation, depletion, and amortization | 1,825. | 0 540 | 1,825. | |
| 3 | Insurance | 2,543. | 2,543. | | |
| 4 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line | | | | |
| | 24e amount exceeds 10% of line 25, column (A) | | | | |
| | amount, list line 24e expenses on Schedule 0.) | 0 | 1 [13 | 1 [12 | |
| а | OVERHEAD | 0. | 1,513. | -1,513. | |
| b | | | | | |
| C | | | | | |
| d | All sales are a second | | | | |
| | All other expenses | 761,250. | 739,024. | 2,265. | 19,961 |
| <u>5</u> | Total functional expenses. Add lines 1 through 24e | 101,430. | 133,044. | 4,400. | 19,901 |
| 6 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined | | | | |
| | . , , . | | | | |
| | educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720) | | | | |

Form 990 (2017)

Part X | Balance Sheet

| Part X | Balance Sheet | | | |
|--|---|--------------------------|-----|---------------------------|
| | Check if Schedule O contains a response or note to any line in this Part X | | | |
| | | (A) Beginning of year | | (B) End of year |
| 1 | Cash - non-interest-bearing | | 1 | 205 600 |
| 2 | Savings and temporary cash investments | | 2 | 325,688 |
| 3 | Pledges and grants receivable, net | | 3 | |
| 4 | Accounts receivable, net | 3,834. | 4 | 8,218 |
| 5 | Loans and other receivables from current and former officers, directors, | | | |
| | trustees, key employees, and highest compensated employees. Complete | | | |
| | Part II of Schedule L | | 5 | |
| 6 | Loans and other receivables from other disqualified persons (as defined unc | ler | | |
| | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contribut | ing | | |
| | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| 2 | employees' beneficiary organizations (see instr). Complete Part II of Sch L | | 6 | |
| 7 | Notes and loans receivable, net | | 7 | |
| ž 8 | Inventories for sale or use | | 8 | 6,473 7,229 |
| 9 | Prepaid expenses and deferred charges | 1 277 | 9 | 7,229 |
| 10a | Land, buildings, and equipment: cost or other | | | |
| | basis. Complete Part VI of Schedule D 10a 59,48 | 0. | | |
| b | E4 21 | 9. 2,931. | 10c | 5,151 |
| 11 | Investments - publicly traded securities | 512,198. | 11 | 5,151 824,713 |
| 12 | Investments - other securities. See Part IV, line 11 | | 12 | |
| 13 | Investments - program-related. See Part IV, line 11 | | 13 | |
| 14 | Intangible assets | | 14 | |
| 15 | Other assets. See Part IV, line 11 | | 15 | |
| 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | 16 | 1,177,472 |
| 17 | Accounts payable and accrued expenses | | 17 | 21,465 |
| 18 | Grants payable | | 18 | |
| 19 | Deferred revenue | | 19 | |
| 20 | Tax-exempt bond liabilities | | 20 | |
| 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| ຸ 22 | Loans and other payables to current and former officers, directors, trustees, | | | |
| | key employees, highest compensated employees, and disqualified persons. | | | |
| ₹ | Complete Part II of Schedule L | | 22 | |
| 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | |
| 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| 25 | Other liabilities (including federal income tax, payables to related third | | | |
| | parties, and other liabilities not included on lines 17-24). Complete Part X of | | | |
| | Schedule D | 75,982. | 25 | 85,398 |
| 26 | Total liabilities. Add lines 17 through 25 | 104,697. | 26 | 106,863 |
| | Organizations that follow SFAS 117 (ASC 958), check here | d | | |
| g | complete lines 27 through 29, and lines 33 and 34. | | | |
| 27 28 29 30 31 32 32 | Unrestricted net assets | 492,950. | 27 | 718,615 |
| 28 | Temporarily restricted net assets | | 28 | 351,994 |
| 29 | Permanently restricted net assets | | 29 | |
| Ē | Organizations that do not follow SFAS 117 (ASC 958), check here | | | |
| 5 | and complete lines 30 through 34. | | | |
| 30 | Capital stock or trust principal, or current funds | | 30 | |
| 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| 32 | Retained earnings, endowment, accumulated income, or other funds | | 32 | |
| 33 | Total net assets or fund balances | | 33 | 1,070,609 |
| 34 | Total liabilities and net assets/fund balances | CD0 D00 | 34 | 1,177,472 |

Form **990** (2017)

| Pa | rt XI Reconciliation of Net Assets | | | | | | |
|----|--|------------|------|-----|-------------|--|--|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | | |
| | | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 1,27 | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | 250. | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | 10. 196. | | |
| 4 | 5 5 7 1 7 7 1 1 1 1 1 1 1 1 1 1 | | | | | | |
| 5 | Net unrealized gains (losses) on investments 5 | | | | | | |
| 6 | Donated services and use of facilities | 6 | | | | | |
| 7 | Investment expenses | 7 | | | | | |
| 8 | Prior period adjustments | 8 | | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | | | |
| | column (B)) | 10 | 1,07 | 0,6 | 09. | | |
| Pa | rt XII Financial Statements and Reporting | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | X | | |
| | | | | Yes | No | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | Ο. | | | | | |
| 2a | 2a Were the organization's financial statements compiled or reviewed by an independent accountant? | | | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a | | | | | | |
| | separate basis, consolidated basis, or both: | | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat | e basis, | | | | | |
| | consolidated basis, or both: | | | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th | e audit, | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | Х | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | edule O. | | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Audit | | | | | |
| | Act and OMB Circular A-133? | - | За | | Х | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | ired audit | | | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | | | | |
| | | | Form | 990 | (2017) | | |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information. NATIONAL CAREER TECHNICAL EDUCATION

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Name of the organization **-***6246 FOUNDATION Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. J Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. 1 f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 support (see instructions) organization support (see instructions) Yes above (see instructions)) **-***6898 10 393,339. NASDCTEC X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 732021 10-06-17

393,339.

