## **Education and Business Partnerships Necessary to Prepare a Skilled Workforce**

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While I was in high school, I was enrolled in a Career Technical Education (CTE) program where I was introduced to hands-on learning tactics that taught me valuable career competencies. After completion of this program, my classmates and I were prepared to enter into a workforce that was not only high in demand, but also required a high level of academic knowledge and technical skills. I am believer in and advocate for CTE because as a graduate myself, I understand just how important hands-on learning is for students preparing to enter into the workforce.

## **Need Recognition for HVAC Professionals**

At Emerson Climate Technologies, we are working to recruit heating, ventilation and air conditioning (HVAC) professionals to meet the growth predicted for our industry. In fact, in less than ten years, there will be 55,900 HVAC jobs added to the U.S. economy without the skilled workforce to fill the positions.

As skilled trade workers retire at a rapid speed, there are simply not enough trained individuals entering the workforce to replace them. Additionally, as older HVAC equipment becomes outdated and inefficient, current professionals will need to upskill and become familiar with new technologies, while future workers will need to be trained in both old and new technologies. At Emerson, we see HVAC jobs left unfilled every day. This is why supporting HVAC education and training has become a top priority for us.

## **Supporting the Future of HVAC Professionals**

One of our strongest partnerships is with Upper Valley Career Center (UVCC), a nationally recognized CTE center located near our headquarters in Sidney, Ohio, where students develop valuable academic, employability and technical HVAC skills by learning how to design, install and maintain controlled environments.

Emerson has representatives on UVCC's Advisory Council, where we contribute curriculum development expertise for students and faculty regularly. We have also

provided grants, donated equipment and conducted professional development for instructors to keep them up-to-date with the latest advancements in the field. Over the years, we have consistently hired current UVCC students as interns, as well as recent graduates because we know they so well qualified.



Additionally, Emerson has provided marketing support for UVCC – helping develop the "Cool School, Hot Career" marketing campaign – to generate interest in the HVAC field and recruit students to the program. As part of the campaign, we host career days where employees teach students about the variety of careers available across the HVAC industry.

This year, Emerson Climate Technologies was announced as the Association for Career and Technical Education's Business of the Year for our commitment to CTE through our 17-year partnership and support of CTE professionals.

By partnering with local CTE programs, we are able to benefit the students, the local community, our wholesalers, contractors and the company itself. Seeing the benefit of this hands-on training, we will continue to support CTE by collaborating with local schools to create high-quality programs such as the program at UVCC. We encourage businesses in not only HVAC, but across all sectors, to provide support to CTE programs.