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | | | |
|-----------|--|----------|-----------------------|-----------------------|---------------------|-------------|-------------|--|--|
| Cale | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total | | |
| 1 | Gifts, grants, contributions, and | | | | | | | | |
| | membership fees received. (Do not | | | | | | | | |
| | include any "unusual grants.") | | | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | | | |
| | ization's benefit and either paid to | | | | | | | | |
| | or expended on its behalf | | | | | | | | |
| 3 | The value of services or facilities | | | | | | | | |
| | furnished by a governmental unit to | | | | | | | | |
| | the organization without charge | | | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | | | |
| 5 | The portion of total contributions | | | | | | | | |
| | by each person (other than a | | | | | | | | |
| | governmental unit or publicly | | | | | | | | |
| | supported organization) included | | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | | |
| | amount shown on line 11, | | | | | | | | |
| | column (f) | | | | | | | | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | | | |
| Sec | tion B. Total Support | | | | | | | | |
| Cale | ndar year (or fiscal year beginning in) ► | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total | | |
| 7 | Amounts from line 4 | | | | | | | | |
| 8 | Gross income from interest, | | | | | | | | |
| | dividends, payments received on | | | | | | | | |
| | securities loans, rents, royalties, | | | | | | | | |
| | and income from similar sources | | | | | | | | |
| 9 | Net income from unrelated business | | | | | | | | |
| | activities, whether or not the | | | | | | | | |
| | business is regularly carried on | | | | | | | | |
| 10 | Other income. Do not include gain | | | | | | | | |
| | or loss from the sale of capital | | | | | | | | |
| | assets (Explain in Part VI.) | | | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | | | |
| | Gross receipts from related activities, | • | , | | | 12 | | | |
| 13 | First five years. If the Form 990 is for | - | s first, second, thir | d, fourth, or fifth t | ax year as a sectio | n 501(c)(3) | . \square | | |
| <u> </u> | organization, check this box and stop etion C. Computation of Publ | here | roontogo | | | | <u></u> ▶∟⊥ | | |
| | <u>-</u> | | _ | | | l l | | | |
| | Public support percentage for 2017 (I | | | | | 14 | <u>%</u> | | |
| | Public support percentage from 2016 | | | | | 15 | % | | |
| 16a | 33 1/3% support test - 2017. If the c | | | | | | x and | | |
| | stop here. The organization qualifies | | - | | | | | | |
| b | 33 1/3% support test - 2016. If the c | | | | | | nis box | | |
| 4- | and stop here. The organization qual | | | | | | P | | |
| 1/a | 10% -facts-and-circumstances tes | | | | | | | | |
| | and if the organization meets the "fac | | | | | | | | |
| | meets the "facts-and-circumstances" | | | | | | | | |
| b | 10% -facts-and-circumstances tes | | | | | | | | |
| | more, and if the organization meets the | | | | | | · | | |
| 40 | organization meets the "facts-and-circ | | | | | | _ _ | | |
| <u>18</u> | Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions | | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2017

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| qualify under the tests listed be Section A. Public Support | pelow, please com | plete Part II.) | | | | |
|--|-----------------------|-----------------------|-------------------------|-------------------|-----------------------|------------|
| | 1 ,, | 1 | | | | (n = · · |
| Calendar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 1 Gifts, grants, contributions, and | | | | | | |
| membership fees received. (Do not | | | | | | |
| include any "unusual grants.") | | | | | - | |
| 2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that | | | | | | |
| are not an unrelated trade or bus- | | | | | | |
| iness under section 513 | | | | | | |
| 4 Tax revenues levied for the organ- | | | | | | |
| ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 The value of services or facilities | | | | | + | |
| furnished by a governmental unit to | | | | | | |
| the organization without charge | | | | I | | |
| 6 Total. Add lines 1 through 5 | | | | | | |
| 7a Amounts included on lines 1, 2, and | | | | | | |
| 3 received from disqualified persons | | | | | | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that | | | | | | |
| exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | Y | | | |
| 8 Public support. (Subtract line 7c from line 6.) | | | | | | |
| Section B. Total Support | | | | | | |
| calendar year (or fiscal year beginning in) 🕨 | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 9 Amounts from line 6 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | |
| b Unrelated business taxable income | | | | | | |
| (less section 511 taxes) from businesses | | | | | | |
| acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 Total support. (Add lines 9, 10c, 11, and 12.) | | | | 1 | | |
| 14 First five years. If the Form 990 is for | r the organization' | 's first, second, thi | rd, fourth, or fifth to | ax year as a sect | ion 501(c)(3) organiz | zation, |
| check this box and stop here | | | | | | <u></u> ▶∟ |
| Section C. Computation of Pub | | | | | | |
| 15 Public support percentage for 2017 | (line 8, column (f) c | divided by line 13, | column (f)) | | 15 | |
| 16 Public support percentage from 2010 | | | | | 16 | |
| Section D. Computation of Inve | | | | | | |
| 17 Investment income percentage for 20 | | | | | | |
| 18 Investment income percentage from | | | | | | |
| 19a 33 1/3 % support tests - 2017. If the | organization did | not check the box | on line 14, and line | e 15 is more than | 33 1/3%, and line 1 | 17 is not |
| more than 33 1/3%, check this box a b 33 1/3% support tests - 2016. If the | | | | | | |
| line 18 is not more than 33 1/3%, ch | • | | | • | • | |
| 20 Private foundation If the organization | | | | | | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
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| | rt IV Supporting Organizations (continued) | <u> </u> | , , | age 3 |
|-----|---|----------|-----|-------|
| ı a | rt IV Supporting Organizations _(continued) | | 1,, | |
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | v |
| | below, the governing body of a supported organization? | 11a | | X |
| | A family member of a person described in (a) above? | 11b | | X |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | _^ |
| Sec | tion B. Type I Supporting Organizations | | 1 | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | X | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | X |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions |). | | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins | truction | s). | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| a | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| - | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| h | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | Lu | | |
| b | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | | OF- | | |
| • | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? <i>Provide details in Part VI</i> . | 3a | | |
| D | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | O.L. | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supporting | 0 | onizations | 1 age 0 |
|------|--|--------|------------------------------|--------------------------------|
| | type in their tailed and the grant and the configuration of the configur | | | Dort \// \ Can instruction - ^ |
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | | | Part VI.) See Instructions. A |
| | other Type III non-functionally integrated supporting organizations must com | ipiete | Sections A through E. | (B) Current Year |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (optional) |
| _1_ | Net short-term capital gain | 1 | | |
| _2 | Recoveries of prior-year distributions | 2 | | |
| _3_ | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| _5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| e | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functionally | integr | ated Type III supporting org | anization (see |

Schedule A (Form 990 or 990-EZ) 2017

instructions).

| Par | rt V Type III Non-Functionally Integrated 509 | 9(a)(3) Supporting Org | anizations (continued) | |
|-------|--|--------------------------------|--------------------------------|----------------------------------|
| Secti | ion D - Distributions | | , | Current Year |
| 1 | Amounts paid to supported organizations to accomplish ex | empt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exem | npt purposes of supported | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | ses of supported organizatior | ns | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which | the organization is responsive | e | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2017 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| | • | (i) | (ii) | (iii) |
| Secti | ion E - Distribution Allocations (see instructions) | Excess Distributions | Underdistributions Pre-2017 | Distributable Amount for 2017 |
| 1 | Distributable amount for 2017 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2017 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2017 | | | |
| а | | | | |
| b | From 2013 | | | |
| С | From 2014 | | | |
| d | From 2015 | | | |
| е | From 2016 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2017 distributable amount | | | |
| i | Carryover from 2012 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2017 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2017 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2017, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2017. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2018. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| a | Excess from 2013 | | | |
| | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| | Excess from 2016 | | | |
| | Evenes from 2017 | | | |

Schedule A (Form 990 or 990-EZ) 2017

NATIONAL CAREER TECHNICAL EDUCATION

Schedule A (Form 990 or 990-EZ) 2017 FOUNDATION

-*6246 Page 8

| Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; |
|---|
| Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. |
| (See instructions.) |
| PART IV, SECTION A, LINE 3B |
| A PUBLIC SUPPORT TEST WAS PREPARED FOR 2013-2017 TO CONFIRM |
| QUALIFICATION OF SUPPORT ORGANIZATION. |
| |
| PART IV, SECTION A, LINE 3C |
| BOARD MEMBERS OVERLAP ORGANIZATIONS SO THERE IS ASSURANCE THAT PROPER |
| CONTROLS ARE IN PLACE. |
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Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

Name of the organization

NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION

Employer identification number

-*6246

| Organizat | ion type (check or | ie): |
|---------------|--|--|
| Filers of: | | Section: |
| Form 990 | or 990-EZ | $\boxed{\textbf{X}}$ 501(c)(3) (enter number) organization |
| | | 4947(a)(1) nonexempt charitable trust not treated as a private foundation |
| | | 527 political organization |
| Form 990-l | PF | 501(c)(3) exempt private foundation |
| | | 4947(a)(1) nonexempt charitable trust treated as a private foundation |
| | | 501(c)(3) taxable private foundation |
| | | covered by the General Rule or a Special Rule . 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. |
| General R | ule | |
| | | filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. |
| Special Ru | ules | |
| se | ections 509(a)(1) a ny one contributor | described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II. |
| ye | ear, total contribut | described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the tions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for ruelty to children or animals. Complete Parts I, II, and III. |
| ye is p | ear, contributions checked, enter he urpose. Don't com | described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box ere the total contributions that were received during the year for an exclusively religious, charitable, etc., aplete any of the parts unless the General Rule applies to this organization because it received nonexclusively etc., contributions totaling \$5,000 or more during the year |

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Name of organization NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION

Employer identification number

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| Parti | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | | |
|------------|--|----------------------------|---|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| 1 | SIEMENS FOUNDATION 170 WOOD AVENUE SOUTH ISELIN , NJ 08830 | \$ 305,000. | Person X Payroll | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| 2 | THE JOYCE FOUNDATION 321 N. CLARK STREET, SUITE 1500 CHICAGO, IL 60654 | \$200,000. | Person X Payroll | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | |

Name of organization
NATIONAL CAREER TECHNICAL EDUCATION
FOUNDATION

Employer identification number

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| Part II | Noncash Property (see instructions). Use duplicate copies of Part II if a | idditional space is needed. | |
|------------------------------|---|---|----------------------|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| Part I | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |

Page 4 Schedule B (Form 990, 990-EZ, or 990-PF) (2017) Employer identification number Name of organization NATIONAL CAREER TECHNICAL EDUCATION **-***6246 FOUNDATION Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations Part III completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I

(e) Transfer of gift

24

Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION

Employer identification number **-***6246

Schedule D (Form 990) 2017

| Pai | rt I Organizations Maintaining Donor Advise | ed Funds or Other Similar Fund | s or Accounts. Complete if the |
|-----|--|--|--|
| | organization answered "Yes" on Form 990, Part IV, lin | | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | _ | |
| | are the organization's property, subject to the organization's | | |
| 6 | Did the organization inform all grantees, donors, and donor a | | |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpos | |
| Da | | | |
| Pai | | | Part IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organizati | | |
| | Preservation of land for public use (e.g., recreation or e | | torically important land area |
| | Protection of natural habitat | Preservation of a ce | rtified historic structure |
| _ | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a quality | fied conservation contribution in the forn | |
| | day of the tax year. | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | |
| b | Total acreage restricted by conservation easements | | |
| С | Number of conservation easements on a certified historic str | | |
| d | Number of conservation easements included in (c) acquired | | |
| | listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, re | leased, extinguished, or terminated by the | ne organization during the tax |
| | year ▶ | | |
| 4 | Number of states where property subject to conservation ea | | |
| 5 | Does the organization have a written policy regarding the per | | |
| | violations, and enforcement of the conservation easements i | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | handling of violations, and enforcing co | nservation easements during the year |
| _ | <u> </u> | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conserv | ration easements during the year |
| _ | \$ | | |
| 8 | Does each conservation easement reported on line 2(d) above | | |
| _ | and section 170(h)(4)(B)(ii)? | | |
| 9 | In Part XIII, describe how the organization reports conservati | • | |
| | include, if applicable, the text of the footnote to the organiza | tion's financial statements that describe | s the organization's accounting for |
| Da | conservation easements. rt III Organizations Maintaining Collections o | f Art Historical Transcures or (| Other Cimilar Accets |
| Pai | Complete if the organization answered "Yes" on Form | - | Julier Sillillar Assets. |
| | | | and the least week at the |
| та | If the organization elected, as permitted under SFAS 116 (AS | ** | |
| | historical treasures, or other similar assets held for public ext | | ance of public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that descri | | |
| b | If the organization elected, as permitted under SFAS 116 (AS | | |
| | treasures, or other similar assets held for public exhibition, ed | ducation, or research in furtherance of p | ublic service, provide the following amounts |
| | relating to these items: | | Δ. |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | |
| _ | | | > \$ |
| 2 | If the organization received or held works of art, historical tre | | ıaı gaın, provide |
| | the following amounts required to be reported under SFAS 1 | | Δ. |
| а | Revenue included on Form 990, Part VIII, line 1 | | |
| b | Assets included in Form 990, Part X | | \$ |

732051 10-09-17

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Part III Organizations Maintaining Collections of Art, Historical Treasures | or Oth | er Simila | r Asse | ts/continu | rage z ied) | | | | |
|---|--------------|----------------|-------------|-------------|-----------------------|--|--|--|--|
| 3 Using the organization's acquisition, accession, and other records, check any of the following to | - | | | | | | | | |
| (check all that apply): | inat are a e | ngriiiloarit a | 00 01 110 1 | 50110011011 | itomo | | | | |
| a Public exhibition d Loan or exchange pro | arame | | | | | | | | |
| b Scholarly research e Other | gramo | | | | | | | | |
| c Preservation for future generations | | | | | | | | | |
| | | | | | | | | | |
| 4 Provide a description of the organization's collections and explain how they further the organiz 5 During the year, did the organization solicit or receive donations of art, historical treasures, or c | | | oc iiii ait | XIII. | | | | | |
| to be sold to raise funds rather than to be maintained as part of the organization's collection? | | | | Yes | ☐ No | | | | |
| Part IV Escrow and Custodial Arrangements. Complete if the organization answere | | | | | 140 | | | | |
| reported an amount on Form 990, Part X, line 21. | u res or | 11 01111 990, | raitiv, | ii ie 9, 0i | | | | | |
| 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other | assets not | t included | | | | | | | |
| on Form 990, Part X? | | | | Yes | ☐ No | | | | |
| b If "Yes," explain the arrangement in Part XIII and complete the following table: | | | | 1 103 | 110 | | | | |
| b if 165, explain the arrangement in rait xiii and complete the following table. | | | | Amount | | | | | |
| e Reginning halance | | 1c | | Amount | | | | | |
| c Beginning balance | | | | | | | | | |
| d Additions during the year | | | | | | | | | |
| e Distributions during the year | | | | | | | | | |
| f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial ac | | | | Yes | □ No | | | | |
| b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided | | • | | 165 | | | | | |
| Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, P | | | | | | | | | |
| | | (d) Three ye | are hack | (a) Four v | ears back | | | | |
| de Designate ef very helene | ours buok | (u) Throc yo | ars back | (e) rour y | Curs buck | | | | |
| | | | | | | | | | |
| b Contributions c Net investment earnings, gains, and losses | | | | | | | | | |
| d Grants or scholarships | | | | | | | | | |
| e Other expenditures for facilities | | | | | | | | | |
| | | | | | | | | | |
| and programs | | | | | | | | | |
| f Administrative expenses | | | | | | | | | |
| g End of year balance Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| c Temporarily restricted endowment ►% The percentages on lines 2a, 2b, and 2c should equal 100%. | | | | | | | | | |
| | atarad far t | ha araaniza | ation | | | | | | |
| 3a Are there endowment funds not in the possession of the organization that are held and adminis | stered for t | ine organiza | ation | Г | res No | | | | |
| by: (i) unrelated organizations | | | | 3a(i) | es No | | | | |
| | | | | 3a(ii) | - | | | | |
| (ii) related organizationsb If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | | | | 3b | - | | | | |
| Describe in Part XIII the intended uses of the organization's endowment funds. | | | | SD | | | | | |
| Part VI Land, Buildings, and Equipment. | | | | | | | | | |
| Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 9 | 000 Part Y | line 10 | | | | | | | |
| Description of property (a) Cost or other (b) Cost or other | | .ccumulated | , | (d) Book | volue | | | | |
| basis (investment) basis (other) | | preciation | 1 | (a) book | value | | | | |
| | ue | production | | | | | | | |
| 1a Land | | | | | | | | | |
| b Buildings | | | | | | | | | |
| c Leasehold improvements d Equipment 59,480 | _ | 54,32 | 9. | 5 | ,151. | | | | |
| | 1 | 34,34 | - | | , • | | | | |
| e Other | | | | | ,151. | | | | |

| | AREER TECHN | ICAL EDUCATION | **-***6246 Page |
|--|----------------------|--|--------------------------------|
| Part VII Investments - Other Securities. | | | 02 40 Page |
| Complete if the organization answered "Yes" | on Form 000 Part IV | Line 11h See Form 990 Part V line 1 | 12 |
| (a) Description of security or category (including name of security) | (b) Book value | | st or end-of-year market value |
| (1) Financial derivatives | (10) 20011 101100 | (0, | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes' | on Form 990, Part IV | , line 11c. See Form 990, Part X, line 1 | 13. |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Co | st or end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | · A | |
| Part IX Other Assets. | | W 4410 5 000 5 1V II | |
| Complete if the organization answered "Yes" | | , line 11d. See Form 990, Part X, line 1 | |
| | Description | / | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| <u>(6)</u> (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) lin | ne 15) | | |
| Part X Other Liabilities. | | | |
| Complete if the organization answered "Yes' | on Form 990. Part IV | '. line 11e or 11f. See Form 990. Part X | (, line 25. |
| 1. (a) Description of liability | , | (b) Book value | , |
| (1) Federal income taxes | | | |
| (2) DUE TO NASDCTEC | | 85,398. | |
| (3) | | • | |
| (4) | | | |
| (5) | | | |
| (6) | | | |

Schedule D (Form 990) 2017

(7) (8)

85,398.

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ightharpoons2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

| | t XI Reconciliation of Revenue per Audited Financial Stateme | nts With Revenue per l | Return. |
|-----|--|------------------------|-------------------------------|
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | |
| 1 | T. I | | 1 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | |
| a | Net unrealized gains (losses) on investments | 2a | |
| b | Donated services and use of facilities | 2b | |
| С | Recoveries of prior year grants | 2c | 7 |
| d | Other (Describe in Part XIII.) | 2d | |
| е | Add lines 2a through 2d | | 2e |
| 3 | Subtract line 2e from line 1 | | 3 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | |
| b | Other (Describe in Part XIII.) | 4b | |
| С | Add lines 4a and 4b | | 4c |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | 5 |
| Pai | t XII Reconciliation of Expenses per Audited Financial Stateme | ents With Expenses pe | r Return. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | |
| 1 | Total expenses and losses per audited financial statements | | 1 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | |
| а | Donated services and use of facilities | 2a | |
| b | Prior year adjustments | 2b | |
| С | Other losses | 2c | |
| d | Other (Describe in Part XIII.) | 2d | |
| е | Add lines 2a through 2d | | 2e |
| 3 | Subtract line 2e from line 1 | | 3 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | _ |
| b | Other (Describe in Part XIII.) | 4b | |
| С | Add lines 4a and 4b | | 4c |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | 5 |
| | t XIII Supplemental Information. | | |
| | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part I 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any addi | | e 4; Part X, line 2; Part XI, |
| | | | |
| PAI | RT X, LINE 2: | | |
| FOE | R THE YEARS ENDED JUNE 30,2018 AND 2017, TH | HE ORGANIZATIONS | S HAVE |
| DOG | CUMENTED THEIR CONSIDERATION OF FASB ASC 74 | 10-10, INCOME TA | AXES, THAT |
| PRO | OVIDES GUIDANCE FOR REPORTING UNCERTAINTY | IN INCOME TAXES | AND HAVE |
| DE | TERMINED THAT NO MATERIAL UNCERTAIN TAX POS | SITIONS QUALIFY | FOR EITHER |
| REC | COGNITION OR DISCLOSURE IN THE COMBINED FIN | NANCIAL STATEME | NTS. |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

Part I Questions Regarding Compensation

NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION

Employer identification number **-**6246

| | · | | Yes | No |
|------------|---|----|-----|----|
| 1 a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as, maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | |
| | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | Compensation committee X Written employment contract | | | |
| | Independent compensation consultant X Compensation survey or study | | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | | | |
| | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | X |
| | | 4b | | X |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | | X |
| b | Any related organization? | 5b | | Х |
| | | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| а | The organization? | 6a | Х | |
| b | Any related organization? | 6b | | X |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | X |
| 8 | | | | |
| | | 8 | | X |
| 9 | | | | |
| | Regulations section 53.4958-6(c)? | 9 | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and other deferred benefits | | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|-------------------------|--|---|---|--|---------|------------------------------------|---|
| (A) Name and Title | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | benents | (5)(1)-(5) | reported as deferred on prior Form 990 |
| (1) KIMBERLY GREEN (i) | 0. | 0. | 0. | | 0. | | 0. |
| EXECUTIVE DIRECTOR (ii) | 180,556. | 23,604. | 0. | 16,342. | 11,437. | 231,939. | 0. |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | Y | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (i) (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |

| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
|--|
| |
| PART I, LINE 6: |
| BONUSES DO TAKE INTO CONSIDERATION THE SUCCESS OF THE ORGANIZATION AGAINST |
| ITS BUDGETARY GOALS. |
| |
| |
| |
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| |
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| |

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)
Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION

Employer identification number **-**6246

FORMER AWARD

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

HIGH-QUALITY CAREER TECHNICAL EDUCATION IS ADVANCED THROUGHOUT THE

COUNTRY, LEADING TO A HIGHLY SKILLED WORKFORCE AND PRODUCTIVE ECONOMY.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
THE AWARDS COMMITTEE IS COMPRISED OF STATE DIRECTORS,

WINNERS AND APPOINTED STATE STAFF AND IS CONVENED TO SELECT THE

EXCELLENCE IN ACTION AWARD WINNERS. THESE AWARDS RECOGNIZE A

HIGH-QUALITY PROGRAM OF STUDY IN EACH OF THE 16 CAREER CLUSTERS.

EXPENSES \$ 31,350. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

THE VIRTUAL INSTITUTE IS A WEB-BASED SURVEY COURSE DESIGNED TO ACTIVELY ENGAGE PARTICIPANTS IN UNDERSTANDING WHAT HIGH-QUALITY CAREER TECHNICAL EDUCATION IS AND HOW TO BECOME ITS EFFECTIVE ADVOCATE.

EXPENSES \$ 11,545. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS REVIEWED BY MANAGEMENT, AND THEN REVIEWED BY THE FINANCE COMMITTEE. THE FINANCE COMMITTEE, ONCE COMFORTABLE WITH THE RETURN,

FORWARDS IT TO THE BOARD WITH A RECOMMENDATION FOR APPROVAL. THE BOARD REVIEWS THE 990 AND APPROVES THE 990 FOR FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

BYLAWS REQUIRE COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY. BOARD

MEMBERS ARE ASKED TO RECUSE THEMSELVES SHOULD THEY HAVE ANY POSSIBLE

CONFLICTS.

 $\label{eq:LHA} \mbox{ For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.}$

Schedule O (Form 990 or 990-EZ) (2017)

| Name of the organization NATIONAL CAREER TECHNICAL EDUCATION FOUNDATION | Employer identification number |
|---|--------------------------------|
| | |
| FORM 990, PART VI, SECTION B, LINE 15A: | |
| THE EXECUTIVE DIRECTOR HAS AN EMPLOYMENT CONTRACT THAT ES | TABLISHES A |
| BASELINE SALARY. THE CONTRACT ALLOWS FOR AN ANNUAL BONUS | IF AGREED UPON |
| PERFORMANCE MEASURES ARE MET. SALARY INCREASES ARE DETERM | IINED |
| BY THE EXECUTIVE COMMITTEE. WHEN A SALARY INCREASE IS COM | SIDERED, THE |
| EXECUTIVE COMMITTEE DOES BENCHMARK SALARY AND BENEFITS US | SING THE ASAE |
| GUIDE, AS WELL AS OTHER RESOURCES, AND ALSO TAKES INTO CO | ONSIDERATION THE |
| EXECUTIVE'S LONGEVITY WITH THE ORGANIZATION AND STANDING | IN THE CAREER |
| TECHNICAL EDUCATION COMMUNITY. | |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE FOUNDATION WILL PROVIDE A COPY OF THEIR GOVERNING DOC | CUMENTS, CONFLICT |
| OF INTEREST POLICY AND FINANCIAL STATEMENTS UPON REQUEST. | |
| | |
| FORM 990, PART IX, LINE 11G, OTHER FEES: | |
| CONSULTANTS: | |
| PROGRAM SERVICE EXPENSES | 191,211. |
| MANAGEMENT AND GENERAL EXPENSES | 0. |
| FUNDRAISING EXPENSES | 2,525 |
| TOTAL EXPENSES | 193,736 |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A | 193,736 |
| FORM 990, PART XII, 2C | |
| THERE HAS BEEN NO CHANGE IN THE OVERSIGHT PROCESS OR SELE | CTION PROCESS. |
| | |

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

NATIONAL CAREER TECHNICAL EDUCATION

FOUNDATION

Employer identification number **-**6246

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. (d) (f) (a) (b) (c) (e) Name, address, and EIN (if applicable) Legal domicile (state or Direct controlling Primary activity Total income End-of-year assets of disregarded entity entity foreign country)

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section | (f) Direct controlling entity | Section 5 contr enti | |
|--|--------------------------------|---|-------------------------------|---------------------------------------|-------------------------------|----------------------------|----|
| VV CDCTTC | | | | 501(c)(3)) | | Yes | No |
| NASDCTEC - 52-1646898 | | | | | | | |
| 8484 GEORGIA AVE | ADVANCE AND SUPPORT CAREER | | | | | | |
| SILVER SPRING, MD 20910 | TECHNICAL EDUCATION | MARYLAND | 501(C)(4) | | N/A | | X |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year. Part III

| - Organizations treated as a pa | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | | | | |
|--|------------------|---|---------------------------|--|-----------------------|-----------------------------------|-----|----------------------|--|------------------------------|-------------------------|
| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (1 | h) | (i) | (j) | (k) |
| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign | Direct controlling entity | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share of total income | Share of end-of-year assets | | ortionate ations? | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | General of managing partner? | Percentage ownership |
| | | country) | | sections 512-514) | | 455515 | Yes | No | K-1 (Form 1065) | Yes No | |
| | | | | | | | | | | | |
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Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | 512(t contr ent | (i) ction (b)(13) trolled tity? |
|--|--------------------------------|--------------------------------------|-------------------------------|---|---------------------------------|--|--------------------------------|-----------------------|---|
| | | country) | | J G Gasty | | 403013 | | Yes | No |
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Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Not | e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | | Yes | No |
|-------|---|----------------------------------|-----------------------------|---|-------|-----|----|
| 1 | During the tax year, did the organization engage in any of the following transactions | s with one or more re | elated organizations listed | in Parts II-IV? | | | |
| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | <i>'</i> | | | 1a | | X |
| | Gift, grant, or capital contribution to related organization(s) | | | | 1b | | X |
| | Gift, grant, or capital contribution from related organization(s) | | | | 1c | | X |
| | Loans or loan guarantees to or for related organization(s) | | | | 1d | | X |
| | Loans or loan guarantees by related organization(s) | | | | 1e | | X |
| | | | | | | | |
| f | Dividends from related organization(s) | | | | 1f | | X |
| | Sale of assets to related organization(s) | | | | 1g | | Х |
| | Purchase of assets from related organization(s) | | | | 1h | | X |
| i | Exchange of assets with related organization(s) | | | | 1i | | Х |
| j | Lease of facilities, equipment, or other assets to related organization(s) | | | | 1j | | X |
| | | | | | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | | Х |
| 1 | Performance of services or membership or fundraising solicitations for related orga | | | | 11 | | Х |
| m | Performance of services or membership or fundraising solicitations by related organ | | | | 1m | | Х |
| n | Sharing of facilities, equipment, mailing lists, or other assets with related organization | on(s) | | | 1n | Х | |
| | Sharing of paid employees with related organization(s) | | | | 10 | Х | |
| | | | | | | | |
| р | Reimbursement paid to related organization(s) for expenses | | | | 1p | Х | |
| q | Reimbursement paid by related organization(s) for expenses | | | | 1q | | X |
| | | | | | | | |
| r | Other transfer of cash or property to related organization(s) | | | | 1r | | Х |
| | Other transfer of cash or property from related organization(s) | | | | 1s | | X |
| | If the answer to any of the above is "Yes," see the instructions for information on w | | | | | | - |
| | (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | . (d) Method of determining amount inv | olved | | |
| (1) Ì | NASDCTEC | 0 | 391,954. | TIME ALLOCATION | | | |
| (2) 1 | NASDCTEC | P | 407,137. | REIMBURSEMENT | | | |

(3)

<u>(4)</u> <u>(5)</u>

(6)

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) | (b) | (c) | (d) | Are all partners se 501(c)(3) orgs.? | (f) | (g) | (h | (i) | (j) | (k) |
|------------------------|------------------|-------------------|--|---|----------|-------------|---------------|---|-------------|------------|
| Name, address, and EIN | Primary activity | Legal domicile | Predominant income (related, unrelated, excluded from tax under sections 512-514) | partners se | Share of | Share of | Dispro | cor- te amount in box 2 of Schedule K- (Form 1065) | General | Percentage |
| of entity | | (state or foreign | excluded from tax under | orgs.? | | end-of-year | allocatio | of Schedule K- | partner | ownership |
| | | country) | sections 512-514) | Yes No | income | assets | Yes | No (Form 1065) | Yes N | |
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NATIONAL CAREER TECHNICAL EDUCATION

| Schedule R | (Form 990) 2017 FOUNDATION | 0240 | Page 5 |
|-------------|--|------|--------|
| Part VII | Supplemental Information. | | |
| | Provide additional information for responses to questions on Schedule R. See instructions. | | |
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FORM 990 PAGE 10 990

| Asset No. | Description | Date Acquired | Method | Life | Conv | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
|--------------|--|------------------|--------|------|------|-------------|-----------------------------|------------------|------------------------|-----------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| | MACHINERY & EQUIPMENT | | | | | | | | | | | | | | |
| 1 | FURNITURE | VARIOUS | SL | 7.00 | | 16 | 9,054. | | | | 9,054. | 7,297. | | 125. | 7,422. |
| 2 | EQUIPMENT AND SOFTWARE | VARIOUS | SL | 3.00 | | 16 | 50,426. | | | | 50,426. | 45,207. | | 1,700. | 46,907. |
| | * 990 PAGE 10 TOTAL MACHINERY & EQUIPMENT | | | | | | 59,480. | | | | 59,480. | 52,504. | | 1,825. | 54,329. |
| | * GRAND TOTAL 990 PAGE 10 DEPR | | | | | | 59,480. | | | | 59,480. | 52,504. | | 1,825. | 54,329. |
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Depreciation and Amortization (Including Information on Listed Property)

Attach to your tax return.

Business or activity to which this form relates

990

OMB No. 1545-0172

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

► Go to www.irs.gov/Form4562 for instructions and the latest information.

Identifying number

| | IONAL CAREER TECHN | ICAL EDUC | ATION | EOD | w 000 B | AGE 10 | | **-***6246 |
|--------------------|--|-----------------------------|-------------------|-----------------------------|---|---------------------------------|----------------------------------|----------------------------|
| | NDATION | who limites Ocethon d | 70 Notes 16 | | M 990 P. | | \/ L . C | |
| | t I Election To Expense Certain Prope | rty Under Section 1 | /9 Note: If yo | ou have any lis | ted property, o | complete Part | | |
| | | | | | | | | 510,000. |
| | otal cost of section 179 property plac | | | | | | | 0 000 000 |
| | rreshold cost of section 179 property | | | | | | | 2,030,000. |
| 4 R | eduction in limitation. Subtract line 3 | from line 2. If zero | or less, ente | er -0- | | | | |
| 5 Do | ollar limitation for tax year. Subtract line 4 from line | e 1. If zero or less, enter | -0 If married fil | | | | | |
| 6 | (a) Description of pr | operty | | (b) Cost (busine | ess use only) | (c) Elected of | cost | |
| | | | | | | | | |
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| | | | | | | | | |
| 7 Li | sted property. Enter the amount from | line 29 | | | 7 | | | |
| 8 To | otal elected cost of section 179 prope | erty. Add amounts | s in column (| c), lines 6 and | 7 | | 8 | |
| 9 Te | entative deduction. Enter the smaller | of line 5 or line 8 | | | | | 9 | |
| 10 C | arryover of disallowed deduction from | n line 13 of your 2 | 016 Form 45 | 62 | | | 10 | |
| 11 B | usiness income limitation. Enter the s | maller of business | s income (no | t less than zer | o) or line 5 | · | 11 | |
| 12 S | ection 179 expense deduction. Add li | nes 9 and 10, but | don't enter | more than line | 11 | | 12 | |
| | arryover of disallowed deduction to 2 | | | | | | | |
| | Don't use Part II or Part III below for | | | | | | | |
| Par | t II Special Depreciation Allowa | nce and Other D | epreciation | (Don't include | e listed propert | y.) | | |
| 14 S | pecial depreciation allowance for qua | lified property (otl | ner than liste | d property) pla | aced in service | durina | | |
| | ie tax year | | | | | - | 14 | |
| | roperty subject to section 168(f)(1) ele | | | | | | ···· — | |
| | ther depreciation (including ACRS) | | | | | | 1 40 | 1,825. |
| Par | | | | | | | 10 | _/ -/ |
| | | | | ction A | | | | |
| 17 M | ACRS deductions for assets placed i | n service in tax ve | ears beginning | ng hefore 2017 | 7 | | 17 | |
| | you are electing to group any assets placed in serv | | | | | | " ' | |
| 10 11 | Section B - Assets | | | | | | tion Syst | em |
| - | | (b) Month and | (c) Basis fo | r depreciation | (d) Recovery | | | |
| | (a) Classification of property | year placed in service | | nvestment use instructions) | period | (e) Convention | (f) Method | (g) Depreciation deduction |
| 19a | 3-year property | | | | | | | |
| b | • • • • | | | | | <u> </u> | | |
| | 5-year property | | | | | + | | |
| | 7-year property | - | | | | + | | |
| <u>d</u> | 10-year property | | | | | + | | |
| e_ | 15-year property | _ | | | | _ | | |
| f | 20-year property | _ | | | | | 0.0 | |
| <u>g</u> | 25-year property | | | | 25 yrs. | | S/L | |
| | | | | | | | S/L | |
| h | Residential rental property | / | | | 27.5 yrs. | MM | | |
| h | Residential rental property | / | | | 27.5 yrs. 27.5 yrs. | MM | S/L | |
| | <u></u> | <u> </u> | | | | MM MM | S/L S/L | |
| h i | Nonresidential real property | / / | | | 27.5 yrs. 39 yrs. | MM MM MM | S/L S/L S/L | |
| | Nonresidential real property Section C - Assets F | / / | During 201 | 7 Tax Year Us | 27.5 yrs. 39 yrs. | MM MM MM | S/L S/L S/L | stem |
| | Nonresidential real property | / / | During 201 | 7 Tax Year Us | 27.5 yrs. 39 yrs. | MM MM MM | S/L S/L S/L | stem |
| i | Nonresidential real property Section C - Assets F Class life 12-year | / / | During 201 | 7 Tax Year Us | 27.5 yrs. 39 yrs. | MM MM MM | S/L S/L S/L ciation Sys | stem |
| i 20a b | Nonresidential real property Section C - Assets F Class life 12-year 40-year | / / | During 201 | 7 Tax Year Us | 27.5 yrs. 39 yrs. sing the Altern | MM MM MM | S/L S/L S/L ciation Sys | stem |
| i 20a b | Nonresidential real property Section C - Assets F Class life 12-year | / / | During 201 | 7 Tax Year Us | 27.5 yrs. 39 yrs. sing the Altern 12 yrs. | MM MM MM native Deprec | S/L S/L S/L ciation Sys | stem |
| i 20a b c | Nonresidential real property Section C - Assets F Class life 12-year 40-year | / // Placed in Service | | 7 Tax Year Us | 27.5 yrs. 39 yrs. sing the Alterr 12 yrs. 40 yrs. | MM MM MM native Deprec | S/L S/L S/L ciation Sys | stem |

716251 01-25-18 LHA For Paperwork Reduction Act Notice, see separate instructions.

23 For assets shown above and placed in service during the current year, enter the

portion of the basis attributable to section 263A costs

Enter here and on the appropriate lines of your return. Partnerships and S corporations - see instr.

Form 4562 (2017)

1,825.

23

Form 4562 (2017)

Part V Listed Property (Include automobiles, certain other vehicles, certain aircraft, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A - Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.) 24a Do you have evidence to support the business/investment use claimed? No Yes 24b If "Yes," is the evidence written? Yes No (b) (c) (i) (e) (f) (g) (h) (a) Type of property Date Business/ Elected Basis for depreciation Recovery Method/ Depreciation Cost or placed in investment (business/investment section 179 (list vehicles first) other basis period Convention deduction service use percentage cost 25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use. 25 26 Property used more than 50% in a qualified business use: % % % 27 Property used 50% or less in a qualified business use: % S/L % S/L -% S/L -**28** Add amounts in column (h), lines 25 through 27. Enter here and on line 21, page 1 28 29 29 Add amounts in column (i), line 26. Enter here and on line 7, page 1 Section B - Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person. If you provided vehicles

to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles.

| 30 Total business/investment miles driven during the | (a Veh | • | (k Veh | o) ricle | (d Veh | • | (c Veh | • | (€ Veh | • | (1 Veh | f) iicle |
|--|-----------|----|-----------|-------------|-----------|----|-----------|----|-----------|----|-----------|-------------|
| year (don't include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal (noncommuting) miles driven | | | | | | | | | | | | |
| 33 Total miles driven during the year. Add lines 30 through 32 | | | | | | | | | | | | |
| 34 Was the vehicle available for personal use during off-duty hours? | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 35 Was the vehicle used primarily by a more than 5% owner or related person? | | | | | | | | | | | | |
| 36 Is another vehicle available for personal use? | | | | | | | | | | | | |

Section C - Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who aren't more than 5% owners or related persons.

| 37 | Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your | Yes | No |
|----|--|-----|----|
| | employees? | | |
| 38 | Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your | | |
| | employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners | | |
| 39 | Do you treat all use of vehicles by employees as personal use? | | |
| 40 | Do you provide more than five vehicles to your employees, obtain information from your employees about | | |
| | the use of the vehicles, and retain the information received? | | |
| 41 | Do you meet the requirements concerning qualified automobile demonstration use? | | |
| | Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," don't complete Section B for the covered vehicles. | | |
| D | art VI Americation | | , |

| Part VI Amortization | | | | | | | | | | | |
|---|--|-------------------------------------|------------------------|---------------------------------------|---|--|--|--|--|--|--|
| (a) Description of costs | (b) Date amortization begins | (c) Amortizable amount | (d) Code section | (e) Amortization period or percentage | (f) Amortization for this year | | | | | | |
| 42 Amortization of costs that begins during your 2017 tax year: | | | | | | | | | | | |
| | i i | | | | | | | | | | |
| | : : | | | | | | | | | | |
| 43 Amortization of costs that began before your 2 | Amortization of costs that began before your 2017 tax year | | | | | | | | | | |
| 44 Total. Add amounts in column (f). See the inst | Total. Add amounts in column (f). See the instructions for where to report | | | | | | | | | | |

Form 4562 (2017) 716252 01-25-18

Form **8868**

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an **Exempt Organization Return**

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868.

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Enter filer's identifying number Employer identification number (EIN) or Type or Name of exempt organization or other filer, see instructions. NATIONAL CAREER TECHNICAL EDUCATION print **-***6246 FOUNDATION File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filing your 8484 GEORGIA AVENUE, NO. 620 City, town or post office, state, and ZIP code. For a foreign address, see instructions. instructions SILVER SPRING, MD 20910-5604 Enter the Return Code for the return that this application is for (file a separate application for each return) Application Return Application Return Is For Code Is For Code Form 990 or Form 990-EZ Form 990-T (corporation) 07 01 Form 990-BL 02 Form 1041-A 80 Form 4720 (individual) 03 Form 4720 (other than individual) 09 Form 990-PF Form 5227 10 04 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 Form 990-T (trust other than above) 06 Form 8870 12 KIMBERLY A. GREEN -8484 GEORGIA AVENUE, NO. 620 - The books are in the care of ► SILVER SPRING, MD 20910-5604 Telephone No. ► 301-588-9630 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this 」. If it is for part of the group, check this box ▶ 🔛 and attach a list with the names and EINs of all members the extension is for. I request an automatic 6-month extension of time until MAY 15, 2019 , to file the exempt organization return for the organization named above. The extension is for the organization's return for: ___ calendar year ► X tax year beginning JUL 1, 2017 , and ending JUN 30, 2018 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Change in accounting period If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any 0. nonrefundable credits. See instructions. \$ За If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and 0. estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment

I HA For Privacy Act and Paperwork Reduction Act Notice, see instructions. Form 8868 (Rev. 1-2017)

instructions.